

Connecticut | New York City | Hamptons | New Jersey | Hudson Valley

Fairfield Market Report

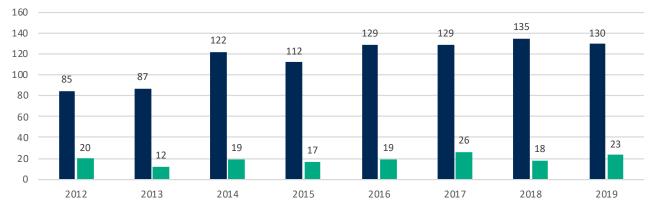
Year To Date Through February 28, 2019

379 POST ROAD EAST, WESTPORT, CT 06880 | (203) 221-0666 HALSTEAD CONNECTICUT, LLC

| | 2019 | 2018 | % CHANGE |
|--|---------------|---------------|----------|
| Houses: Closings in February | 48 | 37 | +29.7% |
| Houses: Closings DecFeb. (3 months) | 130 | 135 | -3.7% |
| Houses: Average Closing Price DecFeb. (3 months) | \$751,512 | \$786,498 | -4.4% |
| Houses: Active Inventory on February 28th | 406 | 393 | +3.3% |
| Condos: Closings DecFeb. (3 months) | 23 | 18 | +27.8% |
| Condos: Average Closing Price DecFeb. (3 months) | \$460,932 | \$453,639 | +1.6% |
| Condos: Active Inventory on February 28th | 59 | 52 | +13.5% |
| House & Condo \$ Volume of Closings DecFeb. (3 months) | \$108,297,996 | \$114,342,729 | -5.3% |

Fairfield Closings: 3 Months (Dec.-Feb.)





halstead.com





Data sourced from the Connecticut Smart MLS and Greenwich MLS. Active Inventory includes Active and Show status.

Fairfield

Number of Houses Closed: 3 Months (Dec.-Feb.)

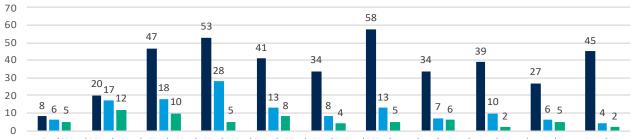


Active Closed Pending

| | 2019 | 2018 | % | |
|---------------|------|------|--------|--|
| Under \$300K | 6 | 9 | -33.3% | |
| \$300K-\$400K | 17 | 19 | -10.5% | |
| \$400K-\$500K | 18 | 23 | -21.7% | |
| \$500K-\$600K | 28 | 17 | +64.7% | |
| \$600K-\$700K | 13 | 16 | -18.8% | |
| \$700K-\$800K | 8 | 12 | -33.3% | |
| \$800K-\$1M | 13 | 10 | +30% | |
| \$1M-\$1.2M | 7 | 15 | -53.3% | |
| \$1.2M-\$1.5M | 10 | 6 | +66.7% | |
| \$1.5M-\$2M | 6 | 0 | NA | |
| Over \$2M | 4 | 8 | -50% | |

Houses Active/Closed/Pending 2019





Under \$300K \$300K-\$400K \$400K-\$500K \$500K-\$600K \$600K-\$700K \$700K-\$800K \$800K-\$1M \$10H-\$1.2M \$1.2M \$1.2M \$1.5M \$1.5M \$1.5M \$0ver \$2M

Town Comparison: Sold Houses - 3 Months (Dec.-Feb.)

| Town | # of Closed Houses | | % change | Average Closing Price | | % change |
|------------------|--------------------|------|----------|-----------------------|-------------|----------|
| | 2019 | 2018 | | 2019 | 2018 | |
| Darien | 55 | 49 | +12.2% | \$1,321,683 | \$1,438,899 | -8.1% |
| Easton | 23 | 26 | -11.5% | \$669,785 | \$506,092 | +32.3% |
| Fairfield | 130 | 135 | -3.7% | \$751,512 | \$786,498 | -4.4% |
| All of Greenwich | 98 | 118 | -16.9% | \$2,526,763 | \$2,562,182 | -1.4% |
| New Canaan | 46 | 39 | +17.9% | \$1,342,314 | \$1,716,994 | -21.8% |
| Norwalk | 115 | 116 | -0.9% | \$563,351 | \$582,001 | -3.2% |
| Redding | 19 | 19 | 0% | \$508,016 | \$513,458 | -1.1% |
| Ridgefield | 53 | 61 | -13.1% | \$724,508 | \$727,541 | -0.4% |
| Rowayton* | 9 | 10 | -10% | \$973,167 | \$1,257,975 | -22.6% |
| Stamford | 131 | 144 | -9% | \$589,006 | \$655,109 | -10.1% |
| Weston | 30 | 39 | -23.1% | \$777,647 | \$872,833 | -10.9% |
| Westport | 54 | 87 | -37.9% | \$1,191,190 | \$1,431,981 | -16.8% |
| Wilton | 41 | 39 | +5.1% | \$714,939 | \$835,715 | -14.5% |

*Rowayton closed data also included in Norwalk.





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