



# Montclair

## SINGLE FAMILY HOMES

The average sale price reached \$786,000, an increase of 5% over prior year. The median sale price also rose ending at \$735,000 or 4% higher than prior year.

There were slightly fewer closed sales with 164 closings versus 168 during the same period last year. Single Family Homes spent an average of 36 days on market with sellers gaining, on average, 105% of original asking price.

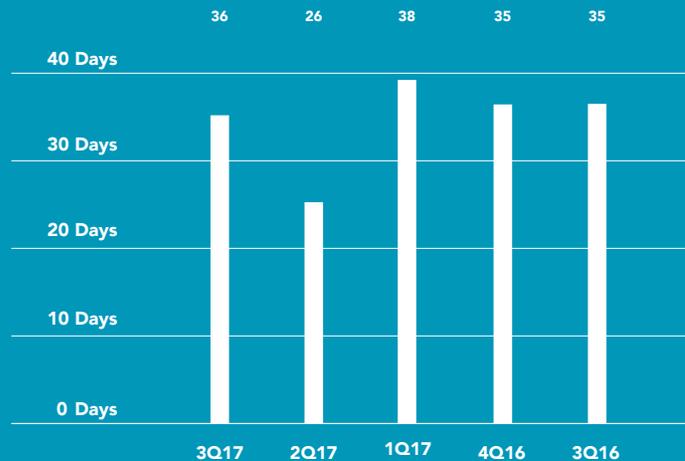
### AVERAGE AND MEDIAN SALES PRICE



### NUMBER OF SALES



### TIME ON THE MARKET



### ASKING VS. SELLING PRICE



# Glen Ridge

## SINGLE FAMILY HOMES

The average sale price of Single Family Home sales was \$715,000, a modest 2% increase over prior year. The median sale price was unchanged from prior year.

There were only 39 closed sales this period with an average of 34 days on market and sellers receiving approximately 106% of asking price. Far less inventory this year led to the 29% decline in the number of sales as compared with the 55 closed sales in 3Q 2016.

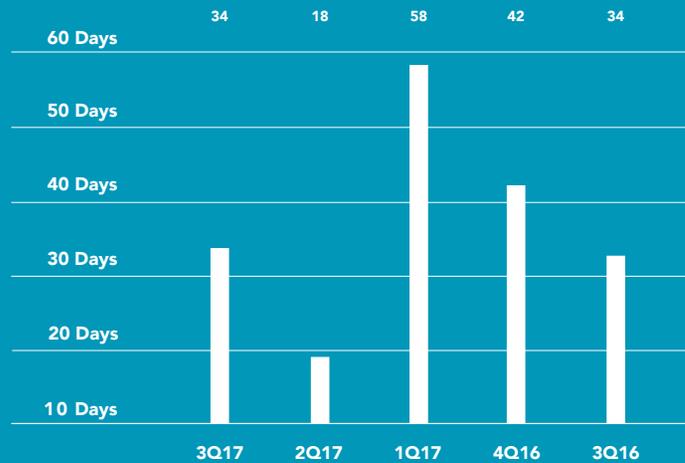
### AVERAGE AND MEDIAN SALES PRICE



### NUMBER OF SALES



### TIME ON THE MARKET



### ASKING VS. SELLING PRICE



# West Orange

## SINGLE FAMILY HOMES

The average sale price ended at \$418,000, a minor decline of 3% over prior year. The median sale price was also down year-over-year ending at \$390,000 or 3% less than prior year.

There were slightly more closed sales with 209 closings versus 205 during the same period last year. Single Family Homes spent an average of 55 days on market with sellers gaining an average of 98% of original asking price.

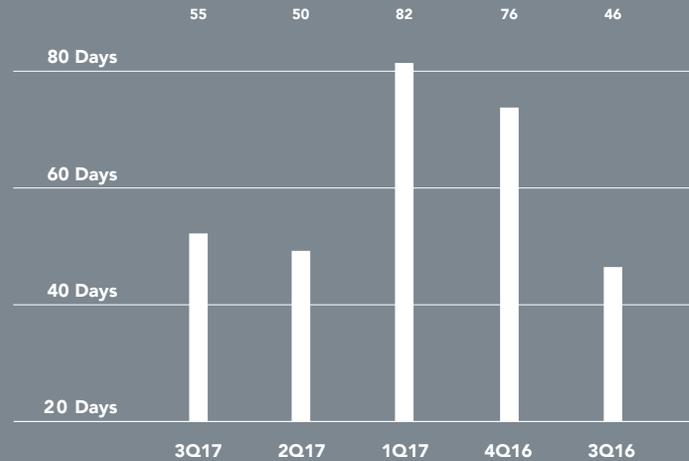
### AVERAGE AND MEDIAN SALES PRICE



### NUMBER OF SALES



### TIME ON THE MARKET



### ASKING VS. SELLING PRICE



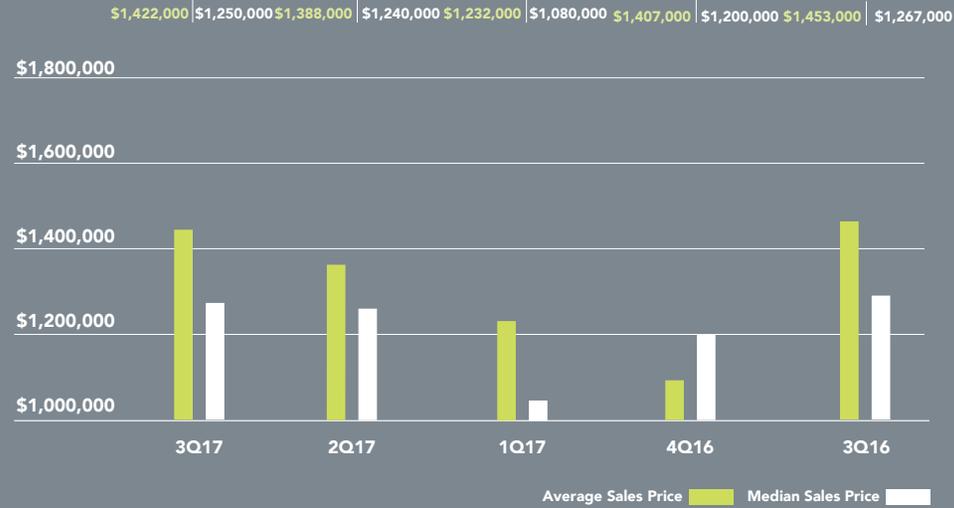
# ShortHills Milburn Township

## SINGLE FAMILY HOMES

The average sale price of Single Family Home sales was \$1,422,000, a modest 2% decline over prior year. The median sale price was also down slightly at \$1,250,000 as compared with median price of \$1,267,000 the prior year.

There were only 108 closed sales this period with an average of 46 days on market and sellers receiving approximately 98% of asking price.

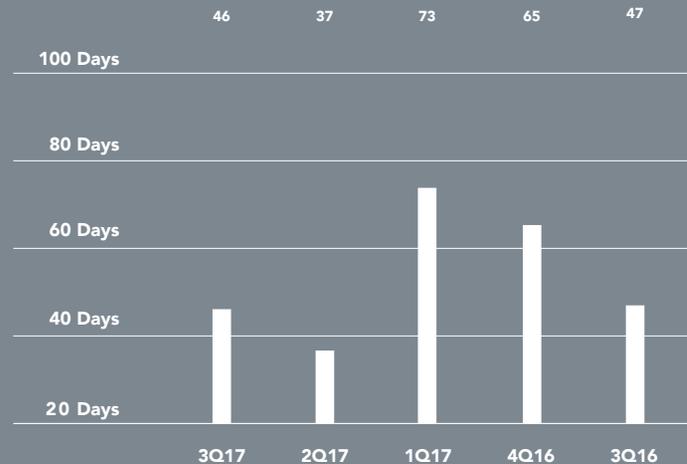
### AVERAGE AND MEDIAN SALES PRICE



### NUMBER OF SALES



### TIME ON THE MARKET



### ASKING VS. SELLING PRICE



# Livingston

## SINGLE FAMILY HOMES

The average sale price ended at \$713,000, a minor decline of 4% over prior year. The median sale price was also down year-over-year ending at \$615,000 or 6% less than prior year.

There were slightly fewer closed sales with 142 closings versus 147 during the same period last year. Single Family Homes spent an average of 45 days on market with sellers gaining an average of 98% of original asking price.

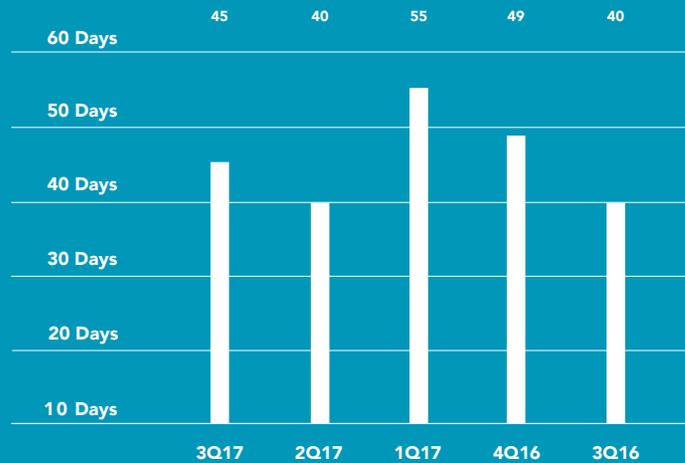
### AVERAGE AND MEDIAN SALES PRICE



### NUMBER OF SALES



### TIME ON THE MARKET



### ASKING VS. SELLING PRICE



# Maplewood

## SINGLE FAMILY HOMES

Market price measures were generally stable year-over-year with a 1% gain in average sale price and 1% gain in the median sale price. The average sale price ended at \$603,000 as compared with prior year average of \$600,000. The median sale price was also nearly equal to prior year, ending at \$595,000.

There was an increase of 7% in the number of sales with 102 closings versus 95 during the same period last year. Single Family Homes spent an average of 28 days on market with sellers gaining an average of 102% of original asking price.

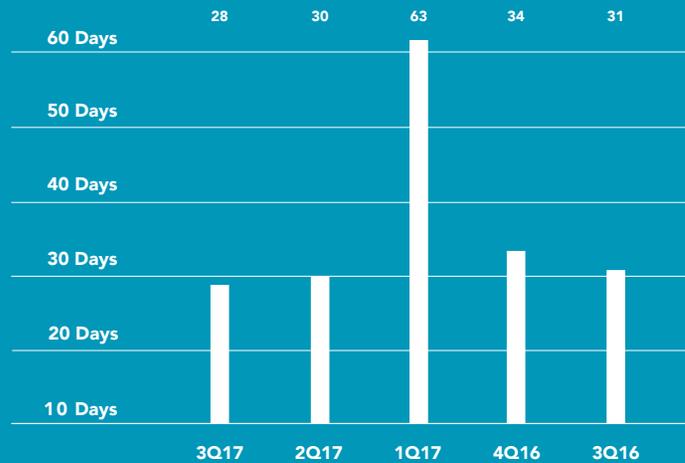
### AVERAGE AND MEDIAN SALES PRICE



### NUMBER OF SALES



### TIME ON THE MARKET



### ASKING VS. SELLING PRICE





## OFFICES

### MANHATTAN

**PARK AVENUE**  
499 Park Avenue  
New York, NY 10022  
212.734.0010

### EAST SIDE

770 Lexington Avenue  
New York, NY 10065  
212.317.7800

### WEST SIDE

408 Columbus Avenue  
New York, NY 10024  
212.769.3000

### VILLAGE

831 Broadway  
New York, NY 10003  
212.381.6500

### SOHO

451 West Broadway  
New York, NY 10012  
212.381.4200

### HARLEM

2169 Frederick Douglass Boulevard  
New York, NY 10026  
212.381.2570

### WASHINGTON HEIGHTS

819 West 187th Street  
New York, NY 10033  
212.381.2452

### RIVERDALE

**RIVERDALE JOHNSON**  
3531 Johnson Avenue  
Riverdale, NY 10463  
718.878.1700

### RIVERDALE MOSHOLU

5626 Mosholu Avenue  
Riverdale, NY 10471  
718.549.4116

### BROOKLYN BROOKLYN HEIGHTS

122 Montague Street  
Brooklyn, NY 11201  
718.613.2000

### NORTH SLOPE

76 Seventh Avenue  
Brooklyn, NY 11217  
718.399.2222

### PARK SLOPE

160 7th Avenue  
Brooklyn, NY 11215  
718.878.1960

### COBBLE HILL

162 Court Street  
Brooklyn, NY 11201  
718.613.2020

### BEDFORD STUYVESANT

316 Stuyvesant Avenue  
Brooklyn, NY 11233  
718.613.2800

### BEDFORD STUYVESANT

1191 Bedford Avenue  
Brooklyn, NY 11216  
N/A

### SOUTH SLOPE

1214 8th Avenue  
Brooklyn, NY 11215  
718.878.1888

### FORT GREENE

725 Fulton Street  
Brooklyn, NY 1127  
718.613.2800

### HUDSON VALLEY HUDSON

526 Warren Street  
Hudson, NY 12534  
518.828.0181

### CONNECTICUT DARIEN

671 Boston Post Road  
Darien, CT 06820  
203.655.1418

### NEW CANAAN - ELM STREET

183 Elm Street  
New Canaan, CT 06840  
203.966.7800

### NEW CANAAN - SOUTH AVENUE

6 South Avenue  
New Canaan, CT 06840  
203.966.7772

### ROWAYTON

140 Rowayton Avenue  
Rowayton, CT 06853  
203.655.1418

### GREENWICH

125 Mason Street  
Greenwich, CT 06830  
203.869.8100

### STAMFORD

1099 High Ridge Road  
Stamford, CT 06905  
203.329.8801

### WESTPORT

379 Post Road East  
Westport, CT 06880  
203.221.0666

### WILTON

21 River Road  
Wilton, CT 06897  
203.762.8118

### QUEENS LONG ISLAND CITY

47-12 Vernon Boulevard  
Queens, NY 1110  
718.878.1800

### FOREST HILLS

108-23 Ascan Avenue  
Forest Hills, NY 11375  
Main #: 718-520-0303

### NEW JERSEY HOBOKEN

200 Washington Street  
Hoboken, NJ 07030  
201.478.6700

### MONTCLAIR

635 Valley Road,  
Montclair, NJ 07030  
973.744.6033

### HAMPTONS EAST HAMPTON

2 Newtown Lane  
East Hampton, NY 11937  
631.324.6100

### SOUTHAMPTON

31 Main Street  
Southampton, NY 11968  
631.283.2883

### CORPORATE COMMERCIAL SALES

770 Lexington Avenue  
New York, NY 10065  
212.381.3208

### DEVELOPMENT MARKETING

445 Park Avenue  
New York, NY 10022  
212.521.5703

### GLOBAL SERVICES

770 Lexington Avenue  
New York, NY 10065  
212.381.6521

### MANAGEMENT COMPANY

770 Lexington Avenue, 7th floor  
New York, NY, 10065  
212.508.7272

Halstead Property, LLC.

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MLS for Essex County NJ .

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