



HALSTEAD REAL ESTATE

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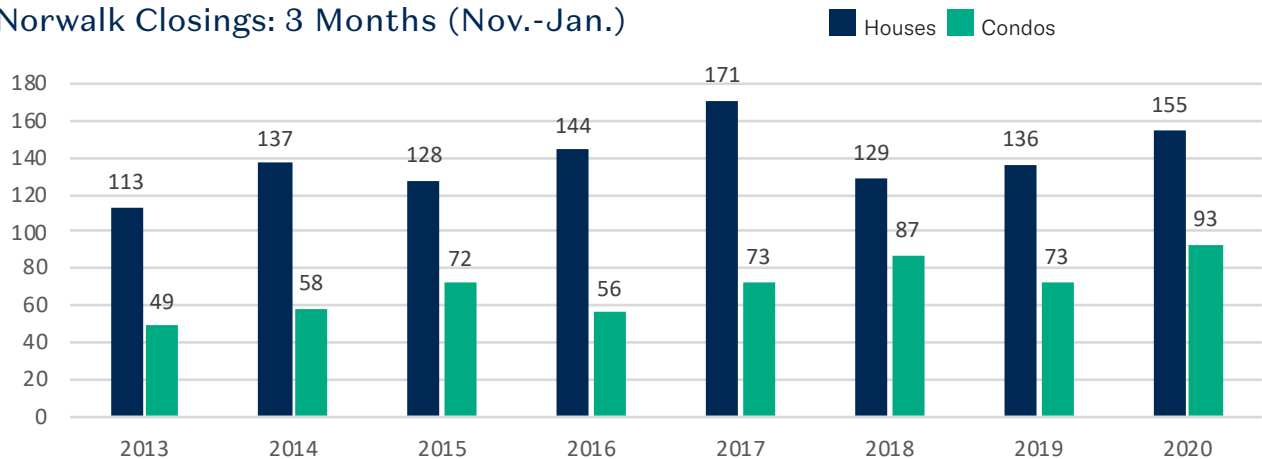
Norwalk Market Report

Year To Date Through January 31st, 2020

671 BOSTON POST ROAD, DARIEN, CT 06820 | (203) 655-1418
140 ROWAYTON AVENUE, ROWAYTON, CT 06853 | (203) 853-1419
HALSTEAD CONNECTICUT, LLC

	2020	2019	% CHANGE
Houses: Closings in January	49	33	+48.5%
Houses: Closings Nov. - Jan. (3 months)	155	136	+14%
Houses: Average Closing Price Nov. - Jan. (3 months)	\$643,543	\$548,163	+17.4%
Houses: Pending on January 31st	45	49	-8.2%
Houses: Active Inventory on January 31st	286	244	+17.2%
Condos: Closings Nov. - Jan. (3 months)	93	73	+27.4%
Condos: Average Closing Price Nov. - Jan. (3 months)	\$297,767	\$274,773	+8.4%
Condos: Active Inventory on January 31st	115	77	+49.4%
House & Condo \$ Volume of Closings Nov. - Jan. (3 months)	\$127,441,426	\$94,608,507	+34.7%

Norwalk Closings: 3 Months (Nov.-Jan.)





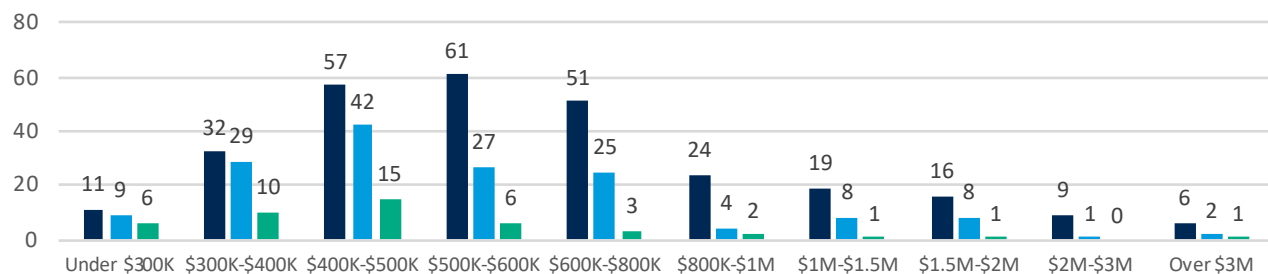
Number of Houses Closed: 3 Months (Nov.-Jan.)

	2020	2019	%
Under \$300K	9	10	-10%
\$300K-\$400K	29	37	-21.6%
\$400K-\$500K	42	37	+13.5%
\$500K-\$600K	27	22	+22.7%
\$600K-\$800K	25	17	+47.1%
\$800K-\$1M	4	5	-20%
\$1M-\$1.5M	8	5	+60%
\$1.5M-\$2M	8	2	+300%
\$2M-\$3M	1	0	NA
Over \$3M	2	1	+100%

Houses Active/Closed/Pending 2020

Active/Pending as of January 31st; 3 Months (Nov.-Jan.)

■ Active ■ Closed ■ Pending



Town Comparison: Sold Houses - 3 Months (Nov.-Jan.)

Town	# of Closed Houses		% change	Average Closing Price		% change
	2020	2019		2020	2019	
Darien	62	60	+3.3%	\$1,663,165	\$1,279,884	+29.9%
Easton	21	22	-4.5%	\$623,271	\$681,093	-8.5%
Fairfield	137	133	+3%	\$845,839	\$730,503	+15.8%
All of Greenwich	116	124	-6.5%	\$2,268,466	\$2,301,022	-1.4%
New Canaan	47	53	-11.3%	\$1,592,448	\$1,472,042	+8.2%
Norwalk	155	136	+14%	\$643,543	\$548,163	+17.4%
Redding	29	25	+16%	\$530,192	\$619,192	-14.4%
Ridgefield	71	63	+12.7%	\$730,975	\$714,624	+2.3%
Rowayton*	27	9	+200%	\$1,239,689	\$1,009,833	+22.8%
Stamford	168	158	+6.3%	\$631,958	\$621,888	+1.6%
Weston	33	36	-8.3%	\$767,674	\$833,913	-7.9%
Westport	80	70	+14.3%	\$1,407,094	\$1,344,897	+4.6%
Wilton	60	39	+53.8%	\$686,088	\$755,269	-9.2%

*Rowayton solds data also included in Norwalk.