

Connecticut Market Report Year To Date Through January 31st, 2020

Connecticut | Hamptons | New York City | New Jersey | Hudson Valley

MAYFAIR





halstead.com

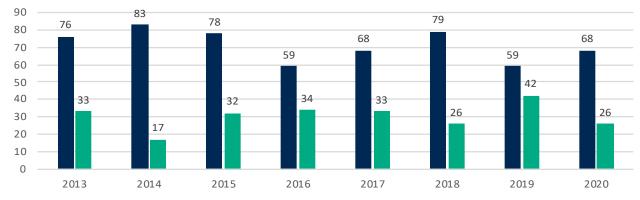
Greenwich Market Report Year To Date Through January 31st, 2020

125 MASON STREET, GREENWICH, CT 06830 | (203) 869-8100 HALSTEAD CONNECTICUT, LLC

	2020	2019	% CHANGE
Houses: Closings in January	25	13	+92.3%
Houses: Closings Nov Jan. (3 months)	68	59	+15.3%
Houses: Average Closing Price Nov Jan. (3 months)	\$2,386,140	\$2,806,576	-15%
Houses: Pending on January 31st	18	15	+20%
Houses: Active Inventory on January 31st	337	354	-4.8%
Condos: Closings Nov Jan. (3 months)	26	42	-38.1%
Condos: Average Closing Price Nov Jan. (3 months)	\$997,212	\$1,204,393	-17.2%
Condos: Active Inventory on January 31st	116	97	+19.6%
House & Condo \$ Volume of Closings Nov Jan. (3 months)	\$188,185,000	\$216,172,500	-12.9%

Greenwich Closed: 3 Months (Nov.-Jan.)





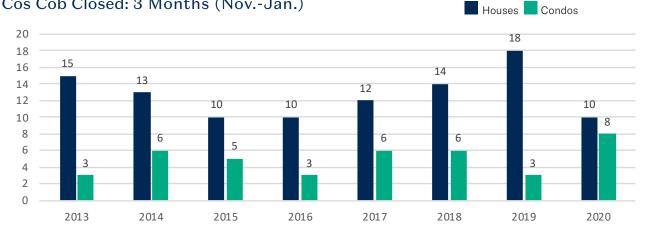
	2020	2019	%
Under \$1M	11	17	-35.3%
\$1M-\$1.5M	18	7	+157.1%
\$1.5M-\$2M	9	5	+80%
\$2M-\$2.5M	6	7	-14.3%
\$2.5M-\$3M	5	4	+25%
\$3M-\$4M	10	10	0%
\$4M-\$5M	5	3	+66.7%
\$5M-\$7M	2	2	0%
Over \$7M	2	4	-50%

Cos Cob Market Report

Year To Date Through January 31st, 2020

125 MASON STREET, GREENWICH, CT 06830 | (203) 869-8100 HALSTEAD CONNECTICUT, LLC

	2020	2019	% CHANGE
Houses: Closings in January	2	1	+100%
Houses: Closings Nov Jan. (3 months)	10	18	-44.4%
Houses: Average Closing Price Nov Jan. (3 months)	\$1,013,450	\$1,418,987	-28.6%
Houses: Pending on January 31st	2	5	-60%
Houses: Active Inventory on January 31st	47	36	+30.6%
Condos: Closings Nov Jan. (3 months)	8	3	+166.7%
Condos: Average Closing Price Nov Jan. (3 months)	\$806,813	\$578,333	+39.5%
Condos: Active Inventory on January 31st	14	14	0%
House & Condo \$ Volume of Closings Nov Jan. (3 months)	\$16,589,000	\$27,276,762	-39.2%



Cos Cob Closed: 3 Months (Nov.-Jan.)

	2020	2019	%
Under \$1M	7	8	-12.5%
\$1M-\$1.5M	1	5	-80%
\$1.5M-\$2M	2	2	0%
\$2M-\$2.5M	0	0	NA
\$2.5M-\$3M	0	1	NA
Over \$3M	0	2	NA

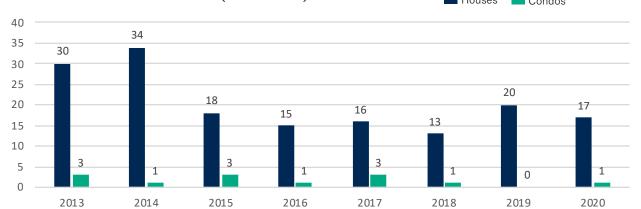
Riverside Market Report

Year To Date Through January 31st, 2020

125 MASON STREET, GREENWICH, CT 06830 | (203) 869-8100 HALSTEAD CONNECTICUT, LLC

	2020	2019	% CHANGE
Houses: Closings in January	6	3	+100%
Houses: Closings Nov Jan. (3 months)	17	20	-15%
Houses: Average Closing Price Nov Jan. (3 months)	\$2,263,971	\$2,071,225	+9.3%
Houses: Pending on January 31st	4	2	+100%
Houses: Active Inventory on January 31st	51	64	-20.3%
Condos: Closings Nov Jan. (3 months)	1	0	NA
Condos: Average Closing Price Nov Jan. (3 months)	\$850,000	NA	NA
Condos: Active Inventory on January 31st	4	6	-33.3%
House & Condo \$ Volume of Closings Nov Jan. (3 months)	\$39,337,500	\$41,424,500	-5%

Riverside Closed: 3 Months (Nov.-Jan.)



Number of Houses Closed: 3 Months (Nov.-Jan.)

	2020	2019	%
Under \$1M	3	3	0%
\$1M-\$1.5M	2	6	-66.7%
\$1.5M-\$2M	5	3	+66.7%
\$2M-\$2.5M	1	2	-50%
\$2.5M-\$3M	2	3	-33.3%
\$3M-\$4M	2	0	NA
\$4M-\$5M	1	2	-50%
Over \$5M	1	1	0%

Houses Condos

Old Greenwich Market Report

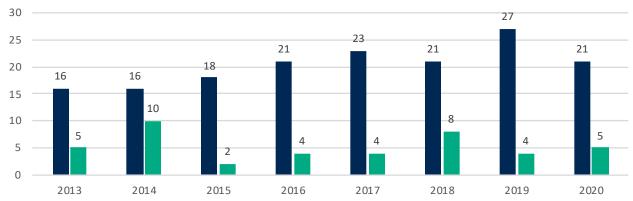
Year To Date Through January 31st, 2020

125 MASON STREET, GREENWICH, CT 06830 | (203) 869-8100 HALSTEAD CONNECTICUT, LLC

	2020	2019	% CHANGE
Houses: Closings in January	5	10	-50%
Houses: Closings Nov Jan. (3 months)	21	27	-22.2%
Houses: Average Closing Price Nov Jan. (3 months)	\$2,488,695	\$1,954,537	+27.3%
Houses: Pending on January 31st	4	3	+33.3%
Houses: Active Inventory on January 31st	50	47	+6.4%
Condos: Closings Nov Jan. (3 months)	5	4	+25%
Condos: Average Closing Price Nov Jan. (3 months)	\$574,800	\$563,250	+2.1%
Condos: Active Inventory on January 31st	12	8	+50%
House & Condo \$ Volume of Closings Nov Jan. (3 months)	\$55,136,588	\$55,025,500	+0.2%

Old Greenwich Closed: 3 Months (Nov.-Jan.)





	2020	2019	%
Under \$1M	2	4	-50%
\$1M-\$1.5M	6	8	-25%
\$1.5M-\$2M	2	5	-60%
\$2M-\$2.5M	1	3	-66.7%
\$2.5M-\$3M	3	3	0%
\$3M-\$4M	4	2	+100%
\$4M-\$5M	1	1	0%
Over \$5M	2	1	+100%

Stamford Market Report

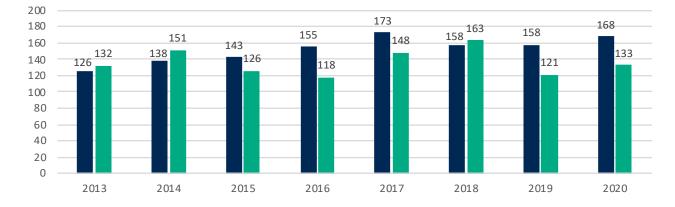
Year To Date Through January 31st, 2020

1099 HIGH RIDGE ROAD, STAMFORD, CT 06905 | (203) 329-8801 HALSTEAD CONNECTICUT, LLC

	2020	2019	% CHANGE
Houses: Closings in January	43	35	+22.9%
Houses: Closings Nov Jan. (3 months)	168	158	+6.3%
Houses: Average Closing Price Nov Jan. (3 months)	\$631,958	\$621,888	+1.6%
Houses: Pending on January 31st	62	37	+67.6%
Houses: Active Inventory on January 31st	337	312	+8%
Condos: Closings Nov Jan. (3 months)	133	121	+9.9%
Condos: Average Closing Price Nov Jan. (3 months)	\$331,367	\$331,753	-0.1%
Condos: Active Inventory on January 31st	274	233	+17.6%
House & Condo \$ Volume of Closings Nov Jan. (3 months)	\$150,240,807	\$138,400,481	+8.6%

Stamford Closed: 3 Months (Nov.-Jan.)





	,		
	2020	2019	%
Under \$400K	19	29	-34.5%
\$400K-\$500K	36	31	+16.1%
\$500K-\$600K	41	27	+51.9%
\$600K-\$700K	28	29	-3.4%
\$700K-\$800K	18	14	+28.6%
\$800K-\$1M	15	17	-11.8%
\$1M-\$1.2M	7	3	+133.3%
\$1.2M-\$1.5M	2	5	-60%
\$1.5M-\$2M	1	3	-66.7%
Over \$2M	1	0	NA

Darien Market Report

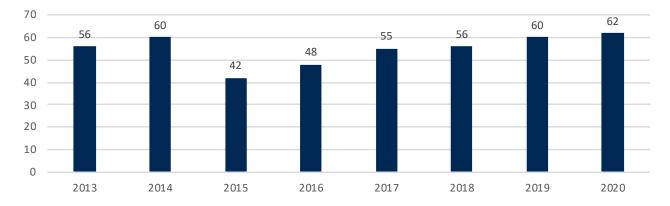
Year To Date Through January 31st, 2020

671 BOSTON POST ROAD, DARIEN, CT 06820 | (203) 655-1418 HALSTEAD CONNECTICUT, LLC

	2020	2019	% CHANGE
Houses: Closings in January	23	17	+35.3%
Houses: Closings Nov Jan. (3 months)	62	60	+3.3%
Houses: Average Closing Price Nov Jan. (3 months)	\$1,663,165	\$1,279,884	+29.9%
Houses: Pending on January 31st	16	12	+33.3%
Houses: Active Inventory on January 31st	185	191	-3.1%
Condos: Closings Nov Jan. (3 months)	1	4	-75%
Condos: Average Closing Price Nov Jan. (3 months)	\$1,333,000	\$1,065,250	+25.1%
Condos: Active Inventory on January 31st	14	13	+7.7%
House & Condo \$ Volume of Closings Nov Jan. (3 months)	\$104,449,250	\$81,054,015	+28.9%
	\$10 IJ 101200	\$01,00 1,010	

Darien Closings: 3 Months (Nov.-Jan.)





	2020	2019	%
Under \$1M	18	26	-30.8%
\$1M-\$1.5M	14	20	-30%
\$1.5M-\$2M	17	8	+112.5%
\$2M-\$2.5M	6	5	+20%
\$2.5M-\$3M	2	0	NA
\$3M-\$4M	2	0	NA
\$4M-\$5M	0	0	NA
Over \$5M	3	1	+200%

New Canaan Market Report

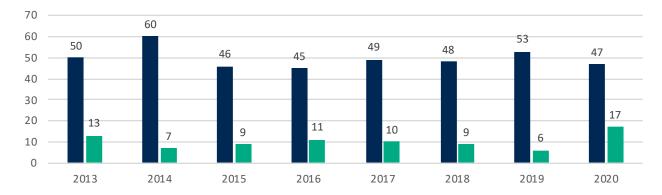
Year To Date Through January 31st, 2020

183 ELM STREET, NEW CANAAN, CT 06840 | (203) 966-7800
6 SOUTH AVENUE, NEW CANAAN, CT 06840 | (203) 966-7772
HALSTEAD CONNECTICUT, LLC

	2020	2019	% CHANGE
Houses: Closings in January	13	19	-31.6%
Houses: Closings Nov Jan. (3 months)	47	53	-11.3%
Houses: Average Closing Price Nov Jan. (3 months)	\$1,592,448	\$1,472,042	+8.2%
Houses: Pending on January 31st	10	15	-33.3%
Houses: Active Inventory on January 31st	207	242	-14.5%
Condos: Closings Nov Jan. (3 months)	17	6	+183.3%
Condos: Average Closing Price Nov Jan. (3 months)	\$650,735	\$867,750	-25%
Condos: Active Inventory on January 31st	26	33	-21.2%
House & Condo \$ Volume of Closings Nov Jan. (3 months)	\$85,907,544	\$83,224,750	+3.2%

New Canaan Closings: 3 Months (Nov.-Jan.)





	2020	2019	%
Under \$1M	15	20	-25%
\$1M-\$1.5M	13	17	-23.5%
\$1.5M-\$2M	8	4	+100%
\$2M-\$2.5M	2	5	-60%
\$2.5M-\$3M	3	4	-25%
\$3M-\$4M	6	1	+500%
\$4M-\$5M	0	2	NA
\$5M-\$7M	0	0	NA
Over \$7M	0	0	NA

Norwalk Market Report

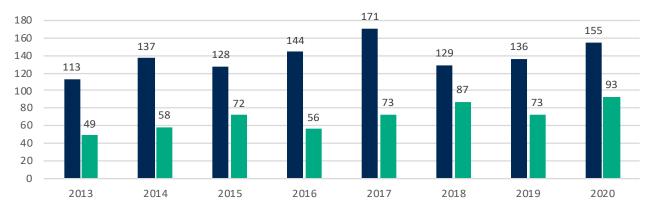
Year To Date Through January 31st, 2020

671 BOSTON POST ROAD, DARIEN, CT 06820 | (203) 655-1418 140 ROWAYTON AVENUE, ROWAYTON, CT 06853 | (203) 853-1419 HALSTEAD CONNECTICUT, LLC

	2020	2019	% CHANGE
Houses: Closings in January	49	33	+48.5%
Houses: Closings Nov Jan. (3 months)	155	136	+14%
Houses: Average Closing Price Nov Jan. (3 months)	\$643,543	\$548,163	+17.4%
Houses: Pending on January 31st	45	49	-8.2%
Houses: Active Inventory on January 31st	286	244	+17.2%
Condos: Closings Nov Jan. (3 months)	93	73	+27.4%
Condos: Average Closing Price Nov Jan. (3 months)	\$297,767	\$274,773	+8.4%
Condos: Active Inventory on January 31st	115	77	+49.4%
House & Condo \$ Volume of Closings Nov Jan. (3 months)	\$127,441,426	\$94,608,507	+34.7%

Norwalk Closings: 3 Months (Nov.-Jan.)





	2020	2019	%
Under \$300K	9	10	-10%
\$300K-\$400K	29	37	-21.6%
\$400K-\$500K	42	37	+13.5%
\$500K-\$600K	27	22	+22.7%
\$600K-\$800K	25	17	+47.1%
\$800K-\$1M	4	5	-20%
\$1M-\$1.5M	8	5	+60%
\$1.5M-\$2M	8	2	+300%
\$2M-\$3M	1	0	NA
Over \$3M	2	1	+100%

Rowayton Market Report

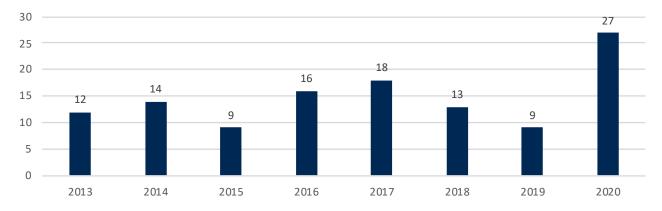
Year To Date Through January 31st, 2020

671 BOSTON POST ROAD, DARIEN, CT 06820 | (203) 655-1418 140 ROWAYTON AVENUE, ROWAYTON, CT 06853 | (203) 853-1419 HALSTEAD CONNECTICUT, LLC

	2020	2019	% CHANGE
Houses: Closings in January	10	1	+900%
Houses: Closings Nov Jan. (3 months)	27	9	+200%
Houses: Average Closing Price Nov Jan. (3 months)	\$1,239,689	\$1,009,833	+22.8%
Houses: Pending on January 31st	1	5	-80%
Houses: Active Inventory on January 31st	46	49	-6.1%
Condos: Closings Nov Jan. (3 months)	0	0	NA
Condos: Average Closing Price Nov Jan. (3 months)	NA	NA	NA
Condos: Active Inventory on January 31st	5	6	-16.7%
House \$ Volume of Closings Nov Jan. (3 months)	\$33,471,600	\$9,088,500	+268.3%

Rowayton Closings: 3 Months (Nov.-Jan.) Houses Condos





	2020	2019	%
Under \$600K	7	1	+600%
\$600K-\$1M	6	3	+100%
\$1M-\$1.5M	5	4	+25%
\$1.5M-\$2M	7	1	+600%
\$2M-\$3M	0	0	NA
Over \$3M	2	0	NA

Wilton Market Report

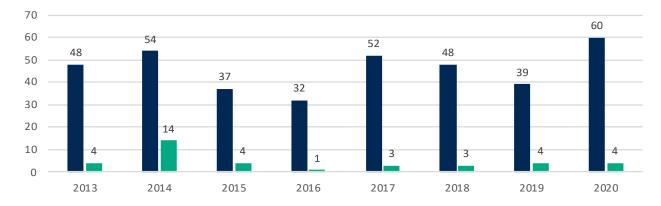
Year To Date Through January 31st, 2020

21 RIVER ROAD, WILTON, CT 06897 | (203) 762-8118 HALSTEAD CONNECTICUT, LLC

	2020	2019	% CHANGE
Houses: Closings in January	19	12	+58.3%
Houses: Closings Nov Jan. (3 months)	60	39	+53.8%
Houses: Average Closing Price Nov Jan. (3 months)	\$686,088	\$755,269	-9.2%
Houses: Pending on January 31st	9	12	-25%
Houses: Active Inventory on January 31st	143	158	-9.5%
Condos: Closings Nov Jan. (3 months)	4	4	0%
Condos: Average Closing Price Nov Jan. (3 months)	\$507,750	\$500,000	+1.6%
Condos: Active Inventory on January 31st	16	11	+45.5%
House & Condo \$ Volume of Closings Nov Jan. (3 months)	\$43,196,300	\$31,455,500	+37.3%

Wilton Closings: 3 Months (Nov.-Jan.)





	2020	2019	%
Under \$500K	16	7	+128.6%
\$500K-\$700K	18	12	+50%
\$700K-\$800K	9	8	+12.5%
\$800K-\$900K	7	4	+75%
\$900K-\$1M	4	3	+33.3%
\$1M-\$1.2M	5	1	+400%
\$1.2M-\$1.5M	0	3	NA
\$1.5M-\$2M	0	0	NA
Over \$2M	1	1	0%

Westport Market Report

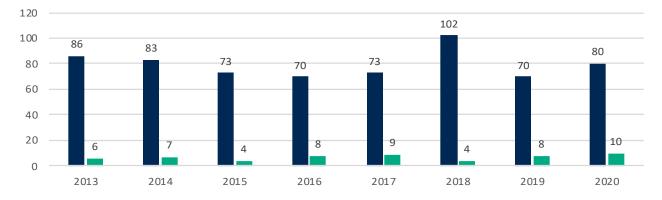
Year To Date Through January 31st, 2020

379 POST ROAD EAST, WESTPORT, CT 06880 | (203) 221-0666 HALSTEAD CONNECTICUT, LLC

	2020	2019	% CHANGE
Houses: Closings in January	22	14	+57.1%
Houses: Closings Nov Jan. (3 months)	80	70	+14.3%
Houses: Average Closing Price Nov Jan. (3 months)	\$1,407,094	\$1,344,897	+4.6%
Houses: Pending on January 31st	26	16	+62.5%
Houses: Active Inventory on January 31st	298	294	+1.4%
Condos: Closings Nov Jan. (3 months)	10	8	+25%
Condos: Average Closing Price Nov Jan. (3 months)	\$737,300	\$671,063	+9.9%
Condos: Active Inventory on January 31st	26	14	+85.7%
House & Condo \$ Volume of Closings Nov Jan. (3 months)	\$119,940,536	\$99,511,269	+20.5%

Westport Closings: 3 Months (Nov.-Jan.)





	2020	2019	%
Under \$750K	20	19	+5.3%
\$750K-\$1M	13	9	+44.4%
\$1M-\$1.2M	12	9	+33.3%
\$1.2M-\$1.5M	10	9	+11.1%
\$1.5M-\$2M	9	14	-35.7%
\$2M-\$2.5M	6	3	+100%
\$2.5M-\$3M	4	1	+300%
\$3M-\$4M	5	5	0%
\$4M-\$5M	0	0	NA
Over \$5M	1	1	0%

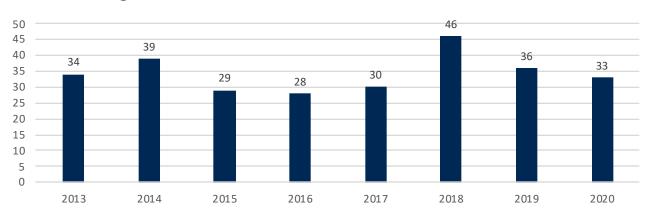
Weston Market Report

Year To Date Through January 31st, 2020

379 POST ROAD EAST, WESTPORT, CT 06880 | (203) 221-0666 HALSTEAD CONNECTICUT, LLC

	2020	2019	% CHANGE
Houses: Closings in January	8	8	0%
Houses: Closings Nov Jan. (3 months)	33	36	-8.3%
Houses: Average Closing Price Nov Jan. (3 months)	\$767,674	\$833,913	-7.9%
Houses: Pending on January 31st	9	12	-25%
Houses: Active Inventory on January 31st	121	113	+7.1%
House \$ Volume of Closings Nov Jan. (3 months)	\$25,333,250	\$30,020,857	-15.6%

Weston Closings: 3 Months (Nov.-Jan.)



Houses

	2020	2019	%
Under \$500K	7	6	+16.7%
\$500K-\$700K	10	9	+11.1%
\$700K-\$900K	6	11	-45.5%
\$900K-\$1.2M	6	4	+50%
\$1.2M-\$1.5M	4	3	+33.3%
\$1.5M-\$2M	0	2	NA
Over \$2M	0	1	NA

Fairfield Market Report

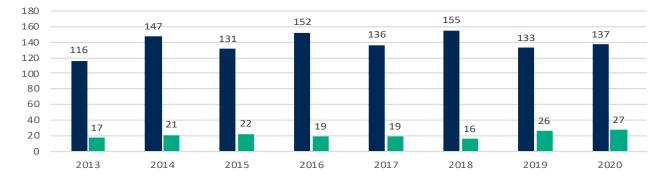
Year To Date Through January 31st, 2020

379 POST ROAD EAST, WESTPORT, CT 06880 | (203) 221-0666 HALSTEAD CONNECTICUT, LLC

	2020	2019	% CHANGE
Houses: Closings in January	35	45	-22.2%
Houses: Closings Nov Jan. (3 months)	137	133	+3%
Houses: Average Closing Price Nov Jan. (3 months)	\$845,839	\$730,503	+15.8%
Houses: Pending on January 31st	43	61	-29.5%
Houses: Active Inventory on January 31st	426	365	+16.7%
Condos: Closings Nov Jan. (3 months)	27	26	+3.8%
Condos: Average Closing Price Nov Jan. (3 months)	\$419,315	\$512,750	-18.2%
Condos: Active Inventory on January 31st	37	47	-21.3%
House & Condo \$ Volume of Closings Nov Jan. (3 months)	\$127,201,386	\$110,488,351	+15.1%

Fairfield Closings: 3 Months (Nov.-Jan.)





	2020	2019	%
Under \$300K	10	6	+66.7%
\$300K-\$400K	16	16	0%
\$400K-\$500K	25	20	+25%
\$500K-\$600K	16	21	-23.8%
\$600K-\$700K	11	19	-42.1%
\$700K-\$800K	14	12	+16.7%
\$800K-\$1M	19	18	+5.6%
\$1M-\$1.2M	11	5	+120%
\$1.2M-\$1.5M	7	9	-22.2%
\$1.5M-\$2M	2	3	-33.3%
Over \$2M	6	4	+50%

Ridgefield Market Report

Year To Date Through January 31st, 2020

21 RIVER ROAD, WILTON, CT 06897 | (203) 762-8118 HALSTEAD CONNECTICUT, LLC

	2020	2019	% CHANGE
Houses: Closings in January	23	13	+76.9%
Houses: Closings Nov Jan. (3 months)	71	63	+12.7%
Houses: Average Closing Price Nov Jan. (3 months)	\$730,975	\$714,624	+2.3%
Houses: Pending on January 31st	25	21	+19%
Houses: Active Inventory on January 31st	205	170	+20.6%
Condos: Closings Nov Jan. (3 months)	15	13	+15.4%
Condos: Average Closing Price Nov Jan. (3 months)	\$233,734	\$351,731	-33.5%
Condos: Active Inventory on January 31st	31	25	+24%
House & Condo \$ Volume of Closings Nov Jan. (3 months)	\$55,405,206	\$49,593,800	+11.7%

Ridgefield Closings: 3 Months (Nov.-Jan.)





	2020	2019	%
Under \$400K	13	6	+116.7%
\$400K-\$500K	11	13	-15.4%
\$500K-\$600K	8	10	-20%
\$600K-\$700K	12	9	+33.3%
\$700K-\$800K	7	4	+75%
\$800K-\$1M	9	11	-18.2%
\$1M-\$1.5M	5	7	-28.6%
\$1.5M-\$2M	5	3	+66.7%
Over \$2M	1	0	NA

Redding Market Report

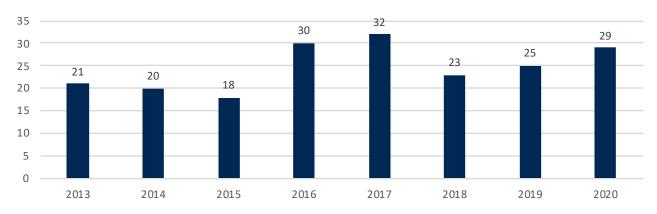
Year To Date Through January 31st, 2020

21 RIVER ROAD, WILTON, CT 06897 | (203) 762-8118 HALSTEAD CONNECTICUT, LLC

	2020	2019	% CHANGE
Houses: Closings in January	10	3	+233.3%
Houses: Closings Nov Jan. (3 months)	29	25	+16%
Houses: Average Closing Price Nov Jan. (3 months)	\$530,192	\$619,192	-14.4%
Houses: Pending on January 31st	10	6	+66.7%
Houses: Active Inventory on January 31st	75	85	-11.8%
Condos: Closings Nov Jan. (3 months)	0	1	NA
Condos: Average Closing Price Nov Jan. (3 months)	NA	\$467,000	NA
Condos: Active Inventory on January 31st	2	1	+100%
House & Condo \$ Volume of Closings Nov Jan. (3 months)	\$15,375,560	\$15,946,800	-3.6%

Redding Closings: 3 Months (Nov.-Jan.)





	2020	2019	%
Under \$250K	0	1	NA
\$250K-\$400K	9	3	+200%
\$400K-\$500K	9	3	+200%
\$500K-\$600K	6	7	-14.3%
\$600K-\$800K	2	8	-75%
\$800K-\$1M	2	1	+100%
Over \$1M	1	2	-50%

Easton Market Report

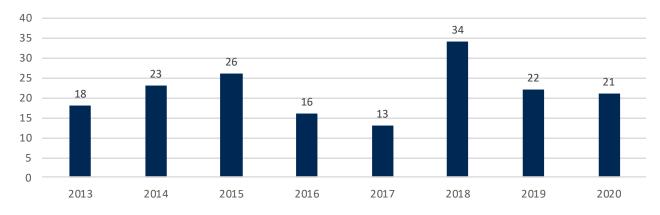
Year To Date Through January 31st, 2020

379 POST ROAD EAST, WESTPORT, CT 06880 | (203) 221-0666 HALSTEAD CONNECTICUT, LLC

	2020	2019	% CHANGE
Houses: Closings in January	7	9	-22.2%
Houses: Closings Nov Jan. (3 months)	21	22	-4.5%
Houses: Average Closing Price Nov Jan. (3 months)	\$623,271	\$681,093	-8.5%
Houses: Pending on January 31st	10	7	+42.9%
Houses: Active Inventory on January 31st	71	72	-1.4%
House \$ Volume of Closings Nov Jan. (3 months)	\$13,088,700	\$14,984,050	-12.6%

Easton Closings: 3 Months (Nov.-Jan.)

Houses



	2020	2019	%
Under \$400K	4	0	NA
\$400K-\$500K	2	5	-60%
\$500K-\$600K	8	4	+100%
\$600K-\$700K	0	3	NA
\$700K-\$1M	6	9	-33.3%
\$1M-\$1.5M	1	1	0%
Over \$1.5M	0	0	NA

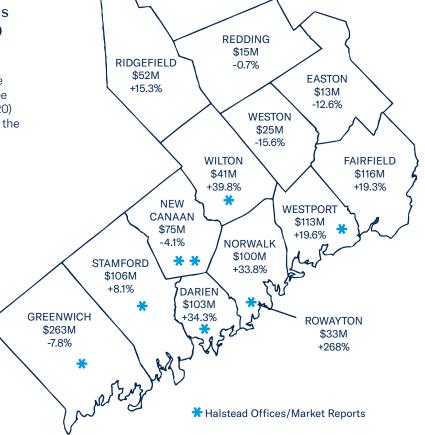
Town	# of Close	ed Houses	% change	Average Closing Price		% change
	2020	2019		2020	2019	
Darien	62	60	+3.3%	\$1,663,165	\$1,279,884	+29.9%
Easton	21	22	-4.5%	\$623,271	\$681,093	-8.5%
Fairfield	137	133	+3%	\$845,839	\$730,503	+15.8%
All of Greenwich	116	124	-6.5%	\$2,268,466	\$2,301,022	-1.4%
New Canaan	47	53	-11.3%	\$1,592,448	\$1,472,042	+8.2%
Norwalk	155	136	+14%	\$643,543	\$548,163	+17.4%
Redding	29	25	+16%	\$530,192	\$619,192	-14.4%
Ridgefield	71	63	+12.7%	\$730,975	\$714,624	+2.3%
Rowayton*	27	9	+200%	\$1,239,689	\$1,009,833	+22.8%
Stamford	168	158	+6.3%	\$631,958	\$621,888	+1.6%
Weston	33	36	-8.3%	\$767,674	\$833,913	-7.9%
Westport	80	70	+14.3%	\$1,407,094	\$1,344,897	+4.6%
Wilton	60	39	+53.8%	\$686,088	\$755,269	-9.2%

Town Comparison: House Closings - 3 Months (Nov.-Jan.)

*Rowayton closing data also included in Norwalk.

Dollar Volume of House Sales November - January, 2020 (3 Months)

To the right is a look at the total dollar volume of house sales for each town for the past three months (November 2019 through January 2020) and the percentage change as it compares to the same time frame last year.



All data sourced from Connecticut Smart MLS and Greenwich MLS.

Data sourced from Greenwich MLS and Connecticut Smart MLS. Active Inventory includes Active and Contingent Contract status. Closings do not include non-mls, multi-family or land properties.

©2020 Halstead Connecticut, LLC.

All Rights Reserved. This information may not be copied, commercially used or distributed without Halstead's prior consent. While information is believed true, no guaranty is made of accuracy.

halstead.com