

## CONNECTICUT SINGLE-FAMILY SALES REPORT

# **FIRST QUARTER 2011**

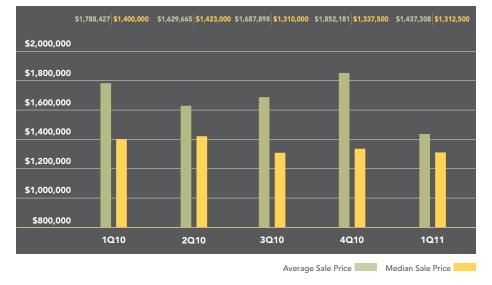




### Darien

Both prices and the number of sales fell in the Darien market over the past year. The average price of \$1,437,308 was 20% lower than the first quarter of 2010, as sales over \$2 million fell sharply. The median price, which measures the middle of the market, fell just 6% during this time to \$1,312,500. There were 26 closings in Darien during the first quarter of 2011, 30% fewer than a year ago, although homes spent 8% less time on the market.

### Average and Median Sale Price



	Number of Sales	Days on Market
1Q11	26	168
4Q10	36	138
3Q10	88	112
2010	80	160
1Q10	37	182

### Fairfield

An increase in sales over \$1 million brought the average price 9% higher in Fairfield over the past year, to \$745,236. The median price fell 10% during this time, as it is not as impacted by the increase in high-end sales. There were 20% fewer sales than a year ago, while homes spent 25% longer on the market.

#### \$681,566 \$527,250 \$702,172 \$520,000 \$671,621 \$540,000 \$675,106 \$485,000 \$745,236 \$475,000 \$800.000 \$700,000 \$600,000 \$500,000 \$400,000 \$300,000 \$200,000 1Q10 2Q10 3Q10 4Q10 1Q11 Average Sale Price Median Sale Price

Average	and	Median	Sale	Price
/ worugo	ana	IVIOUIUII	ouro	1 1100

	Number of Sales	Days on Market
1Q11	85	125
4Q10	121	104
3Q10	165	90
2010	201	97
1Q10	106	100

### Greenwich

A 71% increase in sales over \$5 million helped bring both the average and median price up sharply in Greenwich from the first quarter of 2010. The average price of \$2,731,402 was 25% higher than a year ago, while the number of sales rose slightly.

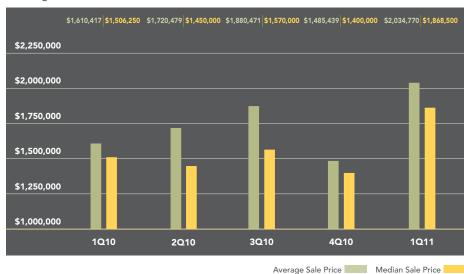


Average and Median Sale Price	Average	and	Median	Sale	Price
-------------------------------	---------	-----	--------	------	-------

	Number of Sales	Days on Market
1Q11	93	273
4Q10	99	234
3Q10	141	225
2Q10	141	232
1Q10	92	237

### New Canaan

New Canaan saw a 42% increase in the number of sales compared to 2010's first quarter. Prices also rose sharply, with the average price 26% higher and the median price up 24% from a year ago. Homes spent an average of 224 days on the market, 7% less time than a year ago.



### Average and Median Sale Price

	Number of Sales	Days on Market
1Q11	37	224
4Q10	39	181
3Q10	82	202
2Q10	58	214
1Q10	26	241



### Norwalk

Sales of at least \$1 million jumped from just 3 a year ago to 11 this quarter in the Norwalk market. This pushed the average price up 43% to \$640,837, while the median price was just 6% higher. Sales fell 8% compared to a year ago, while homes took 30% longer to sell.

### Average and Median Sale Price



	Number of Sales	Days on Market
1Q11	86	130
4Q10	116	123
3Q10	137	118
2Q10	149	104
1Q10	93	100

### Stamford

Prices were flat in Stamford over the past year, with the median price unchanged from a year ago. The number of sales fell 6% compared to the first quarter of 2010, although homes took 13% less time to sell.

#### \$717,268 \$632,750 \$657,203 \$550,000 \$751,401 \$625,000 \$642,357 \$538,750 \$659,333 \$550,000 \$800,000 \$700,000 \$600,000 \$500,000 \$400,000 \$300,000 \$200,000 1Q10 2Q10 3Q10 4Q10 1Q11 Average Sale Price Median Sale Price

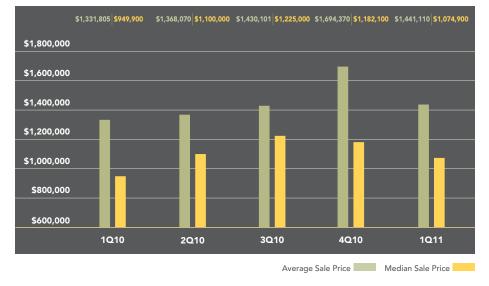
Average a	nd Median	Sale	Price
-----------	-----------	------	-------

	Number of Sales	Days on Market
1Q11	90	111
4Q10	114	109
3Q10	138	93
2010	175	96
1Q10	96	128

### Westport

Westport homes sold for an average price of \$1,441,110 in the first quarter, 8% more than a year ago. The median price posted a larger gain, up 13% to \$1,074,900. Homes spent an average of 121 days on the market, 17% longer than during the first quarter of 2010.

### Average and Median Sale Price



	Number of Sales	Days on Market
1Q11	51	121
4Q10	73	113
3Q10	125	90
2Q10	95	107
1Q10	53	103

### Wilton

The number of sales rose 45% over the past year in Wilton, the largest increase in activity for any area in this report. The number of transactions of at least \$1 million doubled from a year ago, helping to bring the average price 20% higher to \$933,928. At \$767,500, the median price for Wilton was just 2% higher than a year ago.

#### \$847,166 \$765,500 \$971,667 \$842,500 \$777,831 \$755,600 \$881,519 \$770,000 \$933,928 \$767,500 \$1,000,000 \$900,000 \$800,000 \$700,000 \$600,000 \$500,000 \$400,000 1Q10 2Q10 3Q10 4Q10 1Q11 Average Sale Price Median Sale Price

	Number of Sales	Days on Market
1Q11	32	132
4Q10	34	121
3Q10	44	109
2010	64	106
1Q10	22	126



**Greenwich** 2 Sound View Drive Greenwich, CT 06830 203.869.8100

Stamford 1099 High Ridge Road Stamford, CT 06905 203.329.8801

**Darien** 671 Boston Post Road Darien, CT 06820 203.655.1418

New Canaan 183 Elm Street New Canaan, CT 06840 203.966.7800

Westport 379 Post Road East Westport, CT 06880 203.221.0666

**Wilton** 21 River Road Wilton, CT 06897 203.762.8118

Rowayton Avenue Rowayton, CT 06853 203.655.1418

Park Avenue Flagship 499 Park Avenue New York, NY 10022 212.734.0010

Westside 408 Columbus Avenue New York, NY 10024 212.769.3000

#### Village

831 Broadway New York, NY 10003 212.253.9300

#### SoHo

451 West Broadway New York, NY 10012 212.475.4200

#### Eastside

770 Lexington Avenue New York, NY 10065 212.317.7800

#### Harlem

175 Lenox Avenue New York, NY 10026 212.381.2570

#### Brooklyn Heights

150 Montague Street Brooklyn, NY 11201 718.613.2000

**Boerum Hill** 495 Atlantic Avenue Brooklyn, NV 11217

Brooklyn, NY 11217 718.613.2090

#### Cobble Hill

162 Court Street Brooklyn, NY 11201 718.613.2020

#### Metro New Jersey

79 Hudson Street Hoboken, NJ 07030 201.478.6700

#### Riverdale

3531 Johnson Avenue Riverdale, NY 10463 718.878.1700

#### Hudson Valley

526 Warren Street Hudson, NY 12534 518.828.0181

#### Development Marketing

831 Broadway New York, NY 10003 212.253.9300

#### **Investment Sales**

770 Lexington Avenue New York, NY 10065 212.381.3208

#### **Global Services**

770 Lexington Avenue New York, NY 10065 800.765.2692 x6521

Prepared by Gregory Heym, Chief Economist, Halstead Property

Data is sourced from the Greater Fairfield County CMLS, Darien MLS, Greenwich MLS and New Canaan MLS.

Cover Property: Web# 98495975

Visit halstead.com for access to all of our reports, listings, neighborhood information and more.

©2011 by Halstead Property Connecticut, LLC; Halstead Property Connecticut, LLC. All Rights Reserved. This information may not be copied, commercially used or distributed without Halstead Property's prior consent. While information is believed true, no guaranty is made of accuracy.

#### Halstead Property Connecticut, LLC; Halstead Property Connecticut, LLC

We are pledged to the letter and spirit of U.S. policy for the achievement of equal housing opportunity throughout the Nation. We encourage and support an affirmative advertising and marketing program in which there are no barriers to obtaining housing because of race, color, religion, sex, handicap, familial status or national origin.

