



HALSTEAD
REAL ESTATE

Connecticut | New York City | Hamptons | New Jersey | Hudson Valley

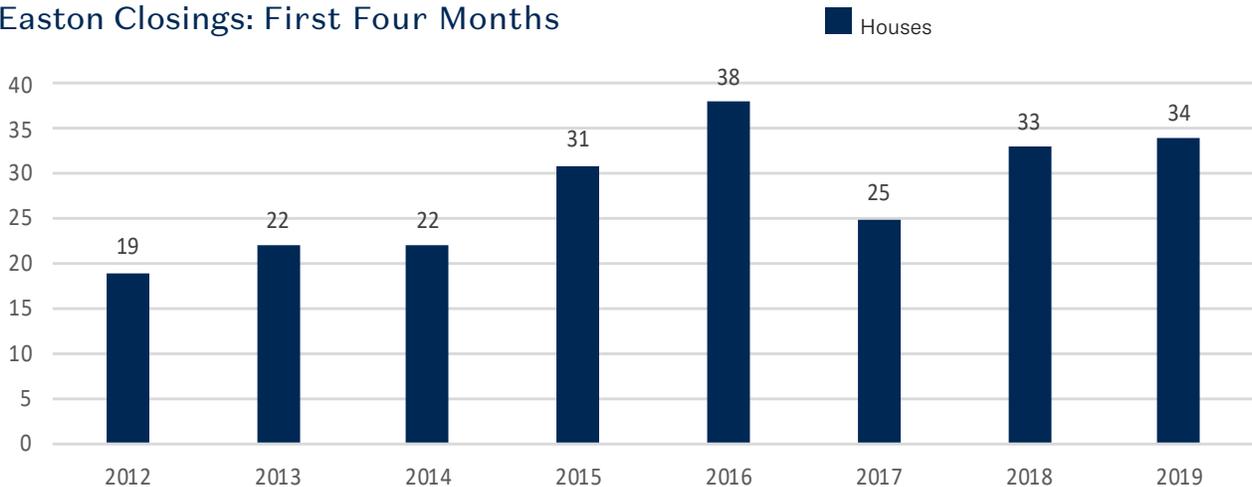
Easton Market Report

Year To Date Through April 30, 2019

379 POST ROAD EAST, WESTPORT, CT 06880 | (203) 221-0666
HALSTEAD CONNECTICUT, LLC

| | 2019 | 2018 | % CHANGE |
|---|--------------|--------------|----------|
| Houses: Closings in April | 13 | 10 | +30% |
| Houses: Closings First Four Months | 34 | 33 | +3% |
| Houses: Average Closing Price First Four Months | \$577,608 | \$569,203 | +1.5% |
| Houses: Active Inventory on April 30th | 87 | 118 | -26.3% |
| House \$ Volume of Closings First Four Months | \$19,638,664 | \$18,783,700 | +4.6% |

Easton Closings: First Four Months





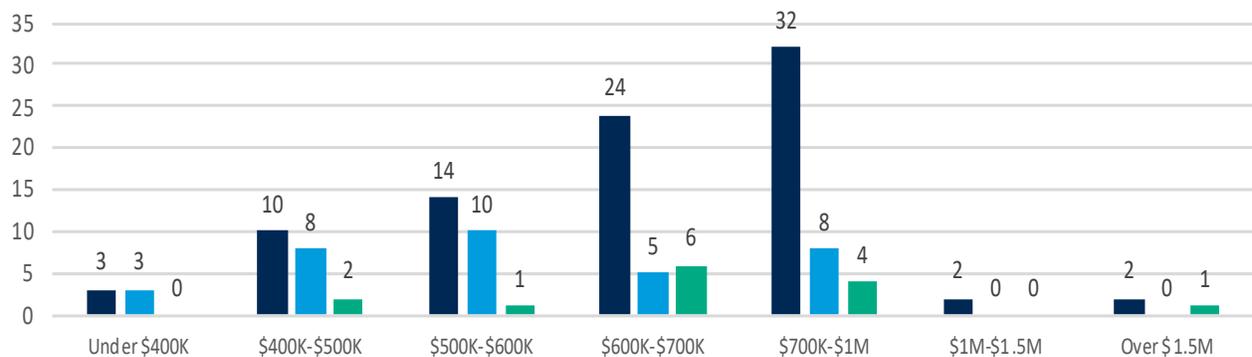
Number of Houses Closed: First Four Months

| | 2019 | 2018 | % |
|---------------|------|------|--------|
| Under \$400K | 3 | 5 | -40% |
| \$400K-\$500K | 8 | 7 | +14.3% |
| \$500K-\$600K | 10 | 8 | +25% |
| \$600K-\$700K | 5 | 8 | -37.5% |
| \$700K-\$1M | 8 | 4 | +100% |
| \$1M-\$1.5M | 0 | 1 | NA |
| Over \$1.5M | 0 | 0 | NA |

Houses Active/Closed/Pending 2019

Active/Pending as of April 30th; Closed: First Four Months

Active Closed Pending



Town Comparison: Sold Houses - First Four Months

| Town | # of Closed Houses | | % change | Average Closing Price | | % change |
|------------------|--------------------|------|----------|-----------------------|-------------|----------|
| | 2019 | 2018 | | 2019 | 2018 | |
| Darien | 65 | 65 | 0% | \$1,506,419 | \$1,573,524 | -4.3% |
| Easton | 34 | 33 | +3% | \$577,608 | \$569,203 | +1.5% |
| Fairfield | 194 | 191 | +1.6% | \$727,137 | \$757,109 | -4% |
| All of Greenwich | 107 | 153 | -30.1% | \$2,534,522 | \$2,502,622 | +1.3% |
| New Canaan | 57 | 44 | +29.5% | \$1,357,733 | \$1,799,849 | -24.6% |
| Norwalk | 141 | 162 | -13% | \$559,862 | \$562,298 | -0.4% |
| Redding | 28 | 31 | -9.7% | \$491,579 | \$523,140 | -6% |
| Ridgefield | 75 | 76 | -1.3% | \$715,517 | \$662,425 | +8% |
| Rowayton* | 16 | 14 | +14.3% | \$1,108,906 | \$1,100,720 | +0.7% |
| Stamford | 170 | 200 | -15% | \$586,374 | \$648,166 | -9.5% |
| Weston | 37 | 39 | -5.1% | \$701,958 | \$745,401 | -5.8% |
| Westport | 81 | 122 | -33.6% | \$1,334,725 | \$1,569,667 | -15% |
| Wilton | 56 | 50 | +12% | \$752,625 | \$832,096 | -9.6% |

*Rowayton closed data also included in Norwalk.