



HALSTEAD
REAL ESTATE

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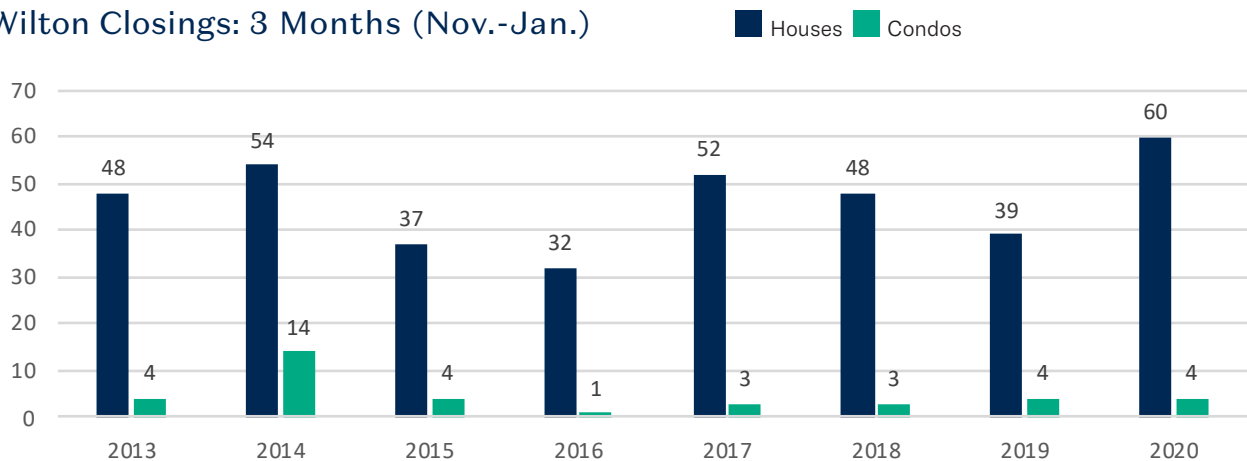
Wilton Market Report

Year To Date Through January 31st, 2020

21 RIVER ROAD, WILTON, CT 06897 | (203) 762-8118
HALSTEAD CONNECTICUT, LLC

	2020	2019	% CHANGE
Houses: Closings in January	19	12	+58.3%
Houses: Closings Nov. - Jan. (3 months)	60	39	+53.8%
Houses: Average Closing Price Nov. - Jan. (3 months)	\$686,088	\$755,269	-9.2%
Houses: Pending on January 31st	9	12	-25%
Houses: Active Inventory on January 31st	143	158	-9.5%
Condos: Closings Nov. - Jan. (3 months)	4	4	0%
Condos: Average Closing Price Nov. - Jan. (3 months)	\$507,750	\$500,000	+1.6%
Condos: Active Inventory on January 31st	16	11	+45.5%
House & Condo \$ Volume of Closings Nov. - Jan. (3 months)	\$43,196,300	\$31,455,500	+37.3%

Wilton Closings: 3 Months (Nov.-Jan.)





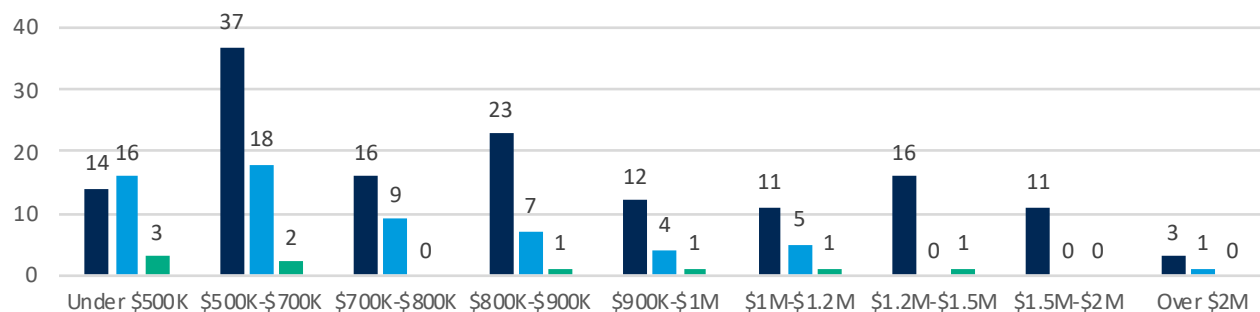
Number of Houses Closed: 3 Months (Nov.-Jan.)

	2020	2019	%
Under \$500K	16	7	+128.6%
\$500K-\$700K	18	12	+50%
\$700K-\$800K	9	8	+12.5%
\$800K-\$900K	7	4	+75%
\$900K-\$1M	4	3	+33.3%
\$1M-\$1.2M	5	1	+400%
\$1.2M-\$1.5M	0	3	NA
\$1.5M-\$2M	0	0	NA
Over \$2M	1	1	0%

Houses Active/Closed/Pending 2020

Active/Pending as of January 31st; 3 Months (Nov.-Jan.)

Active Closed Pending



Town Comparison: Sold Houses - 3 Months (Nov.-Jan.)

Town	# of Closed Houses		% change	Average Closing Price		% change
	2020	2019		2020	2019	
Darien	62	60	+3.3%	\$1,663,165	\$1,279,884	+29.9%
Easton	21	22	-4.5%	\$623,271	\$681,093	-8.5%
Fairfield	137	133	+3%	\$845,839	\$730,503	+15.8%
All of Greenwich	116	124	-6.5%	\$2,268,466	\$2,301,022	-1.4%
New Canaan	47	53	-11.3%	\$1,592,448	\$1,472,042	+8.2%
Norwalk	155	136	+14%	\$643,543	\$548,163	+17.4%
Redding	29	25	+16%	\$530,192	\$619,192	-14.4%
Ridgefield	71	63	+12.7%	\$730,975	\$714,624	+2.3%
Rowayton*	27	9	+200%	\$1,239,689	\$1,009,833	+22.8%
Stamford	168	158	+6.3%	\$631,958	\$621,888	+1.6%
Weston	33	36	-8.3%	\$767,674	\$833,913	-7.9%
Westport	80	70	+14.3%	\$1,407,094	\$1,344,897	+4.6%
Wilton	60	39	+53.8%	\$686,088	\$755,269	-9.2%

*Rowayton closing data also included in Norwalk.