

CONNECTICUT SINGLE-FAMILY SALES REPORT

FIRST QUARTER 2013

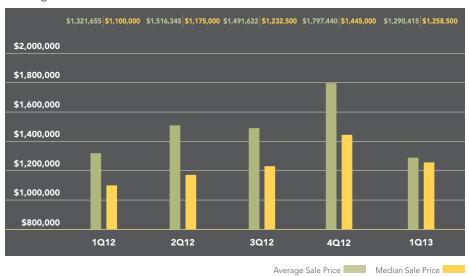




Darien

Single-family home prices averaged \$1,290,415 in Darien in the first guarter, 2% less than a year ago. The median price, which measures the middle of the market, rose 14% during this time to \$1,258,500. Like some other areas in our report, Darien saw a dip in high-end closings that brought the average price lower, but the strength of the overall market caused an increase in the median price.

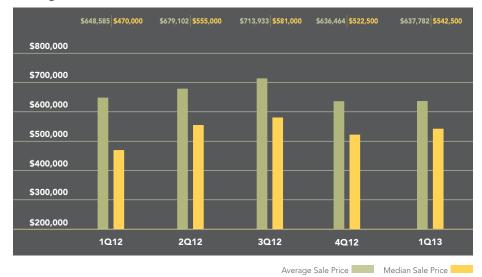
Average and Median Sale Price



	Number of Sales	Days on Market
1Q13	29	121
4Q12	55	156
3Q12	90	133
2Q12	101	120
1Q12	29	126

Fairfield

Fairfield experienced a 2% decline in the average price compared to 2012's first quarter, while its median price rose 15% to \$542,500. The number of closings fell 8% from a year ago, even though homes spent 36% less time on the market.

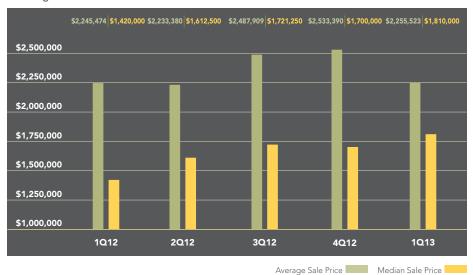


	Number of Sales	Days on Market
1Q13	86	94
4Q12	137	104
3Q12	180	100
2Q12	193	109
1Q12	93	147

Greenwich

The average price of \$2,255,523 in Greenwich was flat compared to the first quarter of 2012. The median price of \$1,810,000 was a 27% improvement from a year ago. The number of sales was unchanged during this time, although homes spent much longer on the market.

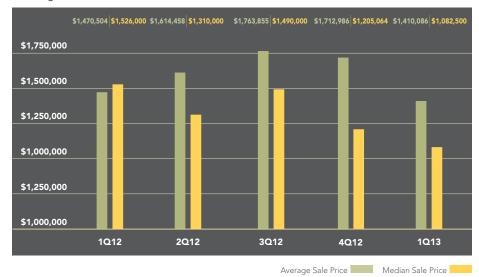
Average and Median Sale Price



	Number of Sales	Days on Market
1Q13	89	231
4Q12	142	249
3Q12	186	180
2Q12	160	166
1Q12	89	152

New Canaan

The number of sales rose 16% in New Canaan from 2012's first quarter, with 29 closings reported. Both the average and median price were lower than a year ago, with the average price declining 4% to \$1,410,086.



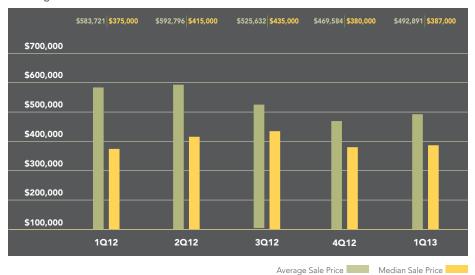
	Number of Sales	Days on Market
1Q13	29	189
4Q12	50	215
3Q12	78	172
2Q12	64	165
1Q12	25	212



Norwalk

In Norwalk, the median price rose 3% compared to 2012's first quarter despite a decline in the average price. The number of sales jumped 47% during this time, the highest increase of any town in our report.

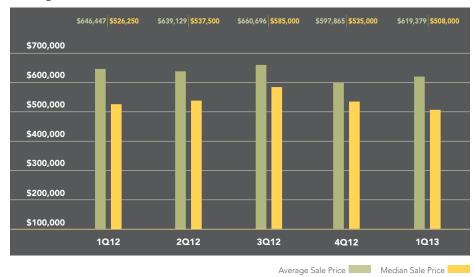
Average and Median Sale Price



	Number of Sales	Days on Market
1Q13	109	138
4Q12	124	121
3Q12	143	99
2Q12	151	114
1Q12	74	162

Stamford

Both the average and median price posted modest declines from the first quarter of 2012 in Stamford. At \$619,379, the average price was 4% lower while the median dipped 3% to \$508,000. The number of closings rose 11% during this time to 109.

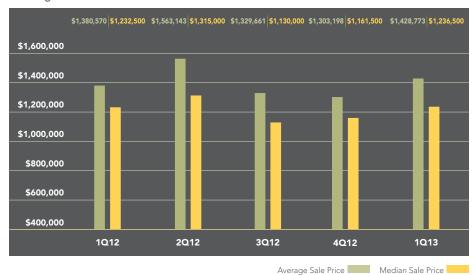


	Number of Sales	Days on Market
1Q13	109	122
4Q12	137	93
3Q12	177	97
2Q12	175	108
1Q12	98	131

Westport

Home prices averaged \$1,428,733 in Westport in the first quarter, 3% more than the same period in 2012. There were 77 closings during the quarter, a 28% improvement from 2012's first quarter.

Average and Median Sale Price



Number of Sales	Days on Market
77	136
83	131
111	101
103	101
60	128
	of Sales 77 83 111 103

Wilton

The average price ticked up 2% in Wilton over the past year, while the median price was flat. The number of sales rose 39%, from 28 a year ago to 39. Homes in Wilton took 18% longer to sell compared to 2012's first quarter, spending an average of 166 days on the market.



	Number of Sales	Days on Market
1Q13	39	166
4Q12	52	148
3Q12	70	124
2Q12	69	138
1Q12	28	141



Darien

671 Boston Post Road Darien, CT 06820 203.655.1418

Greenwich

2 Greenwich Office Park Greenwich, CT 06831 203.869.8100 Westport

379 Post Road East Westport, CT 06880 203.221.0666

Wilton

21 River Road Wilton, CT 06897 203.762.8118 New Canaan

183 Elm Street New Canaan, CT 06840 203.966.7800

Rowayton

140 Rowayton Avenue Rowayton, CT 06853 203.655.1418 Stamford

1099 High Ridge Road Stamford, CT 06905 203.329.8801

Park Avenue

499 Park Avenue New York, NY 10022 212.734.0010

SoHo

451 West Broadway New York, NY 10012 212.381.4200

Riverdale

3531 Johnson Avenue Riverdale, NY 10463 718.878.1700

Cobble Hill

206 Court Street Brooklyn, NY 11201 718.596.3333

East Hampton

3 North Main Street East Hampton, NY 11937 631.324.6100

Commercial Sales

770 Lexington Avenue New York, NY 10065 212.381.3208 East Side

770 Lexington Avenue New York, NY 10065 212.317.7800

Harlem

175 Lenox Avenue New York, NY 10026 212.381.2570

Riverdale Mosholu

5626 Mosholu Avenue Riverdale, NY 10471 718.549.4116

Cobble Hill

162 Court Street Brooklyn, NY 11201 718.613.2020

Southampton

31 Main Street Southampton, NY 11968 631.283.2883 West Side

408 Columbus Avenue New York, NY 10024 212.769.3000

Washington Heights

819 West 187th Street New York, NY 10033

Brooklyn Heights

150 Montague Street Brooklyn, NY 11201 718.613.2000

Boerum Hill

495 Atlantic Avenue Brooklyn, NY 11217 718.613.2090

Global Services

770 Lexington Avenue New York, NY 10065 800.765.2692 x6521 Village

831 Broadway New York, NY 10003 212.253.6500

Hudson Valley

526 Warren Street Hudson, NY 12534 518.828.0181

Park Slope

76 Seventh Avenue Brooklyn, NY 11201 718.399.2222

Metro New Jersey

79 Hudson Street Hoboken, NJ 07030 201.478.6700

Development Marketing

831 Broadway New York, NY 10003 212.253.9300

Prepared by Gregory Heym, Chief Economist, Halstead Property

Data is sourced from the Greater Fairfield County CMLS, Darien MLS, Greenwich MLS and New Canaan MLS.

Cover Property: Web# 99012736

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