Houses & Condos

Wilton

Year to Date Through August 31, 2020

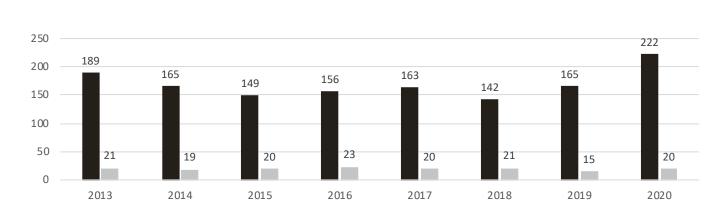
There were 56 Wilton house closings in August, an 81% increase as compared to August of 2019. The average sale price was \$885,886, an increase of 17%. The dollar volume of house and condo closings through the year's first eight months is \$197 million, up 46% from the same time frame a year ago.

42 Wilton houses were pending at the end of August, a 200% increase from the same time a year ago.



Houses Condos

Closed: First 8 Months



of Houses Closed: First 8 Months

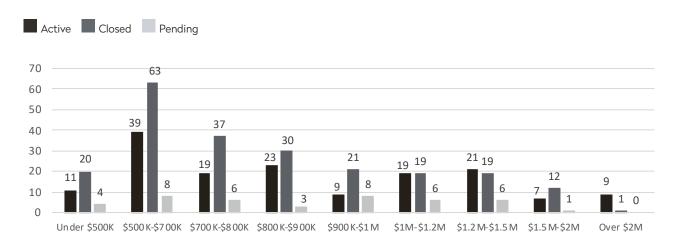
	2020	2019	%
Under \$500K	20	24	-16.7%
\$500K-\$700K	63	53	+18.9%
\$700K-\$800K	37	23	+60.9%
\$800K-\$900K	30	20	+50%
\$900K-\$1M	21	10	+110%
\$1M-\$1.2M	19	14	+35.7%
\$1.2M-\$1.5M	19	16	+18.8%
\$1.5M-\$2M	12	4	+200%
Over \$2M	1	1	0%

	2020	2019	% CHANGE
Houses: Closings in August	56	31	+80.6%
Houses: Average Closing Price in August	\$885,886	\$757,574	+16.9%
Houses: Closings First 8 Months	222	165	+34.5%
Houses: Average Closing Price First 8 Months	\$853,794	\$787,600	+8.4%
Houses: Pending on August 31	42	14	+200%
Houses: Active Inventory on August 31	157	196	-19.9%
Condos: Closings First 8 Months	20	15	+33.3%
Condos: Average Closing Price First 8 Months	\$365,175	\$329,127	+11%
Condos: Active Inventory on August 31	18	16	+12.5%
House & Condo \$ Volume of Closings First 8 Mos	\$196,845,802	\$134,890,938	+45.9%

Wilton

Year to Date Through August 31, 2020

Houses Active/Closed/Pending 2020 Active/Pending as of August 31st; Closed: First 8 Months



Town Comparison: Sold Houses First 8 Months

Town	# of Closed Houses		% change	Average Closing Price		% change
	2020	2019		2020	2019	
Darien	269	209	+28.7%	\$1,564,856	\$1,526,130	+2.5%
Easton	105	89	+18%	\$585,259	\$597,922	-2.1%
Fairfield	642	551	+16.5%	\$818,400	\$710,181	+15.2%
All of Greenwich	460	362	+27.1%	\$2,558,519	\$2,457,366	+4.1%
New Canaan	231	172	+34.3%	\$1,620,989	\$1,411,477	+14.8%
Norwalk	470	442	+6.3%	\$631,570	\$574,453	+9.9%
Redding	116	83	+39.8%	\$606,610	\$543,251	+11.7%
Ridgefield	297	233	+27.5%	\$772,368	\$713,452	+8.3%
Rowayton*	60	50	+20%	\$1,203,102	\$1,173,625	+2.5%
Stamford	523	496	+5.4%	\$670,954	\$647,427	+3.6%
Weston	170	114	+49.1%	\$846,073	\$795,518	+6.4%
Westport	398	239	+66.5%	\$1,540,094	\$1,357,704	+13.4%
Wilton	222	165	+34.5%	\$853,794	\$787,600	+8.4%

^{*}Rowayton solds data also included in Norwalk.