



HALSTEAD

REAL ESTATE

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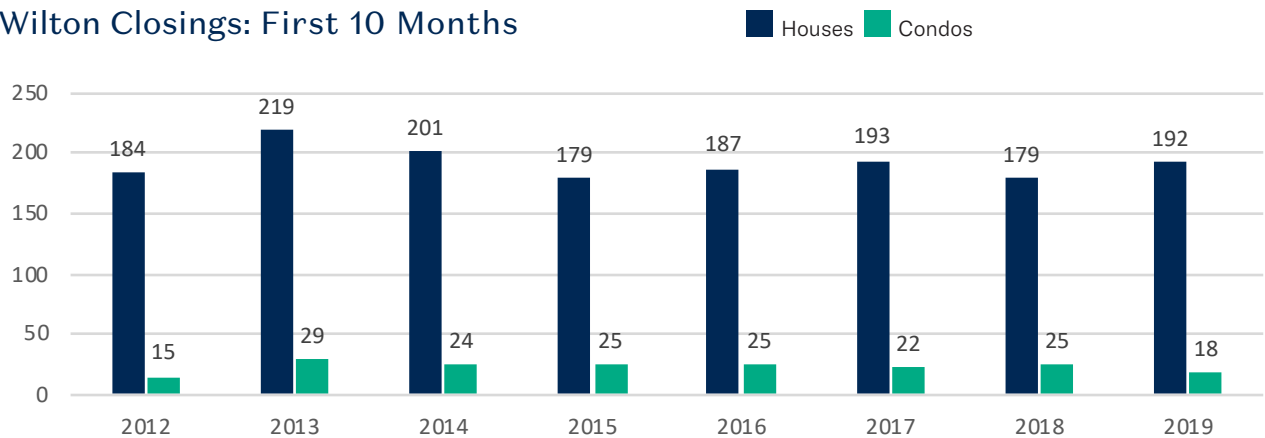
Wilton Market Report

Year To Date Through October 31, 2019

21 RIVER ROAD, WILTON, CT 06897 | (203) 762-8118
HALSTEAD CONNECTICUT, LLC

	2019	2018	% CHANGE
Houses: Closings in October	13	14	-7.1%
Houses: Closings First 10 Months	192	179	+7.3%
Houses: Average Closing Price First 10 Months	\$782,269	\$881,455	-11.3%
Houses: Pending on October 31st	10	13	-23.1%
Houses: Active Inventory October 31st	210	225	-6.7%
Condos: Closings First 10 Months	18	25	-28%
Condos: Average Closing Price First 10 Months	\$339,967	\$394,660	-13.9%
Condos: Active Inventory October 31st	16	16	0%
House & Condo \$ Volume of Closings First 10 Months	\$156,315,113	\$167,647,025	-6.8%

Wilton Closings: First 10 Months





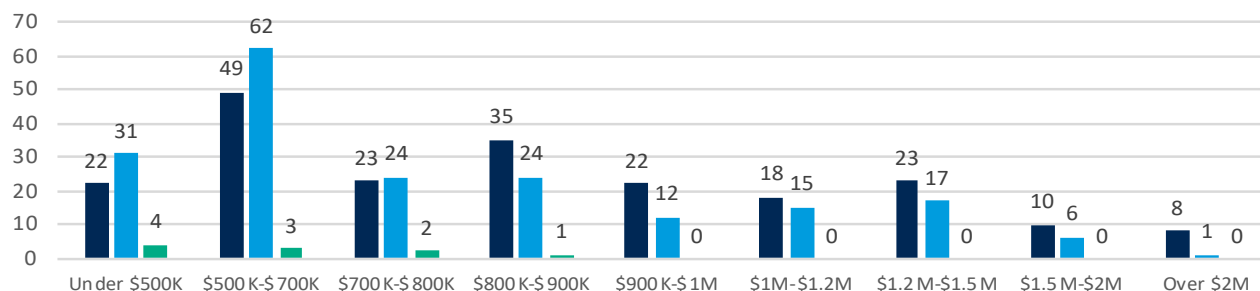
Number of Houses Closed: First 10 Months

	2019	2018	%
Under \$500K	31	19	+63.2%
\$500K-\$700K	62	49	+26.5%
\$700K-\$800K	24	22	+9.1%
\$800K-\$900K	24	32	-25%
\$900K-\$1M	12	17	-29.4%
\$1M-\$1.2M	15	17	-11.8%
\$1.2M-\$1.5M	17	14	+21.4%
\$1.5M-\$2M	6	6	0%
Over \$2M	1	3	-66.7%

Houses Active/Closed/Pending 2019

Active/Pending as of October 31st; Closed: First 10 Months

Active Closed Pending



Town Comparison: Sold Houses - First 10 Months

Town	# of Closed Houses		% change	Median Closing Price		% change
	2019	2018		2019	2018	
Darien	236	217	+8.8%	\$1,230,000	\$1,368,240	-10.1%
Easton	104	110	-5.5%	\$565,750	\$566,000	0%
Fairfield	665	641	+3.7%	\$580,000	\$630,000	-7.9%
All of Greenwich	447	496	-9.9%	\$1,905,000	\$1,825,000	+4.4%
New Canaan	213	183	+16.4%	\$1,215,000	\$1,360,000	-10.7%
Norwalk	530	573	-7.5%	\$485,064	\$497,500	-2.5%
Redding	104	108	-3.7%	\$529,000	\$549,500	-3.7%
Ridgefield	279	280	-0.4%	\$635,000	\$640,630	-0.9%
Rowayton*	66	61	+8.2%	\$1,190,625	\$950,000	+25.3%
Stamford	631	601	+5%	\$575,000	\$580,000	-0.9%
Weston	138	139	-0.7%	\$685,000	\$699,000	-2%
Westport	296	355	-16.6%	\$1,147,500	\$1,242,500	-7.6%
Wilton	192	179	+7.3%	\$716,250	\$799,000	-10.4%

*Rowayton closing data also included in Norwalk.