



HALSTEAD
REAL ESTATE

Connecticut | New York City | Hamptons | New Jersey | Hudson Valley

New Canaan Market Report

Year To Date Through January 31st, 2019

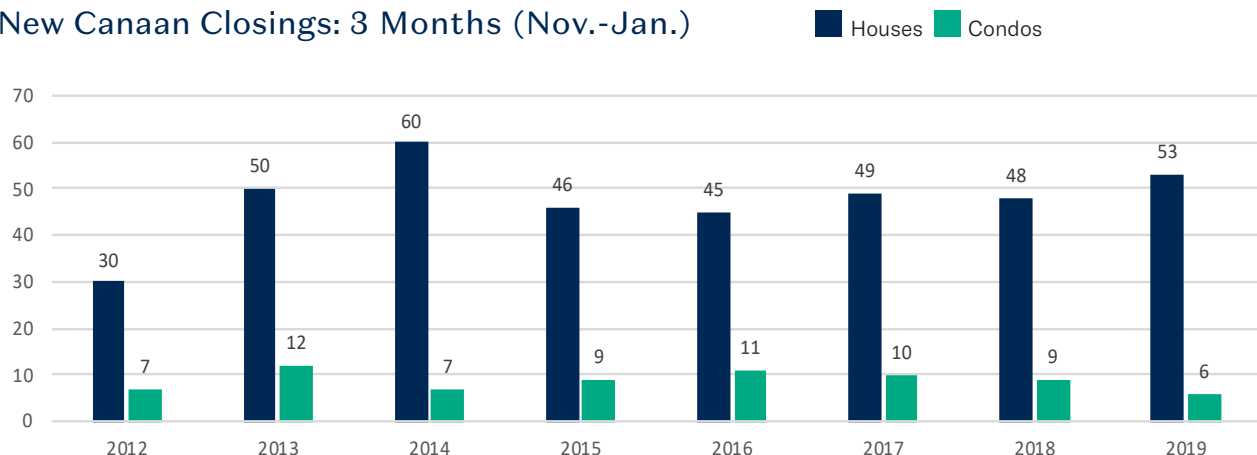
183 ELM STREET, NEW CANAAN, CT 06840 | (203) 966-7800

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HALSTEAD CONNECTICUT, LLC

	2019	2018	% CHANGE
Houses: Closings in January	19	14	+35.7%
Houses: Closings Nov. - Jan. (3 months)	53	48	+10.4%
Houses: Average Closing Price Nov. - Jan. (3 months)	\$1,472,042	\$1,897,015	-22.4%
Houses: Active Inventory January 31st	242	233	+3.9%
Condos: Closings Nov. - Jan. (3 months)	6	9	-33.3%
Condos: Average Closing Price Nov. - Jan. (3 months)	\$867,750	\$616,444	+40.8%
Condos: Active Inventory on January 31st	33	44	-25%
House & Condo \$ Volume of Closings Nov. - Jan. (3 months)	\$83,224,750	\$96,604,743	-13.9%

New Canaan Closings: 3 Months (Nov.-Jan.)





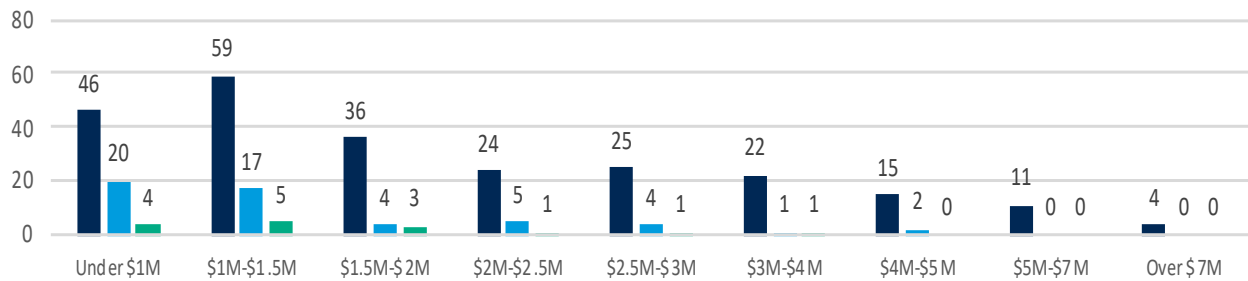
Number of Houses Closed: 3 Months (Nov.-Jan.)

	2019	2018	%
Under \$1M	20	9	+122.2%
\$1M-\$1.5M	17	14	+21.4%
\$1.5M-\$2M	4	8	-50%
\$2M-\$2.5M	5	6	-16.7%
\$2.5M-\$3M	4	2	+100%
\$3M-\$4M	1	6	-83.3%
\$4M-\$5M	2	2	0%
\$5M-\$7M	0	1	NA
Over \$7M	0	0	NA

Houses Active/Closed/Pending 2019

Active/Pending as of January 31st; Closed: 3 Months (Nov.-Jan.)

Active Closed Pending



Town Comparison: Sold Houses - 3 Months (Nov.-Jan.)

Town	# of Closed Houses		% change	Average Closing Price		% change
	2019	2018		2019	2018	
Darien	60	56	+7.1%	\$1,276,484	\$1,760,425	-27.5%
Easton	22	34	-35.3%	\$681,093	\$545,403	+24.9%
Fairfield	132	155	-14.8%	\$733,991	\$790,573	-7.2%
All of Greenwich	124	127	-2.4%	\$2,301,022	\$2,719,316	-15.4%
New Canaan	53	48	+10.4%	\$1,472,042	\$1,897,015	-22.4%
Norwalk	133	129	+3.1%	\$548,948	\$577,684	-5%
Redding	25	23	+8.7%	\$619,192	\$532,686	+16.2%
Ridgefield	61	67	-9%	\$720,120	\$732,733	-1.7%
Rowayton*	9	13	-30.8%	\$1,009,833	\$1,220,871	-17.3%
Stamford	157	158	-0.6%	\$622,282	\$628,615	-1%
Weston	35	46	-23.9%	\$844,596	\$824,978	+2.4%
Westport	70	102	-31.4%	\$1,344,897	\$1,389,619	-3.2%
Wilton	38	48	-20.8%	\$749,487	\$715,945	+4.7%

*Rowayton solds data also included in Norwalk.