

Connecticut | New York City | Hamptons | New Jersey | Hudson Valley

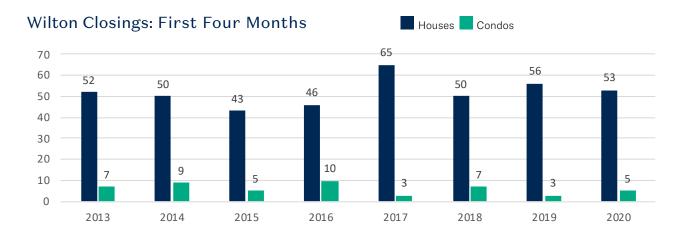
Wilton Market Report

Year To Date Through April 30, 2020

21 RIVER ROAD, WILTON, CT 06897 | (203) 762-8118

HALSTEAD CONNECTICUT, LLC

| | 2020 | 2019 | % CHANGE |
|---|--------------|--------------|----------|
| Houses: Closings in April | 14 | 15 | -6.7% |
| Houses: Closings First Four Months | 53 | 56 | -5.4% |
| Houses: Average Closing Price First Four Months | \$778,102 | \$752,625 | +3.4% |
| Houses: Pending on April 30th | 16 | 20 | -20% |
| Houses: Active Inventory on April 30th | 152 | 234 | -35% |
| Condos: Closings First Four Months | 5 | 3 | +66.7% |
| Condos: Average Closing Price First Four Months | \$264,300 | \$241,633 | +9.4% |
| Condos: Active Inventory on April 30th | 21 | 15 | +40% |
| House & Condo \$ Volume of Closings First Four Months | \$42,560,900 | \$42,871,900 | -0.7% |









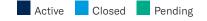
Wilton

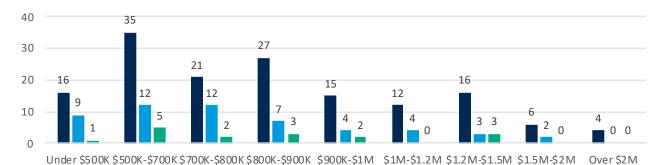


Number of Houses Closed: First Four Months

| | 2020 | 2019 | % |
|---------------|------|------|--------|
| Under \$500K | 9 | 11 | -18.2% |
| \$500K-\$700K | 12 | 19 | -36.8% |
| \$700K-\$800K | 12 | 6 | +100% |
| \$800K-\$900K | 7 | 6 | +16.7% |
| \$900K-\$1M | 4 | 3 | +33.3% |
| \$1M-\$1.2M | 4 | 4 | 0% |
| \$1.2M-\$1.5M | 3 | 5 | -40% |
| \$1.5M-\$2M | 2 | 2 | 0% |
| Over \$2M | 0 | 0 | NA |

Houses Active/Closed/Pending 2020 Active/Pending as of April 30th; Closed: First Four Months





Town Comparison: Sold Houses: First Four Months

| Town | # of Closed Houses | | % change | Average Closing Price | | % change |
|------------------|--------------------|------|----------|-----------------------|-------------|----------|
| | 2020 | 2019 | | 2020 | 2019 | |
| Darien | 81 | 65 | +24.6% | \$1,395,587 | \$1,506,419 | -7.4% |
| Easton | 35 | 34 | +2.9% | \$535,763 | \$577,608 | -7.2% |
| Fairfield | 178 | 198 | -10.1% | \$779,287 | \$722,978 | +7.8% |
| All of Greenwich | 135 | 109 | +23.9% | \$2,061,319 | \$2,524,943 | -18.4% |
| New Canaan | 67 | 57 | +17.5% | \$1,564,549 | \$1,357,733 | +15.2% |
| Norwalk | 191 | 142 | +34.5% | \$562,593 | \$558,666 | +0.7% |
| Redding | 38 | 29 | +31% | \$532,803 | \$494,628 | +7.7% |
| Ridgefield | 91 | 76 | +19.7% | \$702,507 | \$723,866 | -3% |
| Rowayton* | 20 | 16 | +25% | \$1,024,455 | \$1,108,906 | -7.6% |
| Stamford | 191 | 170 | +12.4% | \$612,941 | \$586,374 | +4.5% |
| Weston | 39 | 37 | +5.4% | \$750,801 | \$701,958 | +7% |
| Westport | 116 | 82 | +41.5% | \$1,314,296 | \$1,323,143 | -0.7% |
| Wilton | 53 | 56 | -5.4% | \$778,102 | \$752,625 | +3.4% |

*Rowayton closing data also included in Norwalk.





