



Based Upon Data Available as of January 19, 2018.

DATA HIGHLIGHTS: FOURTH QUARTER 2017

The total number of 4Q17 South Fork sales increased an impressive **+26.8%** compared to 4Q16 (397 in 2017 vs. 313 in 2016), and the total dollar volume rose **+35.6%** to \$780,401,680.

The average sales price in the Hamptons rose 6.9% to **\$1,965,747** while the median price dipped 1.7% to \$1,042,000.



31 Harbor Hill Lane Halstead.com Web# 36468

Data for this report is sourced from The Long Island Real Estate Report.



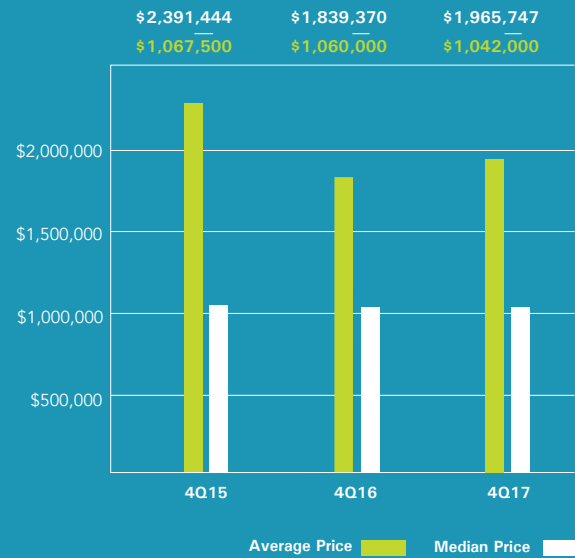
18 Devon Road, Amagansett Halstead.com Web# 49254

There were 31 sales over **\$5M** in the Hamptons in 4Q17, 7 of which were above \$10M.
41.5% of sales east of the Shinnecock Canal,
and 72.8% of sales west of the Canal were under **\$1,000,000**.

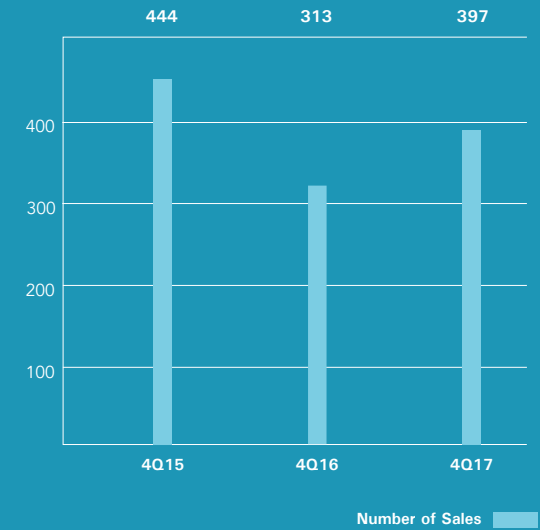
The number of sales on the North Fork jumped **28.5%** to 185 in 4Q17, while total dollar volume rose **+15%** to \$96,656,903.

THE HAMPTONS

AVERAGE AND MEDIAN SALE PRICE

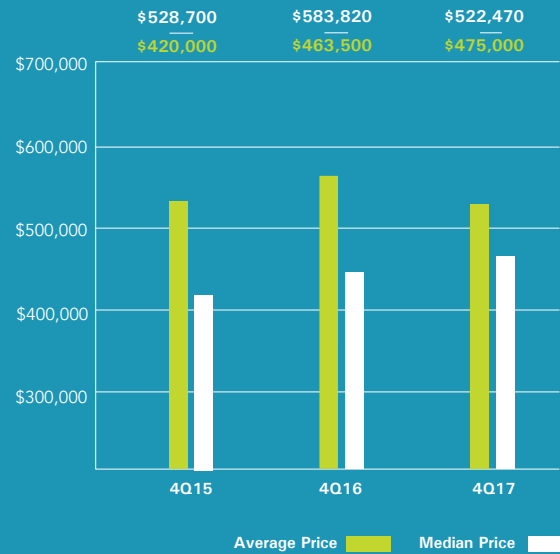


NUMBER OF SALES

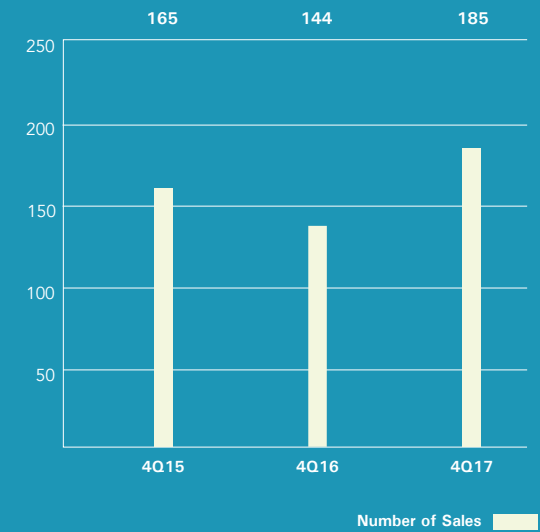


NORTH FORK

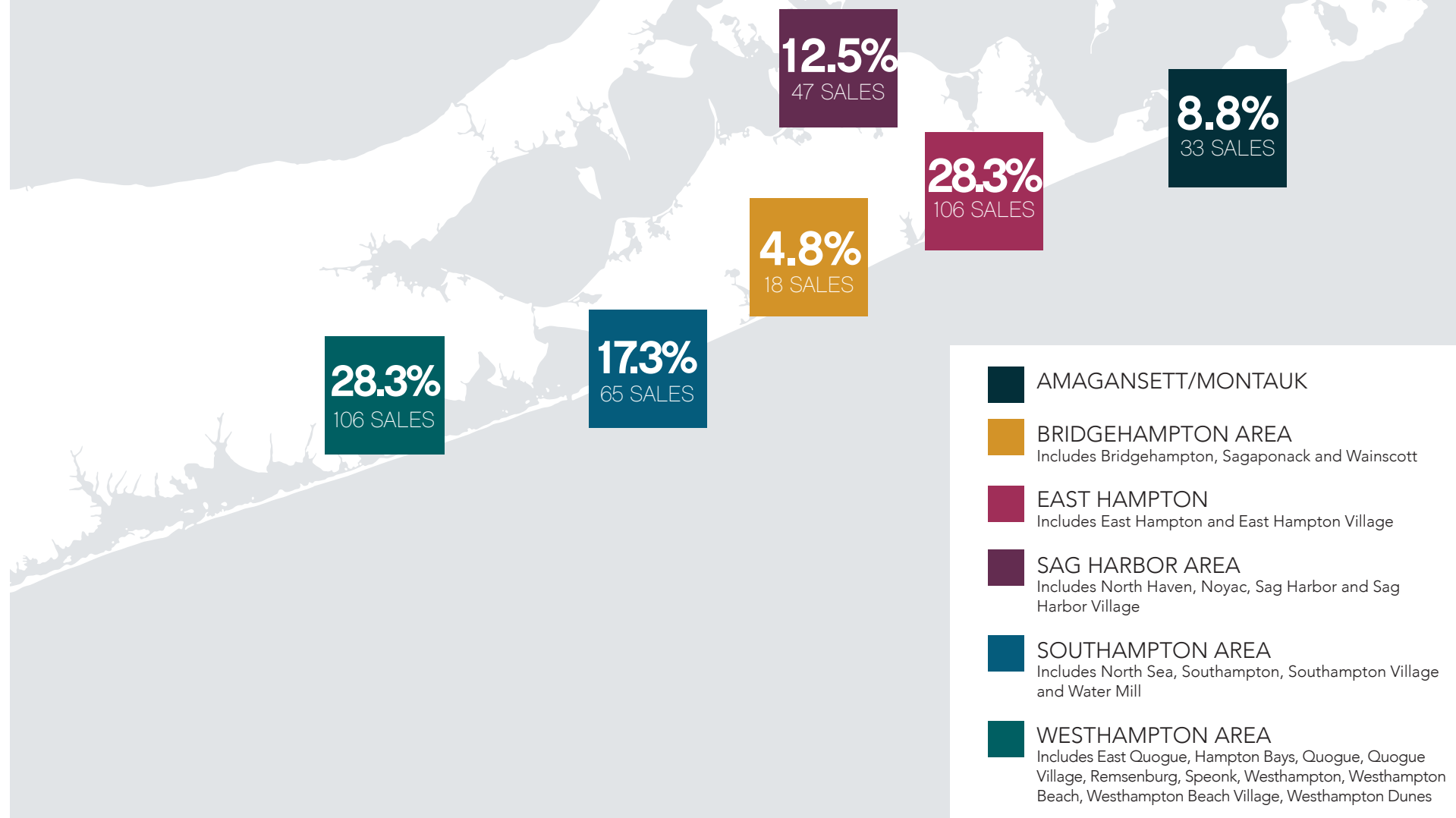
AVERAGE AND MEDIAN SALE PRICE



NUMBER OF SALES



PERCENT OF HAMPTONS SALES BY MARKET AREA FOURTH QUARTER 2017



SOUTH FORK SINGLE-FAMILY HOMES

The East Hampton Area
and the Westhampton Area
each achieved the highest
number of sales in 4Q17
with 106 in each area.

AMAGANSETT

	Average Price	Median Price	Sales
4Q15	\$2,575,000	\$2,767,643	14
4Q16	\$1,957,248	\$2,910,433	13
4Q17	\$1,467,500	\$3,535,601	12

BRIDGEHAMPTON

	Average Price	Median Price	Sales
4Q15	\$3,600,000	\$5,788,106	33
4Q16	\$3,125,000	\$4,798,575	8
4Q17	\$2,082,500	\$2,629,883	12

EAST HAMPTON

	Average Price	Median Price	Sales
4Q15	\$850,000	\$1,427,069	89
4Q16	\$846,500	\$1,054,679	49
4Q17	\$875,000	\$1,282,690	87

EAST HAMPTON VILLAGE

	Average Price	Median Price	Sales
4Q15	\$3,897,500	\$8,836,429	14
4Q16	\$2,200,000	\$3,239,286	7
4Q17	\$4,000,000	\$4,550,491	14

EAST QUOGUE

	Average Price	Median Price	Sales
4Q15	\$590,000	\$751,760	20
4Q16	\$581,500	\$689,970	18
4Q17	\$634,250	\$721,771	24

HAMPTON BAYS

	Average Price	Median Price	Sales
4Q15	\$388,750	\$463,964	42
4Q16	\$439,900	\$506,056	37
4Q17	\$500,000	\$662,956	41

MONTAUK

	Average Price	Median Price	Sales
4Q15	\$975,000	\$1,840,905	21
4Q16	\$1,315,000	\$1,716,467	15
4Q17	\$1,225,000	\$1,691,929	21

NORTH HAVEN

	Average Price	Median Price	Sales
4Q15	\$1,500,000	\$1,845,007	7
4Q16	\$5,750,000	\$6,050,000	3
4Q17	\$1,161,750	\$1,529,583	6

SOUTH FORK SINGLE-FAMILY HOMES

The Southampton Area achieved the highest dollar volume of all the areas covered in this report at \$225M, accounting for 30.4% of the total dollar volume on the South Fork.

QUOGUE VILLAGE

	Average Price	Median Price	Sales
4Q15	\$1,850,000	\$2,408,611	9
4Q16	\$1,530,000	\$2,634,611	9
4Q17	\$1,575,000	\$2,728,214	7

REMSENBURG

	Average Price	Median Price	Sales
4Q15	\$1,005,500	\$1,172,000	6
4Q16	\$1,092,500	\$2,064,583	6
4Q17	\$680,000	\$662,317	6

SAG HARBOR

	Average Price	Median Price	Sales
4Q15	\$1,450,000	\$1,264,786	21
4Q16	\$1,040,000	\$1,248,657	18
4Q17	\$1,395,000	\$1,488,997	27

SAG HARBOR VILLAGE

	Average Price	Median Price	Sales
4Q15	\$1,155,000	\$1,682,861	18
4Q16	\$1,475,000	\$1,632,550	14
4Q17	\$1,162,500	\$1,356,821	14

SAGAPONACK

	Average Price	Median Price	Sales
4Q15	\$5,625,000	\$6,605,833	6
4Q16	\$1,060,000	\$941,934	3
4Q17	\$5,875,000	\$6,108,333	6

SHELTER ISLAND

	Average Price	Median Price	Sales
4Q15	\$820,361	\$1,175,219	21
4Q16	\$1,672,500	\$2,106,908	12
4Q17	\$925,000	\$1,950,100	19

SOUTHAMPTON

	Average Price	Median Price	Sales
4Q15	\$810,000	\$1,364,017	32
4Q16	\$1,227,500	\$1,512,713	30
4Q17	\$1,150,000	\$1,400,801	31

SOUTHAMPTON VILLAGE

	Average Price	Median Price	Sales
4Q15	\$2,800,000	\$4,850,845	29
4Q16	\$3,430,000	\$4,257,106	21
4Q17	\$4,292,500	\$6,610,859	22

SOUTH FORK SINGLE-FAMILY HOMES

Although the numbers of sales only increased from 3 in 4Q16 to 6 in 4Q17, Sagaponack saw the largest increase in dollar volume, with a rise of **+1,197%** to \$36,650,000.

WAINSCOTT

	Average Price	Median Price	Sales
4Q15	\$3,030,000	\$3,095,000	4
4Q16	\$7,220,000	\$7,006,667	3
4Q17	\$2,127,500	\$1,989,500	5

WATER MILL

	Average Price	Median Price	Sales
4Q15	\$3,850,000	\$4,253,732	22
4Q16	\$3,001,250	\$3,883,018	13
4Q17	\$3,067,500	\$3,048,333	12

WESTHAMPTON

	Average Price	Median Price	Sales
4Q15	\$740,000	\$1,150,985	11
4Q16	\$710,000	\$664,520	11
4Q17	\$600,000	\$956,389	9

WESTHAMPTON BEACH

	Average Price	Median Price	Sales
4Q15	\$725,000	\$1,222,892	7
4Q16	\$555,000	\$759,643	7
4Q17	\$1,700,000	\$1,920,772	9

WESTHAMPTON BEACH VILLAGE

	Average Price	Median Price	Sales
4Q15	\$1,335,000	\$2,301,374	12
4Q16	\$983,750	\$1,484,649	10
4Q17	\$1,500,000	\$1,700,000	7

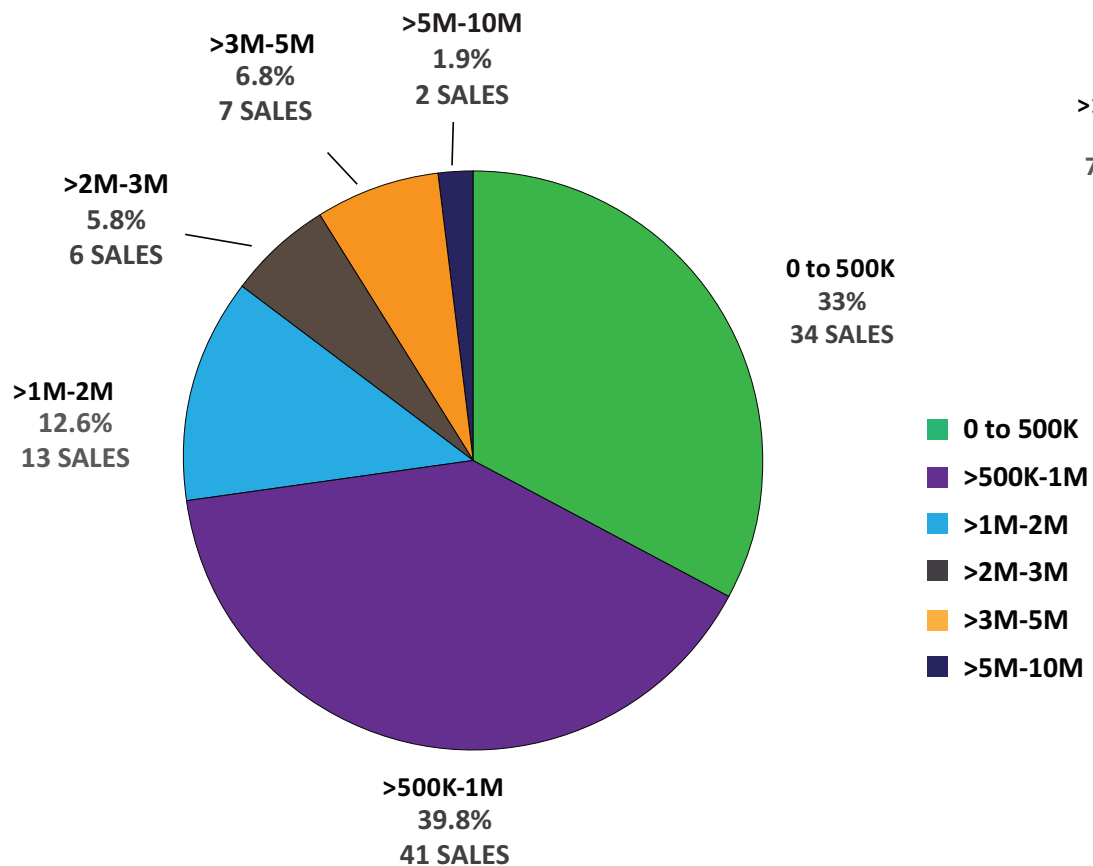
WESTHAMPTON DUNES

	Average Price	Median Price	Sales
4Q15	\$3,300,000	\$3,300,000	1
4Q16	\$2,460,000	\$2,460,000	2
4Q17	\$3,450,000	\$3,625,000	3

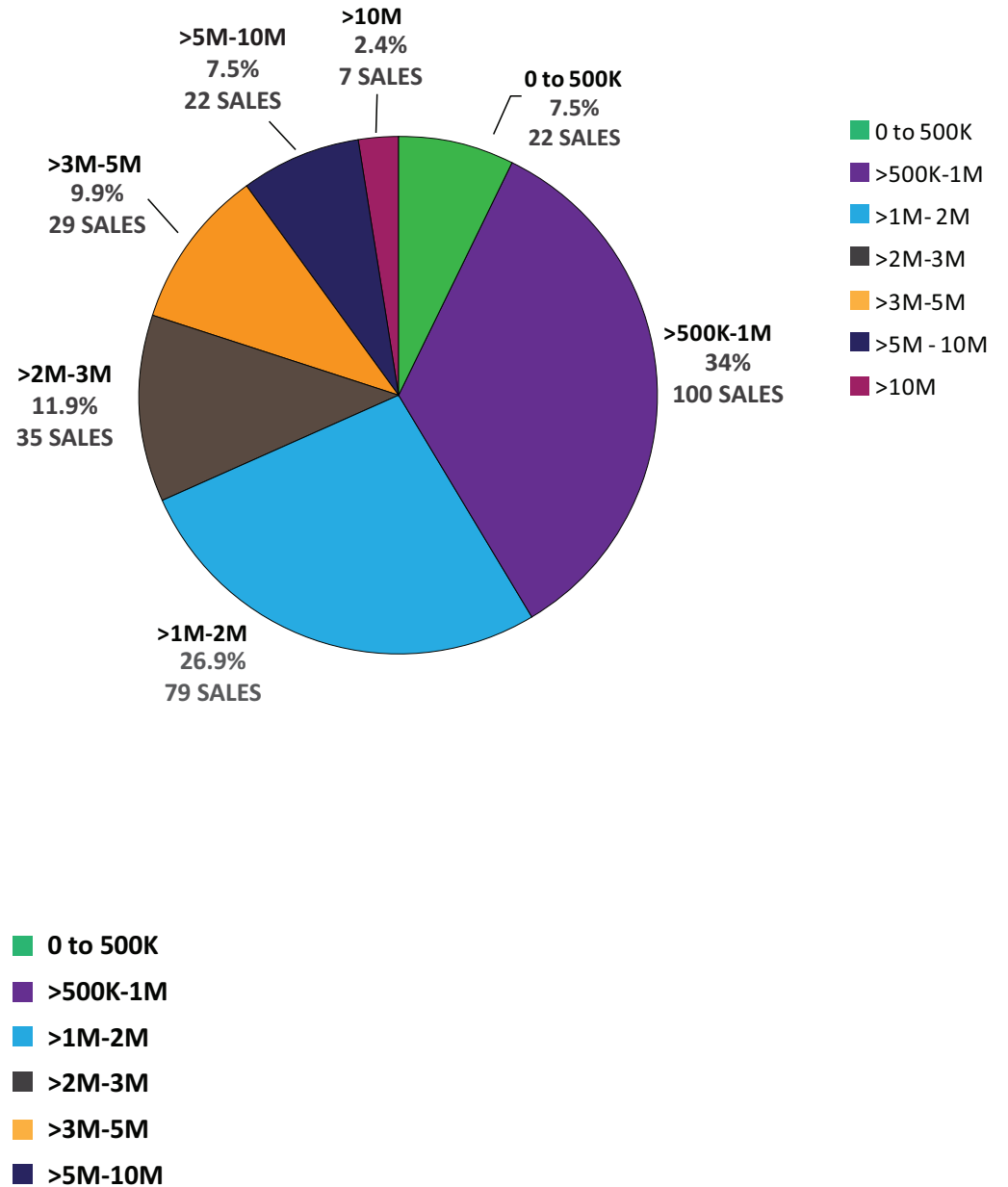
PERCENT OF HAMPTONS SALES BY PRICE

FOURTH QUARTER 2017

HAMPTONS WEST OF THE SHINNECOCK CANAL

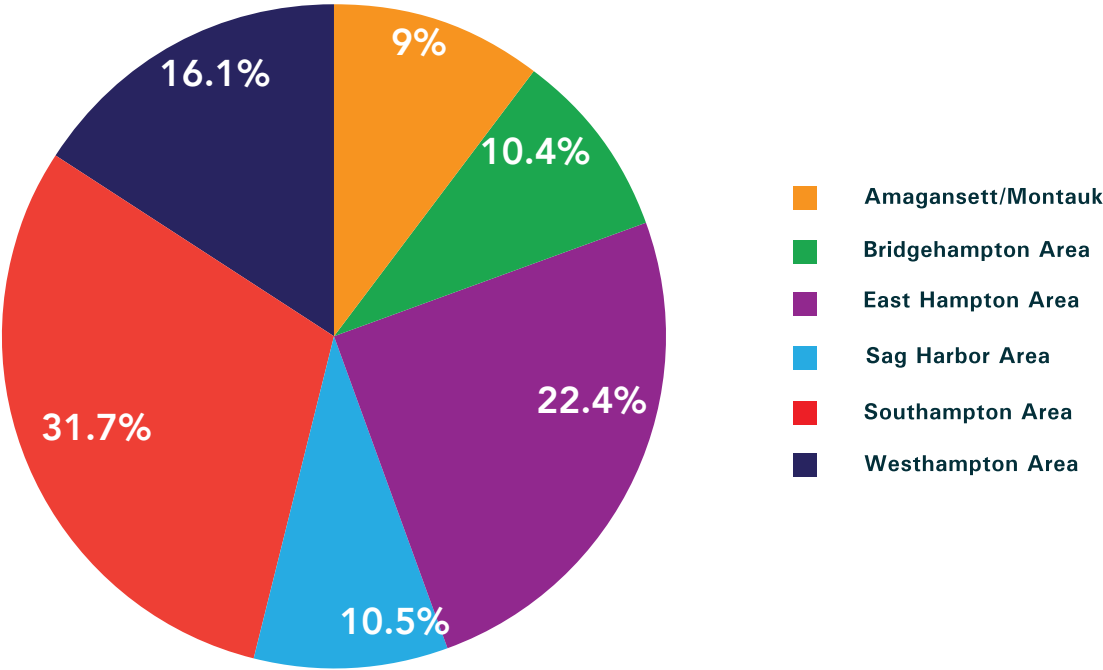
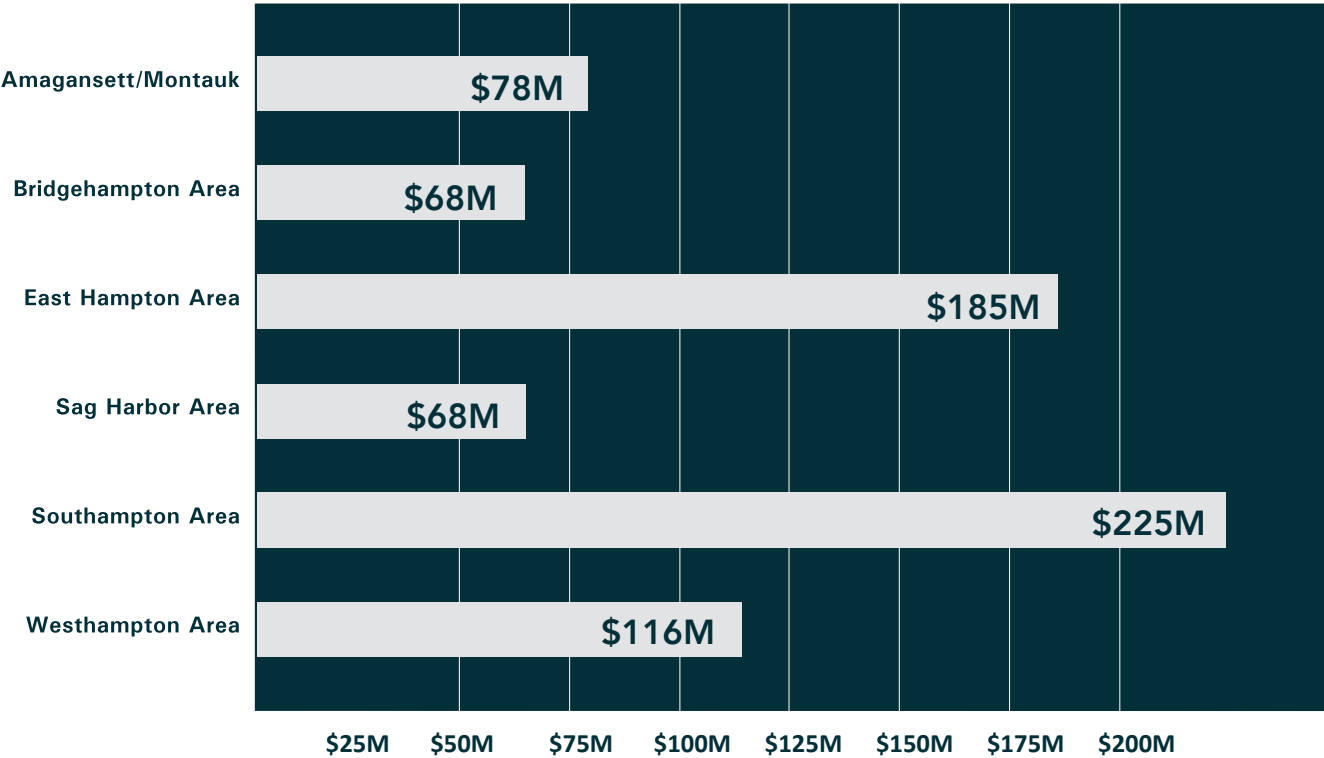


HAMPTONS EAST OF THE SHINNECOCK CANAL



HAMPTONS DOLLAR VOLUME BY AREA

FOURTH QUARTER 2017





68 West Water Street, Unit 18, Sag Harbor Halstead.com Web# 16013 Web# 16013

LONG-TERM TRENDS 2013 - 2017 4TH QUARTER TOTAL DOLLAR VOLUME



NORTH FORK SINGLE-FAMILY HOMES

The average sales price for 4Q17 on the North Fork dipped **-10.5%** compared to 4Q16, to \$522,470, while the median price inched up 2.5% to \$475,000.

The North Fork experienced a rise in the total number of sales, from 144 in 4Q16 to 185 in 4Q17, for an increase of **+28.5%**.

AQUEBOGUE

	Average Price	Median Price	Sales
4Q15	\$360,000	\$395,031	13
4Q16	\$385,000	\$426,742	11
4Q17	\$383,000	\$394,394	8

CUTCHOQUE

	Average Price	Median Price	Sales
4Q15	\$597,000	\$648,864	11
4Q16	\$606,250	\$647,306	18
4Q17	\$515,250	\$581,922	10

GREENPORT

	Average Price	Median Price	Sales
4Q15	\$420,000	\$451,722	9
4Q16	\$375,000	\$399,098	7
4Q17	\$641,250	\$646,667	6

JAMESPORT

	Average Price	Median Price	Sales
4Q15	\$429,500	\$429,500	2
4Q16	\$533,500	\$554,750	4
4Q17	\$480,000	\$440,389	9

BAITING HOLLOW

	Average Price	Median Price	Sales
4Q15	\$369,997	\$344,916	6
4Q16	\$432,500	\$400,938	4
4Q17	\$480,000	\$505,849	7

EAST MARION

	Average Price	Median Price	Sales
4Q15	\$654,500	\$817,900	5
4Q16	\$585,000	\$732,857	7
4Q17	\$465,000	\$701,667	3

GREENPORT VILLAGE

	Average Price	Median Price	Sales
4Q15	\$525,000	\$516,001	7
4Q16	\$683,500	\$654,250	4
4Q17	\$484,000	\$465,400	5

LAUREL

	Average Price	Median Price	Sales
4Q15	\$427,000	\$793,500	5
4Q16	\$599,905	\$710,802	6
4Q17	\$627,500	\$659,833	3

NORTH FORK SINGLE-FAMILY HOMES

MANORVILLE

	Average Price	Median Price	Sales
4Q15	\$320,000	\$320,000	1
4Q16	\$0	\$0	0
4Q17	\$368,000	\$368,000	1

MATTITUCK

	Average Price	Median Price	Sales
4Q15	\$641,396	\$569,857	7
4Q16	\$600,000	\$829,700	10
4Q17	\$610,000	\$807,952	16

NEW SUFFOLK

	Average Price	Median Price	Sales
4Q15	\$995,000	\$995,000	1
4Q16	\$0	\$0	0
4Q17	\$615,000	\$615,000	1

ORIENT

	Average Price	Median Price	Sales
4Q15	\$677,500	\$833,405	11
4Q16	\$1,270,000	\$1,177,800	5
4Q17	\$737,500	\$713,321	6

PECONIC

	Average Price	Median Price	Sales
4Q15	\$420,000	\$420,000	1
4Q16	\$780,000	\$780,000	1
4Q17	\$682,500	\$682,500	4

RIVERHEAD

	Average Price	Median Price	Sales
4Q15	\$252,500	\$345,696	27
4Q16	\$310,000	\$387,574	17
4Q17	\$277,500	\$310,554	40

SOUTH JAMESPORT

	Average Price	Median Price	Sales
4Q15	\$860,000	\$860,000	1
4Q16	\$550,000	\$550,000	1
4Q17	\$590,000	\$495,833	3

SOUTHOLD

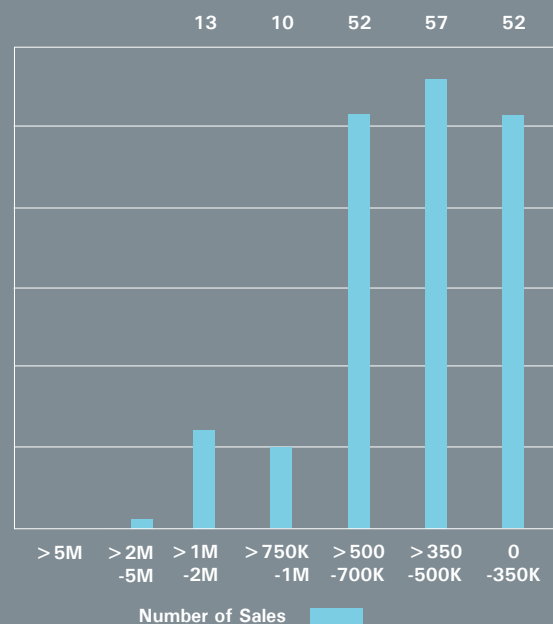
	Average Price	Median Price	Sales
4Q15	\$481,250	\$632,775	40
4Q16	\$570,000	\$742,357	21
4Q17	\$534,000	\$718,138	29



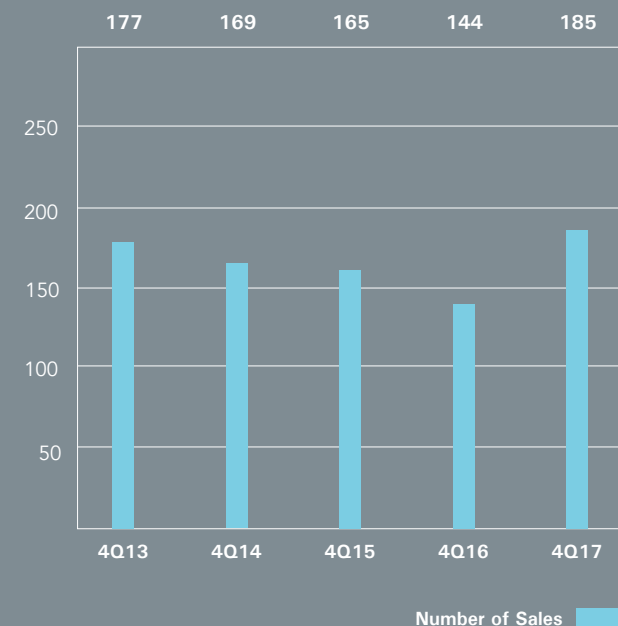
206 Waterhole Road, East Hampton Halstead.com Web# 29397

NORTH FORK SINGLE-FAMILY HOMES

FOURTH QUARTER 2017 PRICE BREAKDOWN



NUMBER OF SALES: FIVE-YEAR COMPARISON





OFFICES

HAMPTONS EAST HAMPTON

2 Newtown Lane
East Hampton, NY 11937
631.324.6100

SOUTHAMPTON

31 Main Street
Southampton, NY 11968
631.283.2883

MANHATTAN PARK AVENUE

499 Park Avenue
New York, NY 10022
212.734.0010

EAST SIDE

770 Lexington Avenue
New York, NY 10065
212.317.7800

WEST SIDE

408 Columbus Avenue
New York, NY 10024
212.769.3000

VILLAGE

831 Broadway
New York, NY 10003
212.381.6500

SOHO

451 West Broadway
New York, NY 10012
212.381.4200

HARLEM

2169 Frederick Douglass Boulevard
New York, NY 10026
212.381.2570

WASHINGTON HEIGHTS

819 West 187th Street
New York, NY 10033
212.381.2452

BRONX

RIVERDALE JOHNSON

3531 Johnson Avenue
Riverdale, NY 10463
718.878.1700

RIVERDALE MOSHOLU

5626 Mosholu Avenue
Riverdale, NY 10471
718.549.4116

BROOKLYN BROOKLYN HEIGHTS

122 Montague Street
Brooklyn, NY 11201
718.613.2000

NORTH SLOPE

76 Seventh Avenue
Brooklyn, NY 11217
718.399.2222

PARK SLOPE

160 7th Avenue
Brooklyn, NY 11215
718.878.1960

COBBLE HILL

162 Court Street
Brooklyn, NY 11201
718.613.2020

BEDFORD STUYVESANT

316 Stuyvesant Avenue
Brooklyn, NY 11233
718.613.2800

BEDFORD STUYVESANT

1191 Bedford Avenue
Brooklyn, NY 11216
N/A

SOUTH SLOPE

1214 8th Avenue
Brooklyn, NY 11215
718.878.1888

FORT GREENE

725 Fulton Street
Brooklyn, NY 1127
718.613.2800

HUDSON VALLEY HUDSON

526 Warren Street
Hudson, NY 12534
518.828.0181

CONNECTICUT DARIEN

671 Boston Post Road
Darien, CT 06820
203.655.1418

NEW CANAAN - ELM STREET

183 Elm Street
New Canaan, CT 06840
203.966.7800

NEW CANAAN - SOUTH AVENUE

6 South Avenue
New Canaan, CT 06840
203.966.7772

ROWAYTON

140 Rowayton Avenue
Rowayton, CT 06853
203.655.1418

GREENWICH

125 Mason Street
Greenwich, CT 06830
203.869.8100

STAMFORD

1099 High Ridge Road
Stamford, CT 06905
203.329.8801

WESTPORT

379 Post Road East
Westport, CT 06880
203.221.0666

WILTON

21 River Road
Wilton, CT 06897
203.762.8118

QUEENS LONG ISLAND CITY

47-12 Vernon Boulevard
Queens, NY 1110
718.878.1800

FOREST HILLS

108-23 Ascan Avenue
Forest Hills, NY 11375
Main #: 718-520-0303

NEW JERSEY HOBOKEN

200 Washington Street
Hoboken, NJ 07030
201.478.6700

MONTCLAIR

635 Valley Road,
Montclair, NJ 07030
973.744.6033

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SVP of Research.

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