



HALSTEAD REAL ESTATE

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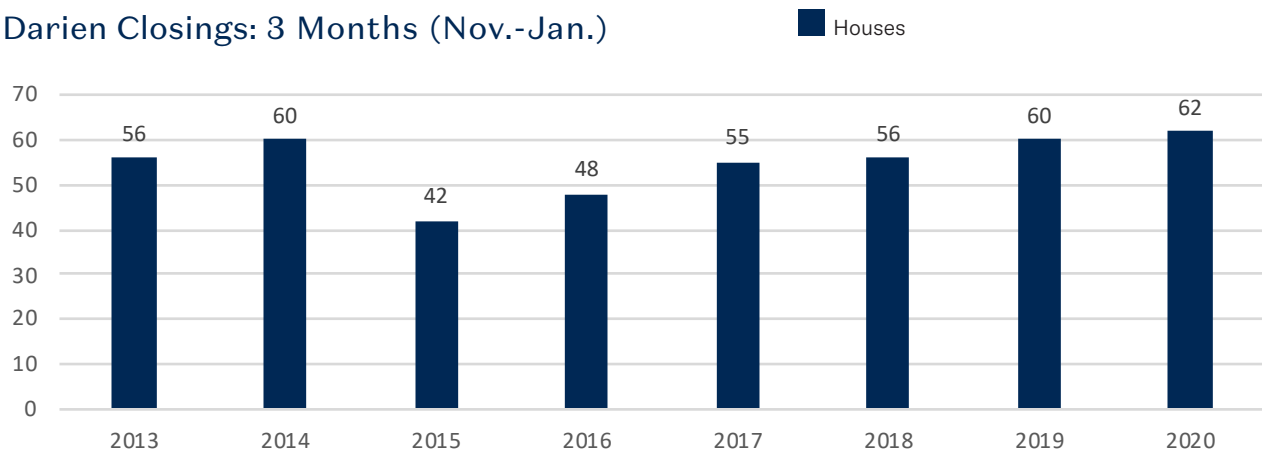
Darien Market Report

Year To Date Through January 31st, 2020

671 BOSTON POST ROAD, DARIEN, CT 06820 | (203) 655-1418
HALSTEAD CONNECTICUT, LLC

	2020	2019	% CHANGE
Houses: Closings in January	23	17	+35.3%
Houses: Closings Nov. - Jan. (3 months)	62	60	+3.3%
Houses: Average Closing Price Nov. - Jan. (3 months)	\$1,663,165	\$1,279,884	+29.9%
Houses: Pending on January 31st	16	12	+33.3%
Houses: Active Inventory on January 31st	185	191	-3.1%
Condos: Closings Nov. - Jan. (3 months)	1	4	-75%
Condos: Average Closing Price Nov. - Jan. (3 months)	\$1,333,000	\$1,065,250	+25.1%
Condos: Active Inventory on January 31st	14	13	+7.7%
House & Condo \$ Volume of Closings Nov. - Jan. (3 months)	\$104,449,250	\$81,054,015	+28.9%

Darien Closings: 3 Months (Nov.-Jan.)





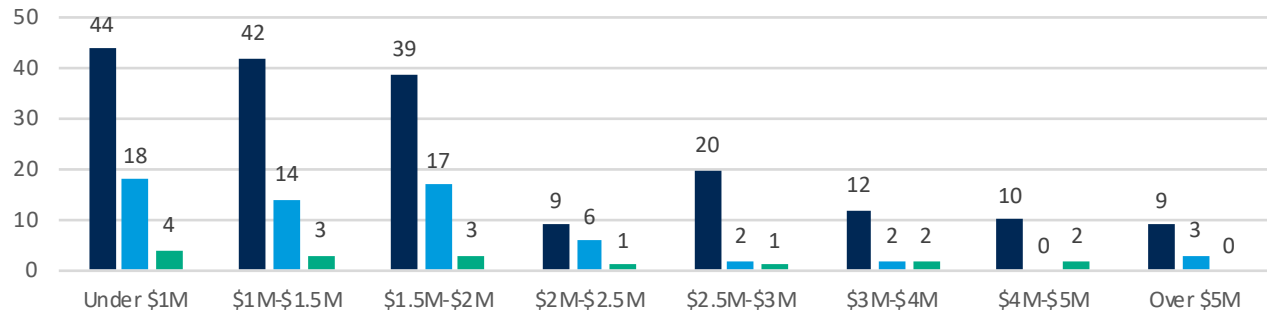
Number of Houses Closed: 3 Months (Nov.-Jan.)

	2020	2019	%
Under \$1M	18	26	-30.8%
\$1M-\$1.5M	14	20	-30%
\$1.5M-\$2M	17	8	+112.5%
\$2M-\$2.5M	6	5	+20%
\$2.5M-\$3M	2	0	NA
\$3M-\$4M	2	0	NA
\$4M-\$5M	0	0	NA
Over \$5M	3	1	+200%

Houses Active/Closed/Pending 2020

Active/Pending as of January 31st; 3 Months (Nov.-Jan.)

Active Closed Pending



Town Comparison: Sold Houses - 3 Months (Nov.-Jan.)

Town	# of Closed Houses		% change	Average Closing Price		% change
	2020	2019		2020	2019	
Darien	62	60	+3.3%	\$1,663,165	\$1,279,884	+29.9%
Easton	21	22	-4.5%	\$623,271	\$681,093	-8.5%
Fairfield	137	133	+3%	\$845,839	\$730,503	+15.8%
All of Greenwich	116	124	-6.5%	\$2,268,466	\$2,301,022	-1.4%
New Canaan	47	53	-11.3%	\$1,592,448	\$1,472,042	+8.2%
Norwalk	155	136	+14%	\$643,543	\$548,163	+17.4%
Redding	29	25	+16%	\$530,192	\$619,192	-14.4%
Ridgefield	71	63	+12.7%	\$730,975	\$714,624	+2.3%
Rowayton*	27	9	+200%	\$1,239,689	\$1,009,833	+22.8%
Stamford	168	158	+6.3%	\$631,958	\$621,888	+1.6%
Weston	33	36	-8.3%	\$767,674	\$833,913	-7.9%
Westport	80	70	+14.3%	\$1,407,094	\$1,344,897	+4.6%
Wilton	60	39	+53.8%	\$686,088	\$755,269	-9.2%

*Rowayton closed data also included in Norwalk.