

AUGUST 2015 ABSORPTION REPORT MANHATTAN APARTMENTS



August 2015 Highlights

The absorption rate for Manhattan apartments fell to 4 | 0 months in August, but remained slightly higher than a year ago.

At 5.3 months, the absorption rate for condominiums remains significantly higher than the 3.0 rate for co-ops. Most of this difference is due to new developments, which are virtually all condos.

With just a <-- / -month supply of apartments for sale, Upper Manhattan remained the tightest market in Manhattan.



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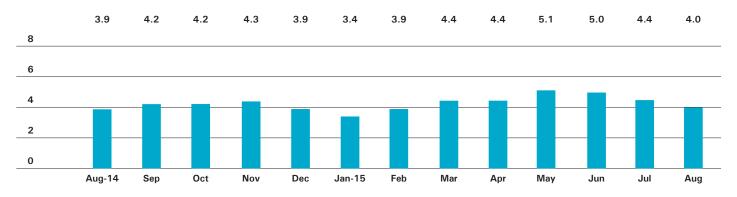
Definitions

Listings: Number of active listings transmitted through the Real Estate Board of New York's listing service at the beginning of the month.

Absorption Rate: How many months it would take to sell all active listings in a given market. We calculate it by dividing the number of listings by the average number of closings over the prior 6 months. Historically, an absorption rate between 6-9 months indicates a balanced market.

Manhattan

ABSORPTION RATE IN MONTHS: ALL APARTMENTS



CONDOMINIUMS

	AUGUST 2015		JULY 2015		AUGUST 2014	
	LISTINGS	ABSORPTION RATE		ABSORPTION RATE		ABSORPTION RATE
Studio	183	3.6	199	4.3	205	3.9
1-Bedroom	644	3.8	682	4.2	585	3.7
2-Bedroom	681	4.9	673	5.1	645	4.4
3+Bedroom	811	10.5	855	11.6	639	7.8
Loft	185	5.4	208	5.6	170	4.7
All	2,504	5.3	2,617	5.8	2,244	4.7

	AUGUST 2015		JULY 2015		AUGUST 2014	
	LISTINGS	ABSORPTION RATE		ABSORPTION RATE		ABSORPTION RATE
Studio	326	3.0	361	3.4	380	3.3
1-Bedroom	534	2.2	604	2.6	694	2.8
2-Bedroom	471	2.9	504	3.2	546	3.1
3+Bedroom	447	5.2	486	6.0	407	5.9
Loft	151	3.8	170	4.3	169	3.8
All	1,929	3.0	2,125	3.4	2,196	3.4

East Side

Generally 59th St. to 96th St., Fifth Ave. to the East River

ABSORPTION RATE IN MONTHS: ALL APARTMENTS



CONDOMINIUMS

	AUGUST 2015		JULY 2015		AUGUST 2014	
	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE
Studio	19	3.7	22	5.3	33	6.0
1-Bedroom	94	4.6	105	6.2	70	3.4
2-Bedroom	116	6.0	125	6.8	99	4.5
3+Bedroom	156	8.5	169	9.6	138	6.4
All	385	6.1	421	7.4	340	4.9

	AUGUST 2015		JULY 2015		AUGUST 2014	
	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE
Studio	112	5.4	136	6.4	114	5.0
1-Bedroom	158	2.6	176	3.0	191	2.9
2-Bedroom	148	2.9	171	3.5	202	3.6
3+Bedroom	232	6.3	250	6.8	190	6.6
All	650	3.8	733	4.4	697	4.0

West Side

Generally 59th to 110th Street, Hudson River to West of Fifth Avenue

ABSORPTION RATE IN MONTHS: ALL APARTMENTS



CONDOMINIUMS

	AUGUST 2015		JULY 2015		AUGUST 2014	
	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE
Studio	19	2.9	24	4.0	31	4.8
1-Bedroom	82	3.2	85	3.5	84	3.2
2-Bedroom	93	5.2	85	5.7	69	3.0
3+Bedroom	150	8.9	155	9.9	98	4.7
All	344	5.1	349	5.8	282	3.7

	AUGUST 2015		JULY 2015		AUGUST 2014	
	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE
Studio	45	2.4	47	2.5	60	3.1
1-Bedroom	92	2.0	106	2.2	108	2.2
2-Bedroom	77	1.9	79	1.9	98	2.3
3+Bedroom	79	3.5	86	4.3	93	5.2
All	293	2.3	318	2.5	359	2.8

Midtown East

Generally 34th to 59th Street, Fifth Avenue to the East River

ABSORPTION RATE IN MONTHS: ALL APARTMENTS



CONDOMINIUMS

	AUGUST 2015		JULY 2015		AUGUST 2014	
	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE
Studio	29	2.9	29	2.8	28	6.0
1-Bedroom	104	3.5	110	3.9	78	4.4
2-Bedroom	107	5.5	113	6.8	101	6.4
3+Bedroom	98	15.1	103	18.2	63	14.5
All	338	5.1	355	5.8	270	6.3

	AUGUST 2015		JULY 2015		AUGUST 2014	
	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE
Studio	65	2.5	74	3.0	94	3.9
1-Bedroom	117	3.1	125	3.6	146	3.5
2-Bedroom	75	3.5	81	4.1	88	3.9
3+Bedroom	55	8.5	56	10.5	59	12.2
All	312	3.4	336	3.9	387	4.1

Midtown West

Generally 34th to 59th Street, Hudson River to West of Fifth Avenue

ABSORPTION RATE IN MONTHS: ALL APARTMENTS



CONDOMINIUMS

	AUGUST 2015		JULY 2015		AUGUST 2014	
	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE
Studio	24	2.3	25	2.4	25	2.6
1-Bedroom	114	4.5	119	4.5	104	6.2
2-Bedroom	103	6.2	98	5.5	93	6.3
3+Bedroom	74	14.8	70	14.5	66	16.5
All	315	5.5	312	5.2	288	6.4

	AUGUST 2015		JULY 2015		AUGUST 2014	
	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE
Studio	22	3.0	22	3.9	17	2.4
1-Bedroom	31	3.0	32	3.1	35	3.2
2-Bedroom	31	6.2	30	6.7	22	4.4
3+Bedroom	13	3.9	17	5.4	15	7.5
All	97	3.8	101	4.3	89	3.6

Downtown

34th - 14th Street

ABSORPTION RATE IN MONTHS: ALL APARTMENTS



CONDOMINIUMS

	AUGUST 2015		JULY 2015		AUGUST 2014	
	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE
Studio	17	3.3	24	5.0	20	2.9
1-Bedroom	57	3.1	61	3.3	52	2.5
2-Bedroom	70	3.9	65	3.9	84	4.5
3+Bedroom	87	11.1	95	10.6	85	10.6
Loft	42	5.1	46	5.4	39	4.0
All	273	4.7	291	5.0	280	4.4

	AUGUST 2015		JULY 2015		AUGUST 2014	
	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE
Studio	38	1.9	42	2.4	49	2.3
1-Bedroom	34	1.1	51	1.9	73	2.3
2-Bedroom	29	2.7	34	3.6	29	2.2
3+Bedroom	14	4.9	16	5.6	18	4.2
Loft	32	3.7	44	4.6	38	3.9
All	147	2.0	187	2.8	207	2.6

Downtown

South of 14th Street

ABSORPTION RATE IN MONTHS: ALL APARTMENTS



CONDOMINIUMS

	AUGUST 2015		JULY 2015		AUGUST 2014	
	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE
Studio	59	5.1	63	6.6	63	3.9
1-Bedroom	156	5.0	162	5.2	145	3.4
2-Bedroom	151	5.1	155	5.8	135	4.2
3+Bedroom	217	15.9	237	23.3	157	12.2
Loft	123	5.5	136	5.4	117	5.1
All	706	6.5	753	7.3	617	4.9

	AUGUST 2015		JULY 2015		AUGUST 2014	
	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE
Studio	42	2.8	39	2.8	41	2.4
1-Bedroom	65	1.6	69	1.8	91	2.6
2-Bedroom	58	3.0	55	3.0	56	3.0
3+Bedroom	28	5.4	35	7.5	11	2.5
Loft	80	3.7	85	4.0	90	3.8
All	273	2.7	283	2.9	289	2.9

Upper Manhattan

Generally North of 96th St. on the East Side, and 110th St. on the West Side

ABSORPTION RATE IN MONTHS: ALL APARTMENTS



CONDOMINIUMS

	AUGUST 2015		JULY 2015		AUGUST 2014	
	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE
Studio	18	9.8	16	13.7	6	1.4
1-Bedroom	46	2.2	48	2.6	52	3.9
2-Bedroom	44	2.2	39	1.8	69	3.0
3+Bedroom	35	3.4	33	2.8	40	3.8
All	143	2.7	136	2.6	167	3.3

	AUGUST 2015		JULY 2015		AUGUST 2014	
	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE	LISTINGS	ABSORPTION RATE
Studio	8	1.9	8	2.0	16	3.6
1-Bedroom	56	2.6	63	2.9	63	3.4
2-Bedroom	60	3.5	65	3.7	63	3.3
3+Bedroom	33	3.5	31	3.3	26	3.5
All	157	3.0	167	3.2	168	3.4



OFFICES

MANHATTAN PARK AVENUE

499 Park Avenue New York, NY 10022 212 734 0010

EAST SIDE

770 Lexington Avenue New York, NY 10065 212 317 7800

WEST SIDE

408 Columbus Avenue New York, NY 10024 212 769 3000

VILLAGE

831 Broadway New York, NY 10003 212.253.9300

SOHO

451 West Broadway New York, NY 10012 212 253 9300

HARLEM

2169 Frederick Douglass Boulevard New York, NY 10026 212.381.2570

WASHINGTON HEIGHTS

819 West 187th Street New York, NY 10033 212.928.3805

RIVERDALE RIVERDALE JOHNSON

3531 Johnson Avenue Riverdale, NY 10463 718 878 1700

RIVERDALE MOSHOLU

5626 Mosholu Avenue Riverdale, NY 10471 718 549 4116

BROOKLYN BROOKLYN HEIGHTS

150 Montague Stree Brooklyn, NY 11201 718 613 2000

BOERUM HILL

495 Atlantic Avenue Brooklyn, NY 11217 718 613 2090

PARK SLOPE

76 Seventh Avenue Brooklyn, NY 11217 718.399.2222

PARK SLOPE

244 Fifth Avenue Brooklyn, NY 11215 718 622 9300

COBBLE HILL

162 Court Street Brooklyn, NY 1120 718.613.2020

BEDFORD STUYVESANT

316 Stuyvesant Avenue Brooklyn, NY 11233 718 613 2800

HUDSON VALLEY HUDSON

526 Warren Street Hudson, NY 12534 518.828.0181

NEW JERSEY HOBOKEN

200 Washington Street Hoboken, NJ 07030 201 478 6700

MONTCLAIR

635 Valley Road, Montclair, NJ 07030 973.744.6033

CONNECTICUT DARIEN

671 Boston Post Ros Darien, CT 06820

NEW CANAAN

183 Elm Street New Canaan, CT 06840 203.966.7800

ROWAYTON

140 Rowayton Avenu Rowayton, CT 06853 203.655.1418

GREENWICH

125 Mason Street Greenwich, CT 0683 203.869.8100

GREENWICH

75 Holly Hill Lane Greenwich, CT 0683 203.869.8100

STAMFORD

1099 High Ridge Roa Stamford, CT 06905 203.329.8801

WESTPORT

379 Post Road East Westport, CT 06880 203.221.0666

WILTON

21 River Road Wilton, CT 06897 203.762.8118

HAMPTONS EAST HAMPTON

2 Newtown Lane
East Hampton, NY 11937

SOUTHAMPTON

31 Main Street Southampton, NY 11968

CORPORATE COMMERCIAL SALES

770 Lexington Avenu New York, NY 10065 212 381 3208

DEVELOPMENT MARKETING

445 Park Avenue New York, NY 10022 212.253.9300

GLOBAL SERVICES

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