



HALSTEAD

REAL ESTATE

Connecticut | New York City | Hamptons | New Jersey | Hudson Valley

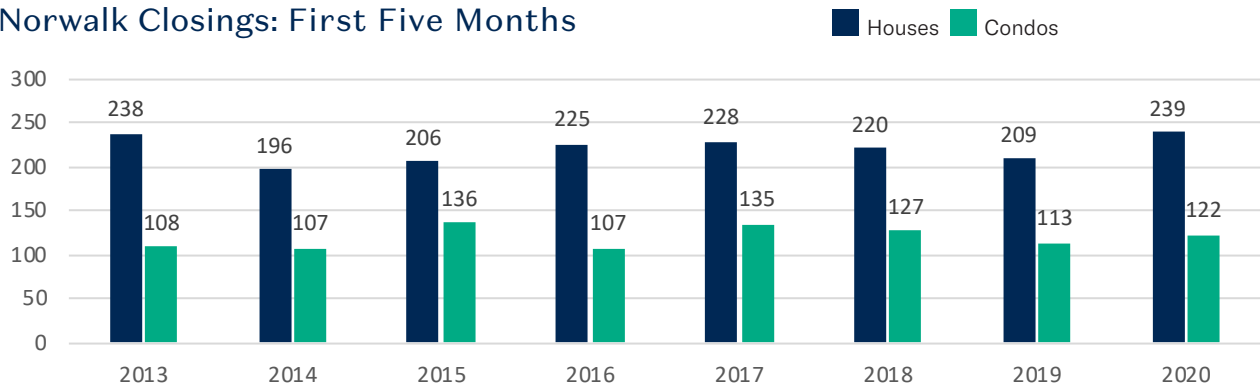
Norwalk Market Report

Year To Date Through May 31, 2020

671 BOSTON POST ROAD, DARIEN, CT 06820 | (203) 655-1418
 140 ROWAYTON AVENUE, ROWAYTON, CT 06853 | (203) 853-1419
 HALSTEAD CONNECTICUT, LLC

| | 2020 | 2019 | % CHANGE |
|---|---------------|---------------|----------|
| Houses: Closings in May | 46 | 67 | -31.3% |
| Houses: Closings First Five Months | 239 | 209 | +14.4% |
| Houses: Average Closing Price First Five Months | \$569,296 | \$576,945 | -1.3% |
| Houses: Pending on May 31st | 63 | 81 | -22.2% |
| Houses: Active Inventory on May 31st | 264 | 410 | -35.6% |
| Condos: Closings First Five Months | 122 | 113 | +8% |
| Condos: Average Closing Price First Five Months | \$297,471 | \$300,439 | -1% |
| Condos: Active Inventory on May 31st | 98 | 137 | -28.5% |
| House & Condo \$ Volume of Closings First Five Months | \$172,353,146 | \$154,531,000 | +11.5% |

Norwalk Closings: First Five Months



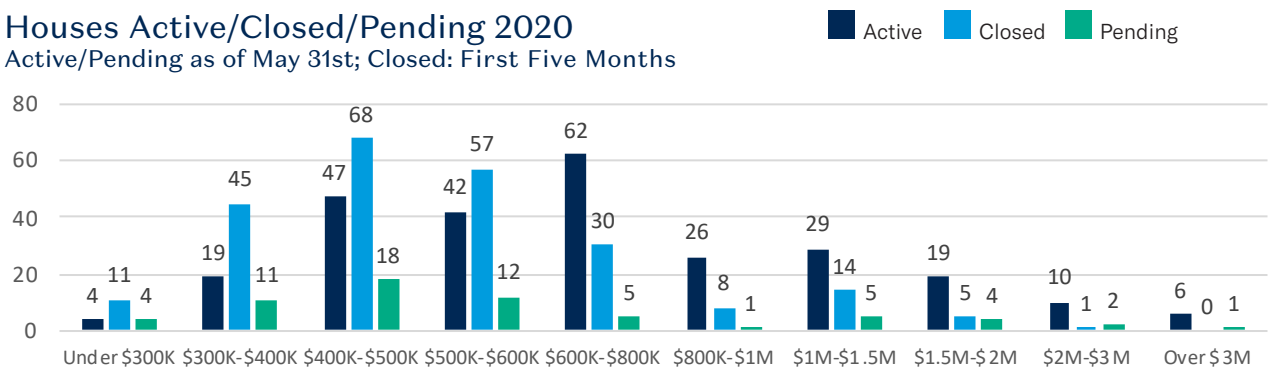


Number of Houses Closed: First Five Months

| | 2020 | 2019 | % |
|---------------|------|------|--------|
| Under \$300K | 11 | 14 | -21.4% |
| \$300K-\$400K | 45 | 45 | 0% |
| \$400K-\$500K | 68 | 46 | +47.8% |
| \$500K-\$600K | 57 | 39 | +46.2% |
| \$600K-\$800K | 30 | 33 | -9.1% |
| \$800K-\$1M | 8 | 13 | -38.5% |
| \$1M-\$1.5M | 14 | 16 | -12.5% |
| \$1.5M-\$2M | 5 | 1 | +400% |
| \$2M-\$3M | 1 | 2 | -50% |
| Over \$3M | 0 | 0 | NA |

Houses Active/Closed/Pending 2020

Active/Pending as of May 31st; Closed: First Five Months



Town Comparison: Sold Houses: First Five Months

| Town | # of Closed Houses | | % change | Average Closing Price | | % change |
|------------------|--------------------|------|----------|-----------------------|-------------|----------|
| | 2020 | 2019 | | 2020 | 2019 | |
| Darien | 111 | 90 | +23.3% | \$1,424,307 | \$1,465,500 | -2.8% |
| Easton | 46 | 45 | +2.2% | \$542,537 | \$617,801 | -12.2% |
| Fairfield | 251 | 276 | -9.1% | \$761,621 | \$708,746 | +7.5% |
| All of Greenwich | 188 | 166 | +13.3% | \$2,135,545 | \$2,378,283 | -10.2% |
| New Canaan | 86 | 80 | +7.5% | \$1,610,109 | \$1,371,791 | +17.4% |
| Norwalk | 239 | 209 | +14.4% | \$569,296 | \$576,945 | -1.3% |
| Redding | 46 | 43 | +7% | \$515,772 | \$542,584 | -4.9% |
| Ridgefield | 123 | 106 | +16% | \$720,408 | \$706,878 | +1.9% |
| Rowayton* | 28 | 24 | +16.7% | \$1,027,450 | \$1,108,604 | -7.3% |
| Stamford | 243 | 248 | -2% | \$605,182 | \$624,601 | -3.1% |
| Weston | 63 | 52 | +21.2% | \$836,417 | \$785,792 | +6.4% |
| Westport | 147 | 120 | +22.5% | \$1,325,873 | \$1,344,844 | -1.4% |
| Wilton | 73 | 79 | -7.6% | \$774,793 | \$764,266 | +1.4% |

*Rowayton solds data also included in Norwalk.