

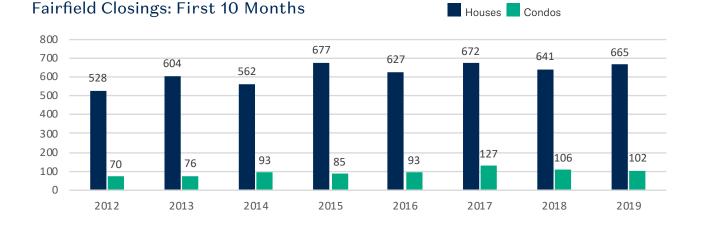
Connecticut | New York City | Hamptons | New Jersey | Hudson Valley

Fairfield Market Report

Year To Date Through October 31, 2019

379 POST ROAD EAST, WESTPORT, CT 06880 | (203) 221-0666 HALSTEAD CONNECTICUT, LLC

| | 2019 | 2018 | % CHANGE |
|---|---------------|---------------|----------|
| Houses: Closings in October | 50 | 52 | -3.8% |
| Houses: Closings First 10 Months | 665 | 641 | +3.7% |
| Houses: Average Closing Price First 10 Months | \$707,201 | \$782,929 | -9.7% |
| Houses: Active Inventory October 31st | 489 | 462 | +5.8% |
| Condos: Closings First 10 Months | 102 | 106 | -3.8% |
| Condos: Average Closing Price First 10 Months | \$433,872 | \$455,137 | -4.7% |
| Condos: Active Inventory October 31st | 57 | 47 | +21.3% |
| House & Condo \$ Volume of Closings First 10 Months | \$514,543,839 | \$550,101,789 | -6.5% |



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Data sourced from Greenwich MLS and Connecticut Smart MLS. Active Inventory includes Active and Contingent Contract status. Closings do not include non-mls, multi-family or land properties.

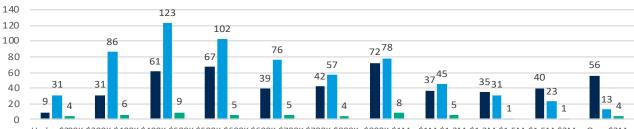
MAYFAIR

Fairfield

Number of Houses Closed: First 10 Months

| | 2019 | 2018 | % |
|---------------|------|------|--------|
| Under \$300K | 31 | 37 | -16.2% |
| \$300K-\$400K | 86 | 89 | -3.4% |
| \$400K-\$500K | 123 | 95 | +29.5% |
| \$500K-\$600K | 102 | 75 | +36% |
| \$600K-\$700K | 76 | 72 | +5.6% |
| \$700K-\$800K | 57 | 66 | -13.6% |
| \$800K-\$1M | 78 | 71 | +9.9% |
| \$1M-\$1.2M | 45 | 43 | +4.7% |
| \$1.2M-\$1.5M | 31 | 39 | -20.5% |
| \$1.5M-\$2M | 23 | 28 | -17.9% |
| Over \$2M | 13 | 26 | -50% |

Houses Active/Closed/Pending 2019 Active/Pending as of October 31st; Closed: First 10 Months



Under \$300K \$300K-\$400K \$400K-\$500K \$500K-\$600K \$600K-\$700K \$700K-\$800K \$800K-\$1M \$1.2M \$1.2M \$1.5M \$1.5M \$1.5M \$0Ver \$2M

Town # of Closed Houses % change **Median Closing Price** % change 2019 2018 2019 2018 Darien 236 217 +8.8% \$1,230,000 \$1,368,240 -10.1% Easton 104 110 -5.5% \$565,750 \$566,000 0% Fairfield 665 641 +3.7% \$580,000 \$630,000 -7.9% All of Greenwich 496 -9.9% +4.4% 447 \$1,905,000 \$1,825,000 New Canaan +16.4% -10.7% 213 183 \$1,215,000 \$1,360,000 Norwalk 530 573 -7.5% \$485,064 \$497,500 -2.5% Redding 104 108 -3.7% \$529,000 \$549,500 -3.7% Ridgefield 279 280 -0.4% \$635,000 \$640,630 -0.9% Rowayton* 66 61 +8.2% \$1,190,625 \$950,000 +25.3% -0.9% Stamford 601 +5% \$575,000 \$580,000 631 -2% Weston 138 139 -0.7% \$685,000 \$699,000 Westport 296 355 -16.6% \$1,147,500 \$1,242,500 -7.6% Wilton 192 179 +7.3% \$716,250 \$799,000 -10.4% *Rowayton closed data also included in Norwalk

Town Comparison: Sold Houses - First 10 Months

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Active Closed Pending



URY

NATIONAL

PORT/OLIO

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