

SECOND HALF 2013 BROOKLYN SALES REPORT





BROOKLYN HEIGHTS-CARROLL GARDENS-COBBLE HILL-Columbia Street Waterfront-Dumbo-Red Hook



Apartments in this market sold for an average of \$995,875 in the second half of 2013, 18% more than a year ago. The median price of \$807,500 was a 19% improvement from the second half of 2012.



Average Sale Price Median Sale Price

The median price for a townhouse in these neighborhoods rose 10% over the past year to \$2,095,000. While both the average price and number of sales was lower than in 2012's second half, this was due to a large number of high-end closings at the end of 2012, as many luxury sellers rushed to close before capital gains rates were slated to rise.



BOERUM HILL-CLINTON HILL-FORT GREENE



Fueled by a strong condo market, the average apartment price in the Boerum Hill-Clinton Hill-Fort Greene market rose 23% over the past year to \$659,330. New development activity helped push the average condo price per square foot 36% higher over the past year to \$841.



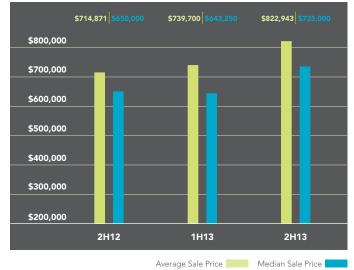
Both the average and median townhouse price jumped 24% in this market from 2012's second half. There were 6% more townhouses sold than a year ago, with 76 closings reported.



PARK SLOPE-PROSPECT HEIGHTS

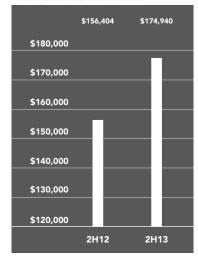
COOPERATIVE & CONDOMINIUM

Average & Median Price



COOPERATIVE

AVERAGE PRICE PER ROOM



CONDOMINIUM

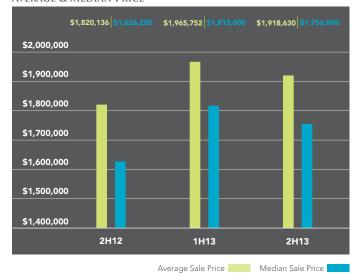




In Park Slope and Prospect Heights, apartment prices averaged \$822,943 in the second half of 2013, a 15% increase from a year ago. The average condo price per square foot rose from \$724 a year ago to \$883, a 22% rise.

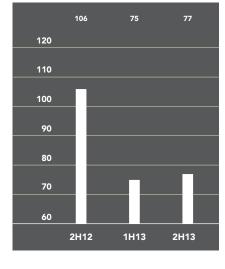
TOWNHOUSE

Average & Median Price



TOWNHOUSE

NUMBER OF SALES



In Park Slope and Prospect Heights, the average townhouse price of \$1,918,630 during the second half of 2013 was 5% higher than last year's comparable period. The median price rose 8% over this time to \$1,756,000. The number of closings fell from 106 a year ago to 77, as tax-law changes encouraged sellers to close by the end of 2012 thus inflating sales.



BAY RIDGE-SUNSET PARK

COOPERATIVE & CONDOMINIUM

Average & Median Price



COOPERATIVE

AVERAGE PRICE PER ROOM



CONDOMINIUM





The average price for an apartment in the Bay Ridge-Sunset Park market was \$316,627 in 2013's second half, up slightly from a year ago. Co-op prices averaged \$72,821 per room, a 3% improvement from 2012's comparable period.

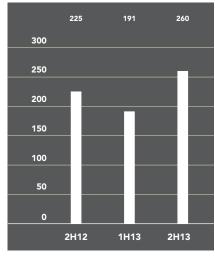
TOWNHOUSE

Average & Median Price



TOWNHOUSE

NUMBER OF SALES



Townhouse prices averaged \$923,272 in Bay Ridge and Sunset Park in the last 6 months of 2013, a 14% improvement from the same period in 2012. The median price rose 9% during this time to \$845,000. The 260 reported townhouse closings were 16% more than in 2012's second half.



GREENPOINT-WILLIAMSBURG

COOPERATIVE & CONDOMINIUM

AVERAGE & MEDIAN PRICE



CONDOMINIUM

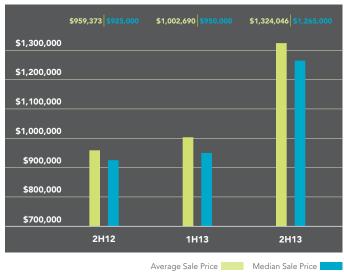
AVERAGE PRICE PER SQUARE FOOT



The Greenpoint-Williamsburg market saw an 11% increase in the average apartment price over the past year to \$839,367. The median price posted a higher increase, rising 12% from the second half of 2012 to \$740,000.

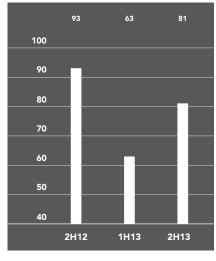
TOWNHOUSE

AVERAGE & MEDIAN PRICE



TOWNHOUSE

NUMBER OF SALES



The Greenpoint-Williamsburg market saw a 38% jump in the average townhouse price over the past year. The median price rose 37% from a year ago, although the number of sales was 16% lower.



BEDFORD STUYVESANT-CROWN HEIGHTS

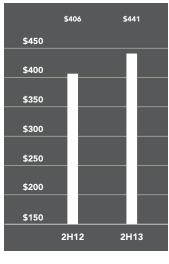
COOPERATIVE & CONDOMINIUM

AVERAGE & MEDIAN PRICE



CONDOMINIUM

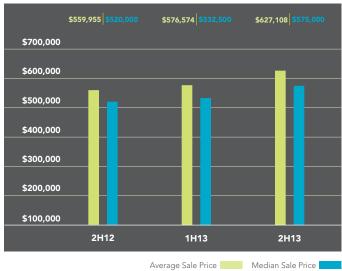
AVERAGE PRICE PER SQUARE FOOT



In Bedford Stuyvesant and Crown Heights, the average apartment price of \$459,546 in 2013's second half was 5% higher than a year ago. At an average of \$441 per square foot, condo prices in this market were 9% higher than a year ago.

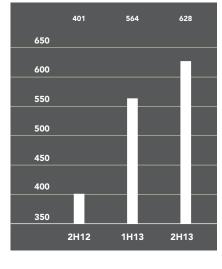
TOWNHOUSE

AVERAGE & MEDIAN PRICE



TOWNHOUSE

NUMBER OF SALES



Townhouse sales jumped 57% in the Bedford Stuyvesant-Crown Heights market over the past year, with 628 closings reported in the second half of 2013. Prices were also higher, as the average price rose 12% and the median price 11% over this time.



TOWNHOUSES

	AVERAGE PRICE			NUMBER OF SALES		
Area	Second Half 2013	Second Half 2012	% Change	Second Half 2013	Second Half 2012	% Change
Bath Beach	\$764,404	\$734,930	4%	52	64	-19%
Bay Ridge	\$867,258	\$823,901	5%	129	104	24%
Bedford Stuyvesant	\$621,635	\$538,025	16%	466	288	62%
Bensonhurst	\$813,628	\$746,164	9%	159	131	21%
Bergen Beach	\$574,190	\$587,143	-2%	37	23	61%
Boerum Hill	\$2,414,513	\$1,653,034	46%	21	29	-28%
Borough Park	\$816,355	\$806,497	1%	133	120	11%
Brighton Beach	\$607,558	\$736,268	-17%	31	8	288%
Brooklyn Heights	\$4,167,768	\$3,853,321	8%	9	14	-36%
Brownsville	\$367,176	\$391,572	-6%	60	26	131%
Bushwick	\$504,740	\$447,535	13%	221	131	69%
Canarsie	\$389,989	\$431,344	-10%	122	107	14%
Carroll Gardens	\$2,172,367	\$1,809,941	20%	30	34	-12%
Clinton Hill	\$1,597,384	\$1,172,195	36%	34	25	36%
Cobble Hill	\$3,072,083	\$2,815,000	9%	12	17	-29%
Columbia St. Waterfront District	\$1,393,750	\$1,252,500	11 %	4	4	0%
Coney Island	\$370,929	\$428,667	-13%	14	9	56%
Crown Heights	\$642,850	\$615,849	4%	162	113	43%
Ditmas Park	\$1,103,002	\$1,121,600	-2%	11	15	-27%
Downtown Brooklyn	n/a	\$2,150,000	n/a	0	1	n/a
Dyker Heights	\$825,821	\$758,656	9%	67	84	-20%
East Flatbush	\$383,501	\$369,656	4%	148	104	42%
East New York	\$372,235	\$352,821	6%	280	210	33%
East Williamsburg	\$1,339,643	\$918,420	46%	30	25	20%
Flatbush	\$515,516	\$454,566	13%	48	41	17%
Flatlands	\$404,764	\$370,808	9%	95	67	42%
Fort Greene	\$1,611,288	\$1,610,722	0%	21	18	17%
Gerritsen Beach	\$326,045	\$374,197	-13%	22	22	0%

^{*}Includes 1-4 family dwellings.

^{**}Estimated. All measurements including the number of floors and units are taken from tax roll data or broker reported. Square footage data may not include extensions. No adjustments are made for the condition of the buildings.



TOWNHOUSES

	AVERAGE PRICE			NUMBER OF SALES		
Area	Second Half 2013	Second Half 2012	% Change	Second Half 2013	Second Half 2012	% Change
Gravesend	\$830,799	\$799,162	4%	166	125	33%
Greenpoint	\$1,283,992	\$986,375	30%	27	40	-33%
Kensington	\$701,889	\$618,220	14%	45	39	15%
Manhattan Beach	\$891,227	\$1,072,560	-17%	22	12	83%
Marine Park	\$524,365	\$516,248	2%	117	95	23%
Midwood	\$890,319	\$908,517	-2%	156	132	18%
Mill Basin	\$734,194	\$645,546	14%	40	34	18%
Park Slope	\$1,963,649	\$1,842,631	7%	67	91	-26%
Prospect Heights	\$1,617,000	\$1,683,667	-4%	10	15	-33%
Prospect Park South	\$1,584,800	\$769,250	106%	5	6	-17%
Prospect-Lefferts Gardens	\$930,691	\$699,275	33%	35	20	75%
Red Hook	\$864,423	\$879,714	-2%	13	7	86%
Sea Gate	\$491,722	\$630,864	-22%	9	7	29%
Sheepshead Bay	\$726,208	\$644,488	13%	198	166	19%
Sunset Park	\$978,431	\$802,426	22%	131	121	8%
Williamsburg North Side	\$1,532,712	\$1,169,611	31%	15	18	-17%
Williamsburg South Side	\$1,044,444	\$575,319	82%	9	10	-10%
Windsor Terrace	\$1,185,951	\$1,051,452	13%	39	42	-7%

^{*}Includes 1-4 family dwellings.
**Estimated. All measurements including the number of floors and units are taken from tax roll data or broker reported. Square footage data may not include extensions. No adjustments are made for the condition of the buildings.



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Boerum Hill

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76 Seventh Avenue Brooklyn, NY 11201 718.399.2222

Park Slope

244 Fifth Avenue Brooklyn, NY 11215 718.622.9300

Cobble Hill

162 Court Street Brooklyn, NY 11201 718.613.2020

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