



HALSTEAD
REAL ESTATE

Connecticut | New York City | Hamptons | New Jersey | Hudson Valley

Wilton Market Report

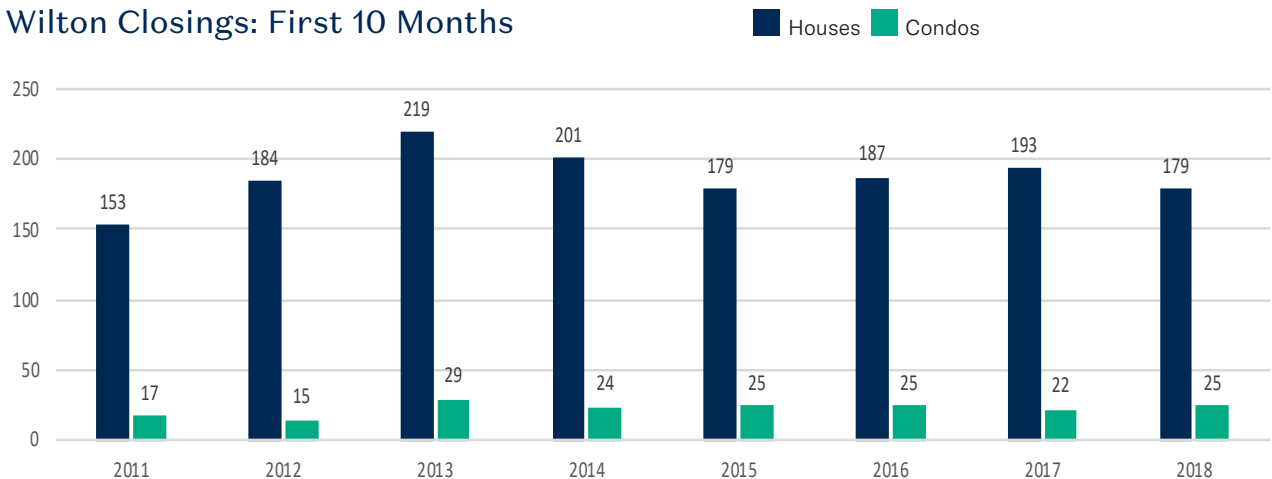
Year To Date Through October 31, 2018

21 RIVER ROAD, WILTON, CT 06897 | (203) 762-8118

HALSTEAD CONNECTICUT, LLC

	2018	2017	% CHANGE
Houses: Closings in October	14	12	+16.7%
Houses: Closings First 10 Months	179	193	-7.3%
Houses: Median Closing Price First 10 Months	\$799,000	\$765,000	+4.4%
Houses: Average Closing Price First 10 Months	\$881,455	\$851,583	+3.5%
Houses: Active Inventory October 31st	220	193	+14%
Condos: Closings First 10 Months	25	22	+13.6%
Condos: Average Closing Price First 10 Months	\$394,660	\$347,405	+13.6%
Condos: Active Inventory on October 31st	16	12	+33.3%
House & Condo \$ Volume of Closings First 10 Months	\$167,647,025	\$171,998,368	-2.5%

Wilton Closings: First 10 Months





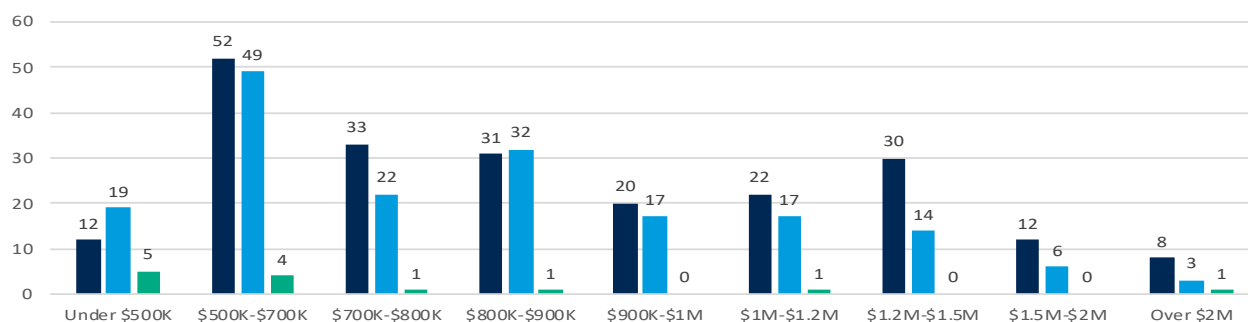
Number of Houses Closed: First 10 Months

	2018	2017	%
Under \$500K	19	22	-13.6%
\$500K-\$700K	49	52	-5.8%
\$700K-\$800K	22	33	-33.3%
\$800K-\$900K	32	26	+23.1%
\$900K-\$1M	17	18	-5.6%
\$1M-\$1.2M	17	13	+30.8%
\$1.2M-\$1.5M	14	15	-6.7%
\$1.5M-\$2M	6	10	-40%
Over \$2M	3	4	-25%

Houses Active/Closed/Pending 2018

Active/Pending as of October 31st; Closed: First 10 Months

Active Closed Pending



Town Comparison: First 10 Months (Single Family Homes)

Town	# of Closed Houses		% change	Median Closing Price		% change
	2018	2017		2018	2017	
Darien	215	265	-18.9%	\$1,385,000	\$1,400,000	-1.1%
Easton	109	94	+16%	\$562,000	\$602,500	-6.7%
Fairfield	640	672	-4.8%	\$630,000	\$599,950	+5%
All of Greenwich	495	474	+4.4%	\$1,825,000	\$1,797,500	+1.9%
New Canaan	182	222	-18%	\$1,355,000	\$1,453,000	-6.7%
Norwalk	572	571	+0.2%	\$497,500	\$470,000	+5.9%
Redding	107	115	-7%	\$550,000	\$485,000	+13.4%
Ridgefield	280	322	-13%	\$640,630	\$640,000	+0.1%
Rowayton*	61	77	-20.8%	\$950,000	\$1,325,000	-28.3%
Stamford	601	620	-3.1%	\$580,000	\$580,000	0%
Weston	137	138	-0.7%	\$699,000	\$780,000	-10.4%
Westport	353	359	-1.7%	\$1,242,500	\$1,331,000	-6.6%
Wilton	179	193	-7.3%	\$799,000	\$765,000	+4.4%

*Rowayton closing data also included in Norwalk.