

NEW YORK CITY I HAMPTONS I CONNECTICUT I NEW JERSEY I HUDSON VALLEY

2017

CONNECTICUT

MARKET REPORT

YEAR END







Greater Greenwich

	2017	2016	CHANGE
Houses: Sold	571	575	-0.7%
Houses: Median Sold Price	\$1,800,000	\$1,700,000	+5.9%
Houses: Inventory on Dec. 31st	501	501	0%
Condos/Co-Ops: Sold	206	179	+15.1%
Condos/Co-Ops: Median Sold Price	\$720,000	\$700,000	+2.9%
Condos/Co-Ops: Inventory on Dec. 31st	119	124	-4%



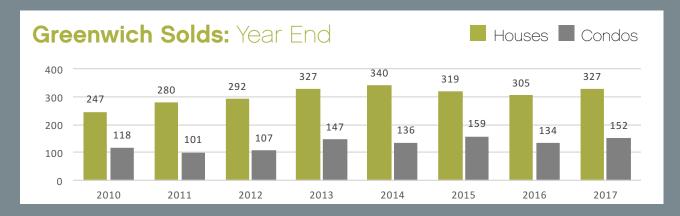






Greenwich

	2017	2016	CHANGE
Houses: Sold	327	305	+7.2%
Houses: Median Sold Price	\$1,950,000	\$1,900,000	+2.6%
Houses: Inventory on Dec. 31st	335	349	-4%
Condos/Co-Ops: Solds	152	134	+13.4%
Condos/Co-Ops: Median Sale Price	\$727,000	\$741,500	-2%
Condos/Co-Ops: Inventory on Dec. 31st	100	107	-6.5%



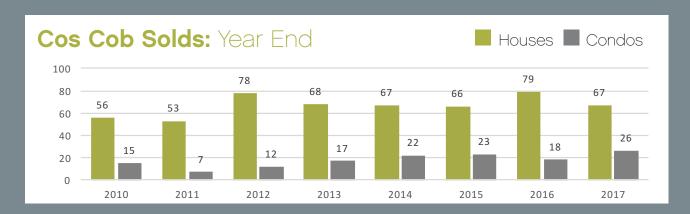


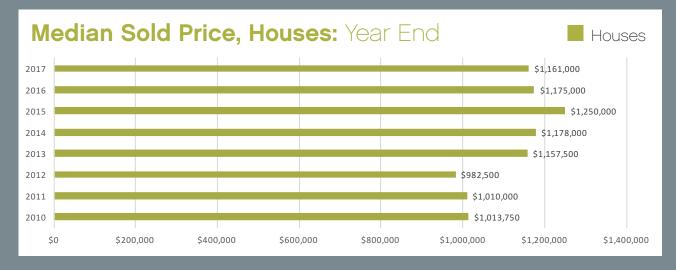






	2017	2016	CHANGE
Houses: Sold	67	79	-15.2%
Houses: Median Sold Price	\$1,161,000	\$1,175,000	-1.2%
Houses: Inventory on Dec. 31st	49	37	+32.4%
Condos/Co-Ops: Sold	26	18	+44.4%
Condos/Co-Ops: Median Sold Price	\$907,596	\$1,126,000	-19.4%
Condos/Co-Ops: Inventory on Dec. 31st	14	11	+27.3%











	2017	2016	CHANGE
Houses: Sold	100	93	+7.5%
Houses: Median Sold Price	\$1,797,000	\$1,690,000	+6.3%
Houses: Inventory on Dec. 31st	63	60	+5%
Condos/Co-Ops: Sold	7	5	+40%
Condos/Co-Ops: Average Sale Price	\$695,429	\$697,820	-0.3%



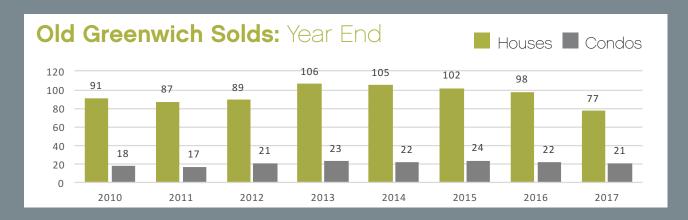


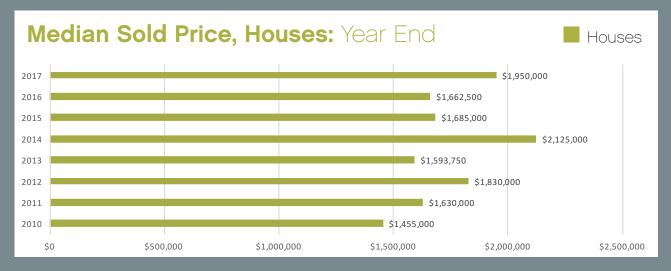




Old Greenwich

	2017	2016	CHANGE
Houses: Sold	77	98	-21.4%
Houses: Median Sold Price	\$1,950,000	\$1,662,500	+17.3%
Houses: Inventory on Dec. 31st	54	55	-1.8%
Condos/Co-Ops: Sold	21	22	-4.5%
Condos/Co-Ops: Median Sold Price	\$705,810	\$521,591	+35.3%
Condos/Co-Ops: Inventory on Dec. 31st	3	6	-50%



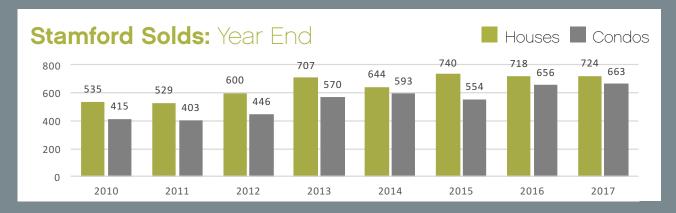








	2017	2016	CHANGE
Houses: Sold	724	718	+0.8%
Houses: Median Sold Price	\$575,000	\$555,000	+3.6%
Houses: Inventory on Dec. 31st	387	395	-2%
Condos/Co-Ops: Solds	663	656	+1.1%
Condos/Co-Ops: Average Sale Price	\$330,148	\$352,254	-6.3%
Condos/Co-Ops: Median Sale Price	\$300,000	\$308,500	-2.8%
Condos/Co-Ops: Inventory on Dec. 31st	292	272	+7.4%





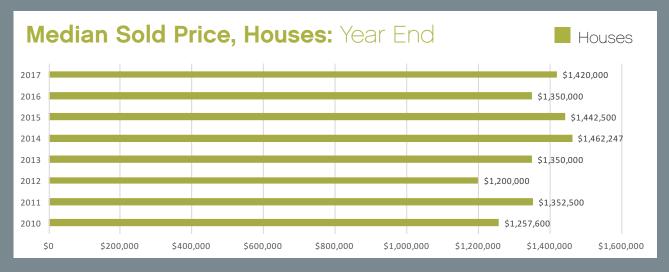


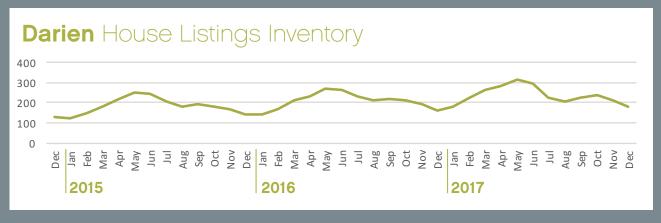




	2017	2016	CHANGE
Houses: Sold	302	250	+20.8%
Houses: Median Sale Price	\$1,420,000	\$1,350,000	+5.2%
Houses: Inventory on Dec. 31st	183	160	+14.4%
Condos/Co-Ops: Solds	18	12	+50%
Condos/Co-Ops: Average Sale Price	\$1,045,822	\$1,197,875	-12.7%
Condos/Co-Ops: Inventory on Dec. 31st	9	20	-55%



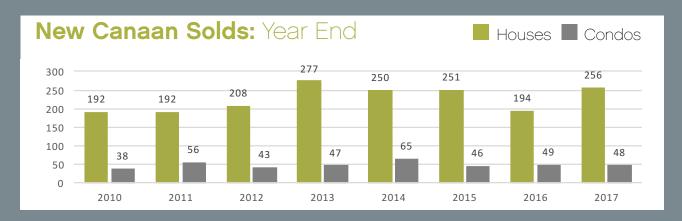






New Canaan

	2017	2016	CHANGE
Houses: Sold	256	194	+32.0%
Houses: Median Sold Price	\$1,477,500	\$1,447,500	+2.1%
Houses: Inventory on Dec. 31st	238	248	-4.0%
Condos/Co-Ops: Sold	48	49	-2.0%
Condos/Co-Ops: Median Sold Price	\$632,500	\$675,000	-6.3%
Condos/Co-Ops: Inventory on Dec. 31st	51	44	+15.9%



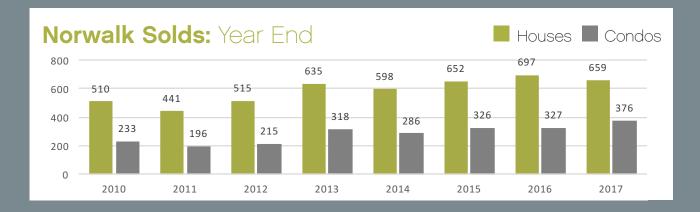








	2017	2016	CHANGE
Houses: Sold	659	697	-5.5%
Houses: Median Sold Price	\$462,500	\$440,000	+5.1%
Houses: Inventory on Dec. 31st	282	313	-9.9%
Condos/Co-Ops: Solds	376	327	+15%
Condos/Co-Ops: Median Sale Price	\$251,000	\$253,000	-0.8%
Condos/Co-Ops: Inventory on Dec. 31st	140	140	0%



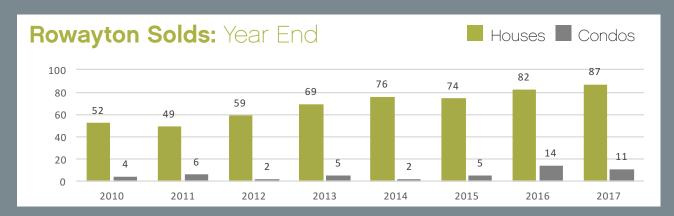






Rowayton

	2017	2016	CHANGE
Houses: Sold	87	82	+6.1%
Houses: Median Sold Price	\$1,325,000	\$1,205,000	+10%
Houses: Inventory on Dec. 31st	41	51	-19.6%
Condos/Co-Ops: Sold	11	14	-21.4%
Condos/Co-Ops: Median Sold Price	\$1,249,545	\$1,378,257	-9.3%
Condos/Co-Ops: Inventory on Dec. 31st	6	9	-33.3%



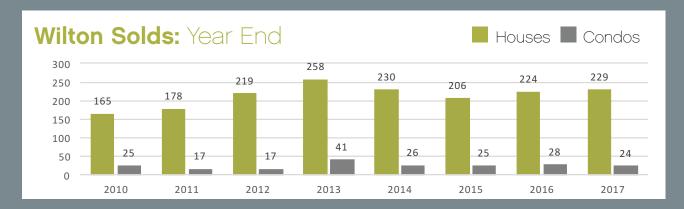








	2017	2016	CHANGE
Houses: Sold	229	224	+2.2%
Houses: Median Sold Price	\$730,000	\$805,500	-9.4%
Houses: Inventory on Dec. 31st	146	184	-20.7%
Condos/Co-Ops: Solds	24	28	-14.3%
Condos/Co-Ops: Median Sale Price	\$320,000	\$338,250	-5.4%
Condos/Co-Ops: Inventory on Dec. 31st	13	12	+8.3%





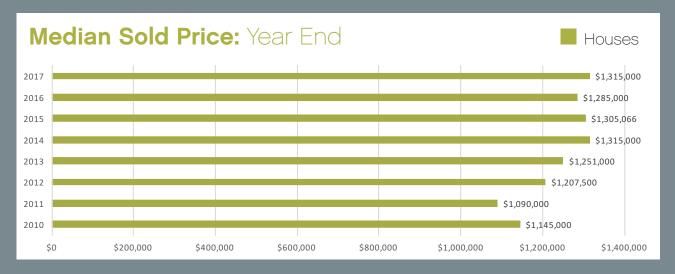






	2017	2016	CHANGE
Houses: Sold	433	367	+18%
Houses: Median Sold Price	\$1,315,000	\$1,285,000	+2.3%
Houses: Inventory on Dec. 31st	313	320	-2.2%
Condos/Co-Ops: Sold	31	24	+29.2%
Condos/Co-Ops: Median Sold Price	\$602,740	\$643,432	-6.3%
Condos/Co-Ops: Inventory on Dec. 31st	9	15	-40%



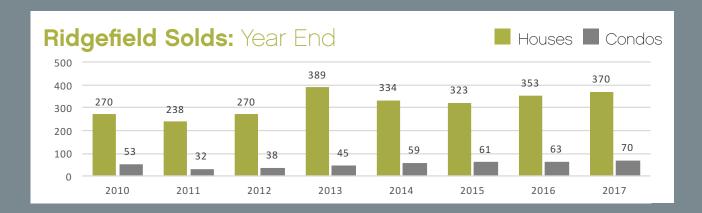






Ridgefield

	2017	2016	CHANGE
Houses: Sold	370	353	+4.8%
Houses: Median Sold Price	\$642,500	\$640,000	+0.4%
Houses: Inventory on Dec. 31st	214	231	-7.4%
Condos/Co-Ops: Solds	70	63	+11.1%
Condos/Co-Ops: Median Sale Price	\$250,000	\$216,000	+15.7%
Condos/Co-Ops: Inventory on Dec. 31st	30	38	-21.1%



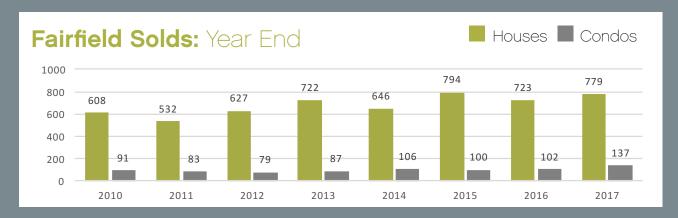




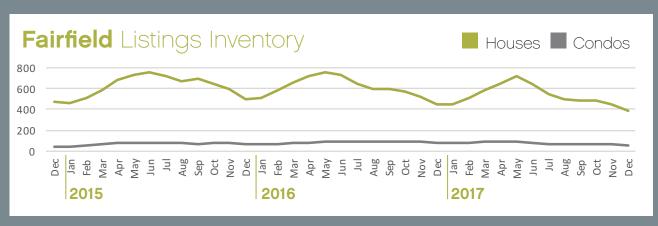




	2017	2016	CHANGE
Houses: Sold	779	723	+7.7%
Houses: Median Sold Price	\$600,000	\$595,000	+0.8%
Houses: Inventory on Dec. 31st	385	443	-13.1%
Condos/Co-Ops: Solds	137	102	+34.3%
Condos/Co-Ops: Median Sale Price	\$360,000	\$346,000	+4%
Condos/Co-Ops: Inventory on Dec. 31st	54	76	-28.9%











	2017	2016	CHANGE
Houses: Sold	174	166	+4.8%
Houses: Median Sold Price	\$789,500	\$795,000	-0.7%
Houses: Inventory on Dec. 31st	132	130	+1.5%



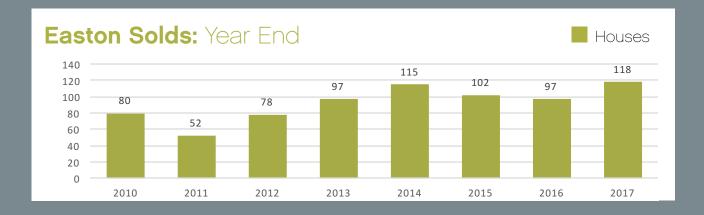


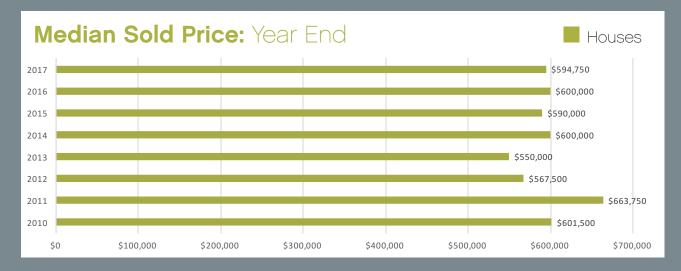






	2017	2016	CHANGE
Houses: Sold	118	97	+21.6%
Houses: Median Sold Price	\$594,750	\$600,000	-0.9%
Houses: Inventory on Dec. 31st	98	107	-8.4%



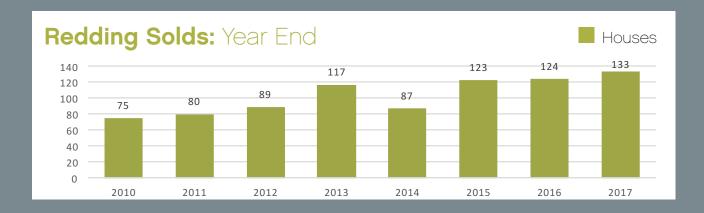


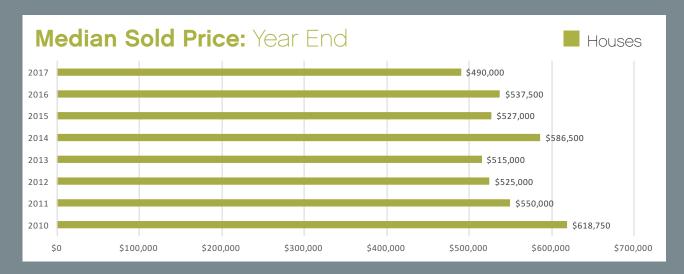






	2017	2016	CHANGE
Houses: Sold	133	124	+7.3%
Houses: Median Sold Price	\$490,000	\$537,500	-8.8%
Houses: Inventory on Dec. 31st	99	97	+2.1%









Lower Fairfield County

Town Comparison: Year End (Single Family Homes)

TOWN	# of Sol	of Sold Houses % change		Median Selling Price		% change
	2017	2016		2017	2016	
Greenwich	570	575	-0.9%	\$1,800,000	\$1,700,000	+5.9%
Stamford	724	718	+0.8%	\$575,000	\$555,000	+3.6%
Darien	302	250	+20.8%	\$1,420,000	\$1,350,000	+5.2%
New Canaan	256	194	+32%	\$1,477,500	\$1,447,500	+2.1%
Norwalk	659	697	-5.5%	\$462,500	\$440,000	+5.1%
Wilton	229	224	+2.2%	\$730,000	\$805,500	-9.4%
Westport	433	367	+18%	\$1,315,000	\$1,285,000	+2.3%
Weston	173	166	+4.2%	\$789,000	\$795,000	-0.8%
Ridgefield	370	353	+4.8%	\$642,500	\$640,000	+0.4%
Fairfield	779	723	+7.7%	\$600,000	\$595,000	+0.8%
Easton	118	97	+21.6%	\$594,750	\$600,000	-0.9%
Redding	133	124	+7.3%	\$490,000	\$537,500	-8.8%

Dollar Volume of House Sales 2017 vs. 2016

A town's dollar volume of sales is a useful snapshot of the market as it takes into account both the number of sales and the average sale price. Overall, 8 of the 12 Lower Fairfield County towns in the map to the right had an increase in dollar volume of house sales in 2017, and collectively the volume of sales for all 12 towns is up 12.1% year over year. To the right is a look at the total dollar volume of sales for houses in 2017 for each town, and the percentage change as it compares to 2016.

All data sourced from Connecticut Smart
MLS and Greenwich MLS

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