



HALSTEAD
REAL ESTATE

Connecticut | New York City | Hamptons | New Jersey | Hudson Valley

Wilton Market Report

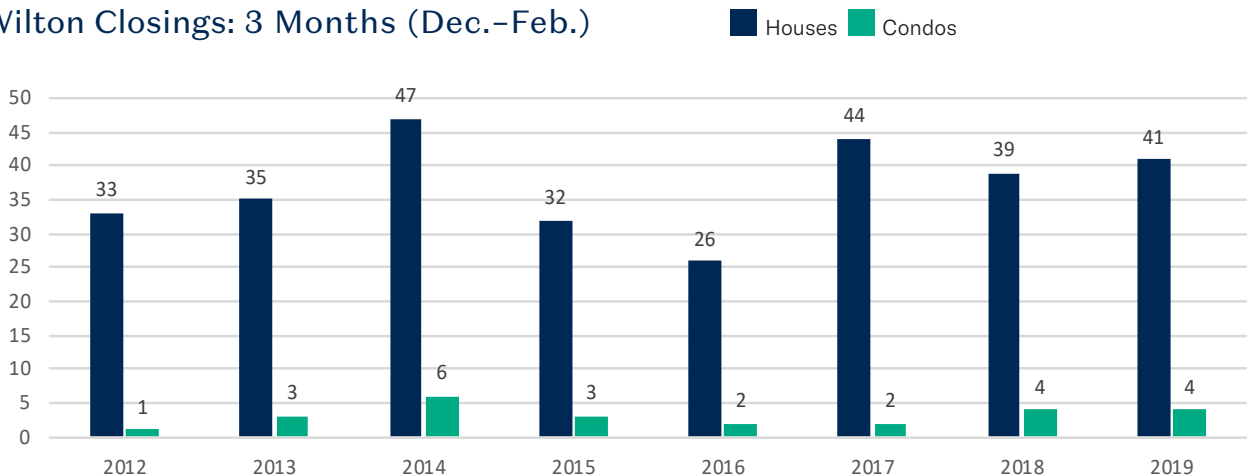
Year To Date Through February 28, 2019

21 RIVER ROAD, WILTON, CT 06897 | (203) 762-8118

HALSTEAD CONNECTICUT, LLC

	2019	2018	% CHANGE
Houses: Closings in February	13	10	+30%
Houses: Closings Dec.-Feb. (3 months)	41	39	+5.1%
Houses: Average Closing Price Dec.-Feb. (3 months)	\$714,939	\$835,715	-14.5%
Houses: Active Inventory on February 28th	180	158	+13.9%
Condos: Closings Dec.-Feb. (3 months)	4	4	0%
Condos: Average Closing Price Dec.-Feb. (3 months)	\$395,000	\$328,375	+20.3%
Condos: Active Inventory on February 28th	12	10	+20%
House & Condo \$ Volume of Closings Dec.-Feb. (3 months)	\$30,892,500	\$33,906,375	-8.9%

Wilton Closings: 3 Months (Dec.-Feb.)





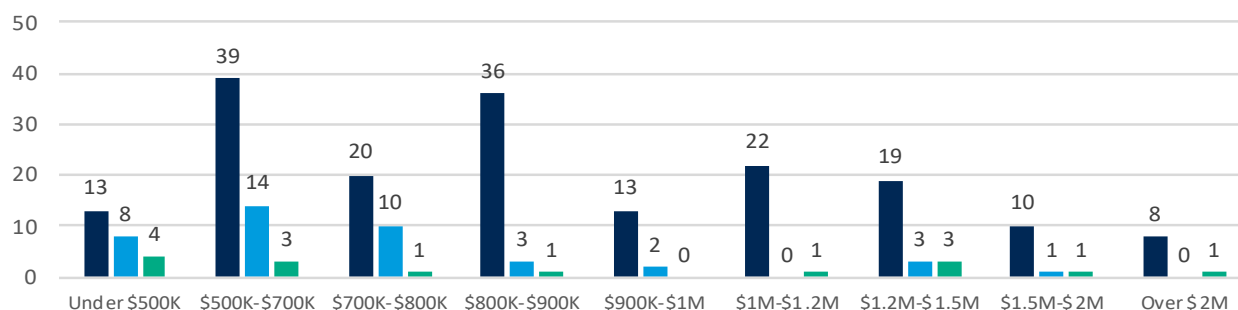
Number of Houses Closed: 3 Months (Dec.-Feb.)

	2019	2018	%
Under \$500K	8	9	-11.1%
\$500K-\$700K	14	11	+27.3%
\$700K-\$800K	10	4	+150%
\$800K-\$900K	3	4	-25%
\$900K-\$1M	2	2	0%
\$1M-\$1.2M	0	1	NA
\$1.2M-\$1.5M	3	4	-25%
\$1.5M-\$2M	1	3	-66.7%
Over \$2M	0	1	NA

Houses Active/Closed/Pending 2019

Active/Pending as of February 28th; Closed: 3 Months (Dec.-Feb.)

Active Closed Pending



Town Comparison: Sold Houses - 3 Months (Dec.-Feb.)

Town	# of Closed Houses		% change	Average Closing Price		% change
	2019	2018		2019	2018	
Darien	55	49	+12.2%	\$1,321,683	\$1,438,899	-8.1%
Easton	23	26	-11.5%	\$669,785	\$506,092	+32.3%
Fairfield	130	135	-3.7%	\$751,512	\$786,498	-4.4%
All of Greenwich	98	118	-16.9%	\$2,526,763	\$2,562,182	-1.4%
New Canaan	46	39	+17.9%	\$1,342,314	\$1,716,994	-21.8%
Norwalk	115	116	-0.9%	\$563,351	\$582,001	-3.2%
Redding	19	19	0%	\$508,016	\$513,458	-1.1%
Ridgefield	53	61	-13.1%	\$724,508	\$727,541	-0.4%
Rowayton*	9	10	-10%	\$973,167	\$1,257,975	-22.6%
Stamford	131	144	-9%	\$589,006	\$655,109	-10.1%
Weston	30	39	-23.1%	\$777,647	\$872,833	-10.9%
Westport	54	87	-37.9%	\$1,191,190	\$1,431,981	-16.8%
Wilton	41	39	+5.1%	\$714,939	\$835,715	-14.5%

*Rowayton closing data also included in Norwalk.